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No. 36241. LONDON, THURSDAY, NOVEMBER 18, 1971.

Published daily except Sundays, December 25 and 26, and Good Friday. Entered as Second Class Matter December 19, 1947, at the Post Office at New York under the Act of March 3, 1879. Section 552, P.L. & S., Title 400. Subscription U.S. \$40 per year, 30c per copy.

IRA ARMS CACHE IN LONDON

Ulster terrorist wounds boy of 14

SEVEN MEN and a woman were arrested by Scotland Yard detectives yesterday in a snoop on an IRA arms cache at a disused shop in Hackney, East London. Rifles, automatic pistols and ammunition were seized.

There were bitter exchanges in the Commons last night during the emergency debate on the Compton committee's investigations into the brutality against Ulster detainees. Labour MPs accepted the advice of their colleagues and did not force a vote.

As MPs debated the allegations, the Army in London confirmed that the IRA have been torturing persons suspected of giving information to the British. The torture methods include burning parts of the body with red hot poker and electric shock treatment.

A shot from a terrorist gunman firing at troops in Hackney seriously wounded a 14-year-old boy yesterday. Troops were later stoned by crowds of youths and men who had been told by IRA sympathisers that shot had come from the Army.

Other Ulster News—P6; Debate—P12; Editorial Comment—P18

Too many saw shot

By A. J. McILROY in Londonderry

N I R A gunman, firing rapid machine gun bursts at British soldiers in a busy Londonderry street, and seriously wounded a 14-year-old boy yesterday. Troops were stoned in rioting that followed.

30 POLICE SWOOP ON SHOP

By T. A. SANDROCK and JOHN WEEKS

SCOTLAND YARD detectives seized a cache of rifles, automatic pistols and ammunition in a snoop on a shop in London's East End yesterday.

Police followed information from a Belfast IRA group setting up groups in London for terrorist and fund-raising purposes.

The raid was directed by Cdr Hew Rodger, head of the 1's Special Branch operations. The disused shop in Wick Road, Hackney, was searched.

The haul included 12 rifles, 10 automatic pistols and a full magazine, 100 rounds of ammunition, 100 rounds of .38 Smith & Wesson calibre ammunition taken to Hackney police station. Four men and a woman also taken to the police station.

Two young children were seen in the shop at the time of the raid. The children were taken to a nearby police station with Webley revolvers kept guard outside Hackney police station.

"Opening soon"

The shop, a double-fronted house, with a notice in the window saying "Opening soon," had been watched for several days by police in a van parked outside. Information about the raid sent to the security forces.

Mr. Barnes, 26, manager of the shop, said last night: "Police went into the shop at about 4 p.m. They were there about half an hour."

ORKSHIRE TV FILM ON IRA

A film about the 1921 Irish rebellion showing James Cagney as an IRA leader "with a taste for blood" has been dropped by Yorkshire Television. "Shake it with the Devil," filmed in 1958, was to have been screened tomorrow night.

Yorkshire edition of *Times* says the film captures "authentic atmosphere of street battles between the IRA and the hated Black and Tan."

Last night Yorkshire Television had no comment to make about the decision.

IRS PROBE SIGNALS

picked up last night from Russia's Mara probes by Lockheed Bank mark 1A radio code. The Russian craft, weighing more than 10,000 lb, is expected to reach Mars month.

The moral dilemma remains

By ANDREW ALEXANDER

THE Commons yesterday, in its emergency debate on the Compton Report, failed significantly to resolve the moral dilemma of how far, if at all, the ill-treatment of terrorist suspects should be allowed in interrogation. [Report—P12.]

There were some touches of real bitterness in exchanges between the two sides; and there was much instinctive rallying to causes with all the consequent over-simplification which that involves.

Tories rallied to the defence of the Army, knowing and scenting Labour's instinctive wish to criticise it.

Labour MPs, under-dog fighters to a man and often Stormont-haters too, were ready to be as disturbed by Compton as the Tories were comforted.

Candid advice

There was therefore something refreshingly candid at least in the speech of Col Mitchell (C, Aberdeen W.), who has literally fought more terrorist campaigns than most MPs have fought elections.

Increasingly a back-bencher to be reckoned with these days, Col Mad Mitch is a short, neat, grey-haired figure who addresses the House with a relaxed assurance which many MPs have to envy, even if his occasional Army slang does sound odd.

He had not personally resolved the moral dilemma. And he could appreciate, he added, the feelings of those MPs who had "lived sheltered lives of mainly verbal ferocity."

Labour MPs bridled. Tories cheered.

Col Mitchell's experience at one end of the spectrum had included arresting a future Minister of the Israeli Government. All very polite, it seemed, and continued on Back P., Col. 5

NO VOTE IN COMMONS DEBATE

By Our Political Correspondent

ACCEPTING with some reluctance the advice of the Shadow Cabinet, Labour backbenchers refrained last night from dividing the House at the end of the emergency debate on the Compton committee's report.

At a 20-minute meeting under Mr. Roy Jenkins's chairmanship shortly before the debate began, the Shadow Cabinet had decided not to force a vote. One reason for holding their fire was Mr. Wilson's absence on his fact-finding tour of Belfast and Dublin.

When he returns there is to be a complete "re-think" of the bi-partisan policy towards Northern Ireland, based on the Downing Street declaration of 1969, which the Labour party has hitherto adopted.

Wilson to report

Mr. Wilson will report to a special meeting of the Shadow Cabinet on Monday evening, followed by a special meeting of the Parliamentary Labour party next morning.

The purpose of those meetings is to agree on a policy line for the major debate on Northern Ireland in the Commons on Wednesday.

EQUAL CHANCES FOR WOMEN IN MP'S BILL

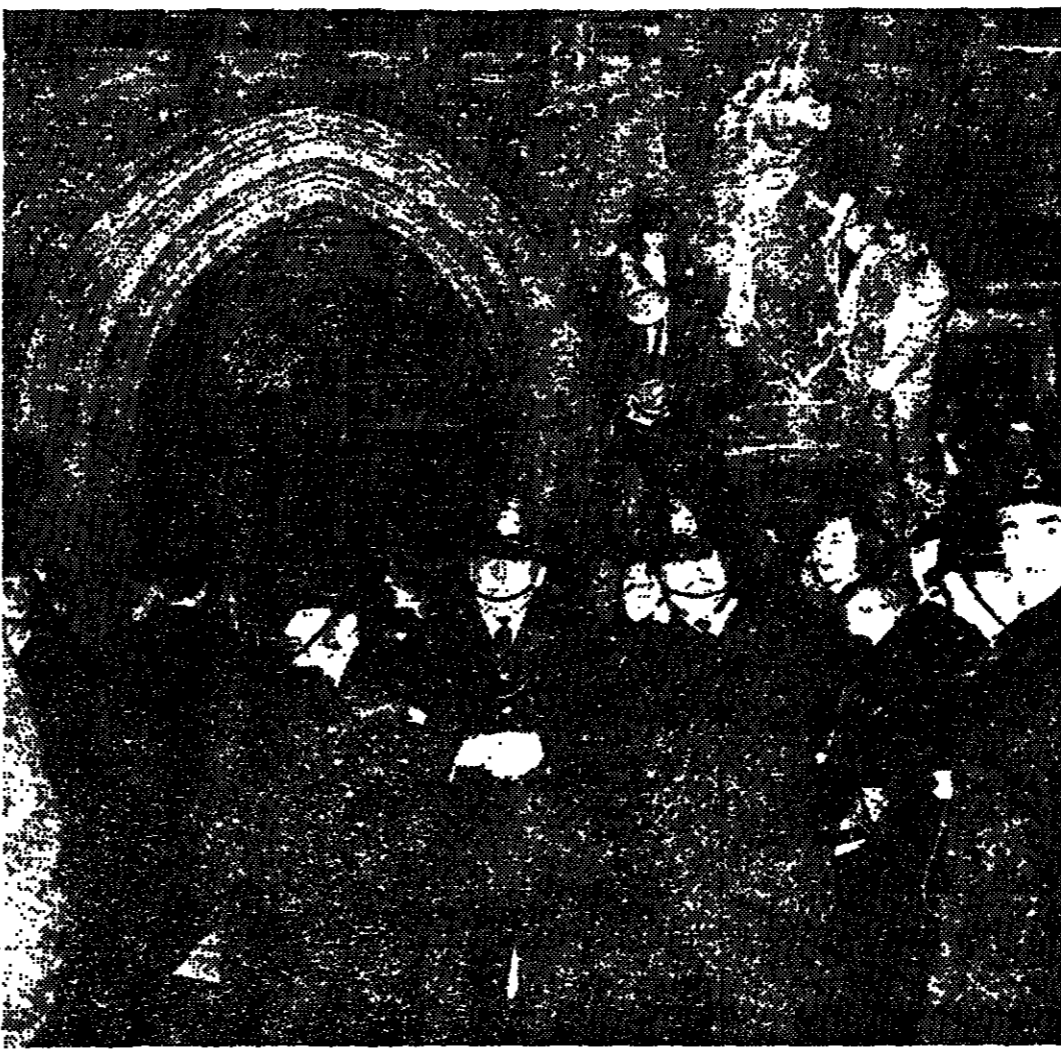
By Our Political Staff

A Private Member's Bill, to be introduced in the Commons, would make it illegal to bar women from entry to any public premises. It is being sponsored by Mr. W. Hamilton, Labour MP for West Fife.

The aim of the Bill is to prevent "unfair" discrimination against women. A ban would be put on job advertisements which indicated that vacancies were not open to women.

INDEX TO OTHER PAGES

Home News 2, 3, 6, 10, 11 & 19
 Foreign News 4
 Arts Notices 14
 Art Sales 16
 Births, Marriages, Deaths 26
 Books 8 & 9
 City Prices 21, 22 & 23
 Classified Advt Index 16
 Court and Social 16



Students demonstrating outside St. Stephen's entrance to the House of Commons yesterday after about 10,000 had marched through central London in protest against Government proposals to reform the financing of student unions. The march brought traffic to a standstill.

Informers tortured by IRA inquisitors

By JAMES WIGHTMAN in Belfast

MANY IRA suspects interned in Ulster have told Army interrogators that they would rather remain in custody than be freed and have to face torture by terrorist inquisitors. The Army confirmed yesterday that secret IRA courts order the torture of men believed to have leaked information to security forces.

But the Army would not confirm or deny a report that a man is now under guard in a military hospital in Belfast after being tortured by the IRA for giving information to the authorities.

I am reliably informed that this torture incident did occur and that it is typical of the way hard-core terrorists mete out their own punishments.

The man has multiple burns on his body, including his testicles, and is expected to remain in hospital for some time.

The Army would say only "This does happen" when questioned about a report that nude men have been burned with red hot pokers, given electric shock treatment and had their paraffin-soaked trousers set on fire by IRA interrogators.

On detainees, a relatively unimportant IRA suspect pleaded with security men not to release him because he feared for his life.

He had not given interrogators any information of value, but he did not believe that he could convince the IRA of this.

Hard to convince

Terrorist courts, apparently, take much assurance that anyone known to have been questioned by the Special Branch or Army has not given away any names or addresses.

Another man, I was told, had bullets shot through both elbows, despite assurances that he had not helped security men.

Though there are reports that some suspected informers are "liquidated" by the IRA, these have not been confirmed.

What is certain is that recent successful swoops on arms and wanted men by Army and Special Branch intelligence officers have made the IRA, especially suspicions of anyone called in for questioning and then released.

The terrorists realise they are being given away by their own kind and are reacting with brutal punishment of suspects.

A spokesman for the Royal Ulster Constabulary said last night: "It is the ultimate in hypocrisy for the IRA to stream security forces and then to engage in these revolting practices."

U.S. LIFTS CHROME BAN

By STEPHEN BARBER in Washington

LEGISLATION allowing America to resume importing chrome from Rhodesia despite United Nations sanctions was signed by President Nixon yesterday.

But the White House said later that the legislation would not be implemented while Britain and Rhodesia were seeking a solution to the UDI dispute.

The chrome legislation was part of a Bill authorising the defence department to spend \$21,000 million (£8,500 million) on military purchases.

Deliberate challenge

It was injected into the Bill by Senator Harry Byrd of Virginia, who sympathises with the Rhodesians, as a deliberate challenge to America's support of the United Nations embargo.

The final version of the Bill, which became law yesterday, says that the President may not prohibit the importation from a "free world" country of any strategic material if the same material is being imported from a Communist country.

America has long imported chrome from Russia but the proportion has risen to almost 60 per cent of the total since the ban on Rhodesian chrome.

Sell-out fears—P4

SIR ALEC HAS MORE TALKS WITH SMITH

By IAN COLVIN

Sir Alec Douglas-Home had his second meeting with Mr Ian Smith, Rhodesian Prime Minister, last night half way through his own visit to Rhodesia to discuss settlement prospects.

The talks were held at Mr Smith's residence.

The British foreign secretary asked for this meeting, I understand, to discuss progress achieved by the two delegations in the past two days. Lord Goodhart, the British delegation to Mr Smith's Office for the third of three long sessions seeking agreement on remaining points of difference.

Sir Alec was more guarded in references to what sort of settlement Britain has in mind when he met three former members of the banned Nationalist groups — Zimbabwe African Nationalist Union and the Zimbabwe African People's Union.

Sell-out fears—P4

MPs' PAY RISE

By Our Political Staff

A report is expected before Christmas which may recommend increased salaries and expenses for Members of Parliament. Mr Whitelaw, the Lord President of the Council, said in a Commons answer yesterday.

Giro reprieve meets bitter Tory criticism

By CLIFFORD GERMAN, Financial Correspondent

THE Post Office Giro banking scheme, which has been losing £6 million a year, was reprieved yesterday. Mr Chatway, Minister of Posts and Telecommunications, announced in the Commons the decision to allow it to continue subject to improvements in efficiency.

The Post Office Board had agreed there should be a "substantial reshaping of the service, involving strengthened management, improved financial control, changes in marketing policy and, in due course, a revised tariff structure."

Mr Chatway's statement was greeted with delight by Labour members, but was bitterly criticised by some Conservatives.

Mr Bruce-Gardyne (C, South Angus) accused the Government of encouraging "creeping nationalisation." Sir Gerald Nabarro (C, South Worcestershire) afterwards called the Giro a "nasty little bit of socialism" which ought to have been sold off to the banks.

'Rolls-Royce' shouts

Labour members shouted "Rolls-Royce" when Mr Rost (C, South-East Derbyshire) said that the State was not a suitable body to run a commercial enterprise and the Government should have considered hiring off the Giro to private enterprise.

Mr Chatway replied that this was not an enterprise which could be hired off and he did not believe the majority of Conservative MPs would wish the Government to approach this issue in a doctrinaire way.

He assured the House that after changes have been made the Giro "can be made to pay and can offer a competitive service to the public, to commerce, local authorities and to the Government."

Giro had begun badly during the Labour Government. It had

LABOUR'S LEAD FALLS TO 6 pc IN GALLUP POLL

Labour's lead over the Conservatives has been cut to six per cent, compared with 10 per cent last month, according to the latest Gallup Poll conducted for *The Daily Telegraph*.

The improvement in Conservative support is reflected in a small rise in Mr Heath's rating with the public and a corresponding drop in Mr Wilson's popularity.

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UNSAFE FOREIGN LORRIES FACE STRICT CURBS

By JOHN LANGLEY, Motoring Correspondent

OVERLOADED or unsafe lorries arriving in Britain from the Continent could be impounded on entry under new enforcement measures set out in the Road Traffic (Foreign Vehicles) Bill published yesterday.

The Bill is designed to tighten controls on the growing number of foreign lorries which, in theory, should comply with British laws.

MP ATTACKS ABORTION 'BLACKMAIL'

By Our Political Correspondent

MRS JILL KNIGHT, Conservative M.P. for Edgbaston, last night urged women to contact the Human Rights Society if their husbands, families or boy friends had influenced them against their will to have abortions.

Under a promise of complete anonymity this would help the society to collate evidence for Mrs Justice Lane's committee of inquiry into the working of the Abortion Act.

"Women have every right to be protected from the kind of moral blackmail to which the Act is exposing them," Mrs Knight said at the society's annual meeting at the House of Commons.

Hubband's right

"Almost the saddest letters I receive are those from women who have been persuaded or bullied into having abortions they did not want. They say they would do anything to turn back the clock."

Mrs Knight also alleged that husbands were sometimes denied the basic human right to be informed if their coming child was to be aborted.

Another cause for concern, according to "most disturbing reports" which have reached Mrs Knight, is that young doctors who do not wish to carry out abortion operations are being barred from certain hospital appointments.

In practice, there have been severe practical difficulties in serving summonses on offending drivers.

They are normally in the country for only a short period and the operations are beyond the normal jurisdiction of British courts.

Under the terms of the Bill, examiners from the Department of the Environment at the ports will be able to stop vehicles which do not comply with British traffic laws on mechanical fitness, lighting, weights and dimensions, drivers' hours and records, and operators' licences or permit requirements. Offending vehicles will not be able to continue their journeys until faults have been put right. If they cannot comply they will be refused entry.

£200 fine

Drivers who take a lorry on to the road despite a prohibition notice will be liable to arrest without warrant and a fine of up to £200. There would be temporary exemptions to enable a lorry to be driven to a garage for repairs.

The proposed legislation also covers coaches, but will not apply to cars.

The Road Haulage Association last night welcomed the Bill. A spokesman said that overweight Continental lorries were unfair competition to British hauliers and helped to give the road transport industry a bad name.

Editorial Comment—P18

SCHOOL EVACUATED
Nearly 800 pupils at Twickenham Girls' Grammar School were evacuated yesterday after more than 1,000 gallons of fuel oil leaked from a delivery tanker on to the playground.



RUSSIA'S RADAR REVEALED

By Our Military Correspondent

A FEATURE of the third edition of "Jane's Weapon Systems," published today, is the number of photographs of Russian equipment never before published in the West.

Particularly notable are the large-scale photographs of various types of radar in use by the Russian Navy. In all there are more than 900 photographs and drawings.

Despite cuts in defence expenditure in some quarters, the world appears to be entering on a new wave of re-armament, with the likelihood of India, Israel and Japan developing their own nuclear weapons.

"Jane's Weapon Systems 1971-72," Sampson Low, Marston, Price £12.50n.

Carpets given by the Indian Government brightening the scene in a sitting room at Attlee House, Commercial Road, in honour of the man whose Government granted India independence. The building, which has been financed by the Attlee Memorial Foundation for social work, is to be opened by the Queen today.

V & G client sued for £77 accident pay-out

DAILY TELEGRAPH REPORTER

A LLOYD'S syndicate is suing a woman learner driver, who was insured with the collapsed Vehicle and General, for £77 the syndicate paid out to a client. The case is expected to be heard at Bromley County Court this month.

It has surprised the British Insurance Association, of which Vehicle and General was a member, and the Lloyd's which Vehicle and General

STUDENT FUND AID 'ILLEGAL'

By JAMES O'DRISCOLL, High Court Reporter

THE use of Student Union funds, which received "colossal sums" of public money, for outside causes was challenged in the High Court yesterday.

The matter arose over proposals by Sussex University Students' Union to give donations in support of East Pakistan and to fight the abolition of free school milk.

In the action, before Mr Justice BRUGHTON, in the Chancery Court, Mr ANTHONY BRIAN BALDREY, a Sussex University student and former chairman of the university's Conservative Association, is seeking a declaration banning such use of the union's funds. He claims it is unlawful.

£50,000 income

Mr JOHN WAITE, for Mr Baldrey, said that students attending a university automatically became members of the union. Under the 1962 Education Act, grants paid for each student by local education authorities, which meant public money, included a subscription fee to the union.

The present union fee at Sussex University was £14. This meant that the union's income for the present academic year was more than £50,000.

The "avalanche" and colossal amount of public money at the university did not include a teaching member of the university. During the last academic year the only teaching member resigned after a request by other members on the student council.

Court fines

Last June, Mr Baldrey started proceedings against the finance committee of the Sussex University union for a declaration that payments during that academic year had been made unlawfully.

Mr Waite said those payments were for the cost of printing leaflets in support of local businessmen's strike and the payment of student court fines for obstruction in demonstrations.

He said that this year's budget included the proposed payments of money in aid of Bangla Desh and for the establishment of a fighting fund to provide free milk for local primary school children.

Mr Baldrey is suing Mr DAVID FENROCK, the union's president, Mr CHRISTOPHER BOSLEY, treasurer; Mr ROBERT GORSON, chairman of the union's council; and Mr RAYMOND HOWARD, a university finance officer.

They claim that the Sussex University union, following a unanimous vote by its members, is entitled to make the payments. The hearing was adjourned until today.

Boy, 11, killed brother in game with revolver

A BOY aged 11 shot his brother dead while they were playing with a revolver belonging to their father, a Brighton inquest was told yesterday.

Simon Slee, of Marine Parade, Brighton, said in a statement: "The revolver suddenly went off in my hand. I was not pointing it in any direction. Then I saw my brother fall."

Simon said that his brother, Christopher, 10, found the revolver on a landing shelf. They played with it before going to bed.

The following evening they played with it again. Simon said: "He got behind the trap door of the fire escape and handed the revolver to me. I took the magazine out as I thought it might be dangerous."

"I would not have played with the gun if I thought there were bullets in it. I thought by taking out the magazine it was quite safe."

Behind curtain

Group Capt. LEONARD SLEE, the boy's father, told the Coroner: "I was sitting in my back room listening to some records. I heard a loud noise like a fire-

work. Then Simon came into the room and said 'I've shot my brother.'"

He said the revolver was a Colt automatic .32 pistol which he kept behind a curtain on a high landing shelf. "I put it in that place as high up as I could because I knew no one went there. I normally kept the magazine in a drawer of a locked desk in my study on the ground floor. I unlocked it when I was filling in a lot of papers."

Det. Insp. KENNETH DRISCOLL said the shelf where the gun was kept was so high that no one could have seen it there without climbing up.

Insp. ALAN LEVETT said that Group Capt. SLEE had held a firearms certificate for the revolver since 1948 in his capacity as a reserve R.A.F. officer. He said: "With this type of pistol once the round had been loaded into the firing chamber there is no outward indication that the weapon is loaded."

The Coroner, Mr RONALD WHEELER, recorded a verdict of accidental death on Christopher.

'If in doubt cut,' ITV violence code tells producers

By SEAN DAY-LEWIS, TV and Radio Correspondent

A NEW ITV code on violence in television programmes says there is no evidence that the portrayal of violence for good or 'legitimate' ends is likely to be less harmful than portrayal for evil ends.

The code was published yesterday by the Independent Television Authority. It was prepared by an ITA committee deputed to keep an eye on ITV violence.

It is said to take account of the present state of knowledge on the subject and to use research carried out since the last code was drawn up in 1964.

A statement from the ITA yesterday said that its aim was "to preserve the maximum freedom for creative people which is consistent with the requirements of the Television Act, with the knowledge derived from research and with the state of public feeling."

No universal rules

The code ends with a note that it "cannot provide universal rules". It adds: "The programme-maker must carry responsibility for his own decisions. In so sensitive an area risks require special justification. If in doubt, cut."

It points out that people seldom view just one programme. "An acceptable minimum of violence in each individual programme may add up to an intolerable level over a period."

There is no evidence that "sanitised" or "conventional" violence — with the consequences concealed, minimised or presented as ritual — is innocuous.

"Dramatic truth may occasionally demand the portrayal of a realistic character, but there can be no defence of violence shown solely for its own sake."

Producers are asked to take special care with scenes that may unsettle young children. It is pointed out that for an emotionally unstable child, violence, menace and threats can take many forms — emotional, physical and verbal.

"Imagination, creativity or realism on television cannot be constrained to such an extent that the legitimate service of the majority is always subordinated to the limitations of a minority. But a civilised society pays special attention to its weaker members."

FREEMAN SAYS ITV-2 IS VITAL

By Our TV and Radio Correspondent

UNLESS Independent Television is given a second channel it will not "indefinitely remain viable" and this might mean "an eventual return of the BBC monopoly," said Mr John Freeman.

Putting the case for ITV-2 at a Media Circle lunch, Mr Freeman said that as the number of U.F. sets increased so the audience would increasingly split as to BBC-1 and ITV.

He doubted if ITV could survive indefinitely if reduced to a 35 or 40 per cent share of the audience.

He said that next year L.W. would be offering the first results of a programme initiated by his new management scarcely six months ago.

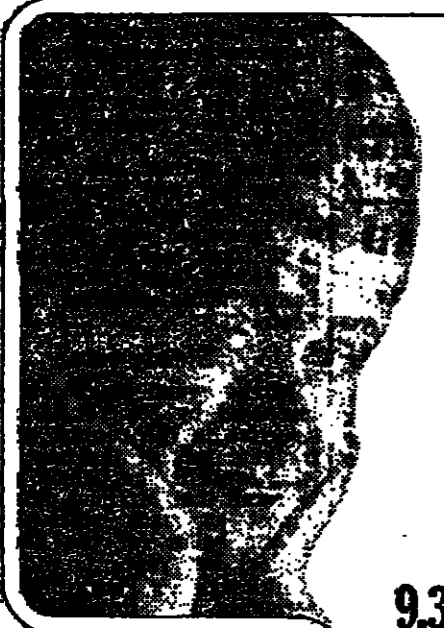
Mr Freeman said that he had discovered that they could not expose minority or experimental programmes in peak hours without a direct, often catastrophic, loss of revenue which is impossible to accept if we are to remain in business.

COURT BAN ON TELEVISION UNION

Officials of the Association of Cinematograph Television and Allied Technicians must not induce BBC staff not to assist in the making of a new television serial, "The Lotus Eaters," a High Court judge said yesterday.

Mr Justice FOSTER granted the BBC a temporary order against the union, which was not represented.

He was told that the union had instructed its members not to be involved in making the film on location in Crete, part of Greece, because of the Greek military regime.



AN EVENING WITH JEREMY

9.30 pm Having dinner with friends at a favourite restaurant must be the basis for a great evening: good food, good wine and good conversation. If only Jeremy weren't here.

9.31 pm He's off. The cross-examination of the water has started. Jeremy's writing this book: "Europe on £300 a day. Or is it 'Economic Diseases of the Ox'?" Ugh. What a bore Jeremy is. He's as rich as a thing and looks a little like Steve McQueen but he's as boring as old boots. He'll have the Pate and the Lobster. Well, we'll all have the Pate and the Lobster. You can't fight a gourmet.

10.20 pm You've got to hand it to Jeremy about food and wine. Especially the wine. And he does keep filling my glass and gazing at me as I sip it. His conversation may not be up to much, but the man's got taste.

11.00 pm Jeremy just made a funny. It must be his first. William and Mary were talking about how everyone was giving up central heating and going back to coal fires and Jeremy said it must be true because there's no smoke without fire. William abruptly changed the subject. Had anyone ordered another bottle? Oh, Jeremy has. Jeremy is, actually, very witty.

12.32 am Well, it's all back to Jeremy's for a nightcap. He's so generous, bringing all that Asti Martini back, and it does go so well with the coffee. You just take a sniff of coffee and then a great big gulp of Asti thing.

1.20 am William and Mary have gone. Alan asked me if he and Sally could drop me off. But before I could say "how kind" Jeremy said that he would run me back and that he rather did want my opinion of his book. Some people might think Jeremy is a bit boring — you know the way people have these terrible superficial opinions and, of course, a profound mind like Jeremy's isn't easy to understand. But to a mature judgement... and he does look like Steve McQueen.

9.40 pm The wine waiter recommends the Chablis. Jeremy is puzzled, he doesn't see how the wine waiter could possibly recommend that Chablis. Alan and Sally want something with a bit more wit. Don't we all, loves, don't we all. Jeremy's ordered Asti Martini. Asti Martini?

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POLICE CLEARED OF KILLING VAGRANT

DAILY TELEGRAPH REPORTER
FREY ELLERKER, 38, former Leeds police inspector, and Police Sgt KENNETH KING, 49, were cleared at Leeds Assizes today of the manslaughter of DAVID WALE, a Nigerian vagrant whose body was found in the River Aire in the city.
Justice HINCHLIFFE ruled, after a defence submission, that the two men had no case to answer. He made a similar ruling on charges of perjury and causing grievous bodily harm.

MB TRIAL TOLD OF EAK-OUTS

C. A. COUGHLIN
Bailey Correspondent
COMMUNAL life of rug-taking and freak-out with women's union members was told at the "Angry de" trial at the Old yesterday.
Description was in a allegedly from one of the Jack Prescott, to a witness, Miss MARGARET W. of Edinburgh, said in MATHWEN, prosecuting.
Letter, sent from an in Grosvenor Avenue, n. described life at the ne.

had a trip and had fad beams and ended with a ut... it was really good.
got a lot of drugs and t them back and we all am, all 15 of us.
s a huge house and it is of commune. The women's Women's Lib.
re is a printing machine going pretty much the time," the letter main-

Hostile witness
Mathew, a girl friend scott, 26, gave prosee evidence but was treated hostile witness on the on of Mr Justice MATHWEN.

scott, a decorator, of Ro-on Lane, Roehampton, LAN PUNDS, 24, a film dian, of Tyneham Road, sworth, have denied con- with others to cause ex- oned on July 1970 and larch.
scott has also denied ex- plosion at the Employ- Department in St James's e, on Dec. 8, 1970, and r at the home of Mr Carr, yment Secretary, at Had-reen Road, Barnet, on 2 last.

court was cleared for 20 es during the afternoon the judge was notified "bom" might be in the He was a bomb at after ice search the trial was ed.

nd of each other
s Mathew said she and it became "rather fond" t other. She came to Lon- h a girl-friend at the end w. 1970 and stayed until, b returned Dec. 8 se she did not like Lon- r the people she had met

Mathew referred her to a l statement she had made ice which stated:
-her reason my friend and t London was that... I gained a distinct impres- that Jack and Furdie were being something which was ke place on the night of 8. We did not want to anything to do with it.
to do with revolutionary ty and was something s serious than a march or onstration.

to say I heard any men- of explosives or blowing anything... but from what I seen and heard they obviously planning some- which made me want to ell out of the way when ppened.

MATHWEN: What did you hear which caused you to pchase the bomb? What was the bomb and things.
MATHWEN: What sort of igs? I don't know.
MATHWEN: Did you hear ce mentioned?—No.
MATHWEN said she had talks of bombings on only asion when Prescott and were present with others she did not know.

examined by Mr COZM N, Q.C. for Prescott. Miss e agreed that throughout ne she spent with Prescott d never mentioned bomb- explosions.
hearing was adjourned oday.

MAN 'BACK FROM DEAD' ON FRAUD CHARGE

**INTING CHIEF
EAVES £48,500**
Clifford John Purnell, who is a family business which became the British Printing nation, left £48,500 net (12 gross) in his will yesterday. Duty paid was £21,000.
Purnell, of Paulton, sel, who took over Purnell's from his father and led it from a shed at the h of his garden, died in aged 108.
man Wilkinson, the marine who invented "dazzle" flag for merchant ships (1914-18 war), left £21,000 (22,405 gross) in his will yesterday. Duty paid £3,200.
Other wills—P16



Mr Colin Knapman with his daughters, Angela, 10, and (right) Carolyn, 8, who are holding rackets for a children's version of the Basque game of pelota.

Father who kept girls from school in sex book row fined £10

A FATHER was fined £10 at Exeter last night for keeping his two young daughters away from school because he did not approve of a sex education booklet.

Mr COLIN KNAPMAN, 34, telephone engineer, of Park-field Way, Topsham, Exeter, was also ordered to pay £25 costs.

He denied failing to see that his daughters, ANGELA, 10, and CAROLYN, 8, attended school regularly between Sept 7 and Oct 1.
Mr Knapman, who was given seven days to pay the fine, would not say after the case whether he would send his daughters back to school. "I will now have to consider what further action I can take," he said.

Psychiatrist's view
The booklet to which Mr Knapman objects is called "A Scheme for Education in Personal Relationships," and the court heard yesterday that it was produced by the Exeter Education Authority.
Dr LOUIS ECKHART, consultant child psychiatrist, Selly Oak Hospital, Birmingham, who was among witnesses called on Mr Knapman's behalf, said: "Child-

made to him to withdraw his children from lessons where personal relationships were being taught. He declined the offer because he saw danger from the booklet that the subject could be taught at any time.
The court was told the booklet was intended only as a guide for headmasters.

What the booklet says
One passage in the booklet to which Mr Knapman has objected reads: "Relationships with the same sex are homosexual in nature but are not necessarily harmful. On the contrary they often provide lasting and enriching experiences."

JUDGE REFUSES TO STOP UNION ELECTION

A High Court judge yesterday refused to interfere with a decision of the Electricians' and Plumbers' Union to invalidate the election of a member to its executive council. Mr Justice Megarry rejected a move to stop the union holding a fresh election pending the hearing of an action being brought against it by Mr Charles Montgomery.
Mr Montgomery, 40, of Free-land Drive, Glasgow, was elected in July as Executive Council member for the No. 2 Division (covering almost all Scotland) of the Union's electrical section. The union ordered a fresh election to the £2,400 a year full-time seat because of alleged malpractices.
In his action Mr Montgomery contends that he was validly elected. In a second action, he contests a union decision to expel him from union membership.

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Conventional Hearing Aids may be quite unnecessary, say Hidden Hearing Experts.
Those who are not really deaf, but who strain to hear clearly at times should take advantage of a wonderful offer. It's by a company called Hidden Hearing. They are offering, quite free, a comprehensive book called "A Simple Way to Better Hearing." This book is written by four independent experts and explains, without fear or favour, all the new types of hearing help available today. It tells you the difference between correctors and clarifiers, illustrates them and gives prices too. It shows you just how tiny and truly "hidden" hearing can be these days, and it's quite free to anyone sending in the coupon on Page 10 to 146 Marylebone Road, London, N.W.1. If more convenient you may telephone 01-486 2658 for your copy.
The experts at Hidden Hearing, who specialise in the most direct hearing help, say that those with a slight hearing problem just don't need to wear conventional hearing aids. They explain all this in their little book and suggest that all those interested turn to Page 10 now.

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SIR ALEC FAILS TO DISPEL FEARS OF SELL-OUT

By CHRISTOPHER MUNNION in Salisbury

THREE African Nationalist leaders said after an hour's meeting with Sir Alec Douglas-Home, Foreign Secretary, in Salisbury yesterday, that they believed Britain intended to sell out Rhodesia's five-million Africans to the aspirations of fewer than 250,000 whites.

The three men, Mr Cephas Msipa, Mr Edison Sithole and Mr Michael Mawema, are all former detainees who were members of the banned Nationalist groups — the Zimbabwe African Nationalist Union and the Zimbabwe African People's Union.

INDIAN SNUB FOR BANGLA DESH TEAM

By DAVID LOSHAK in Delhi

A TWO-MAN delegation from the unofficial "Government" of Bangla Desh left yesterday for Calcutta to hand over after appealing for more support from India.

The delegation comprised Mr Hossain Ali, Pakistan's former Deputy High Commissioner in Calcutta, and Mr Abdus Hamid Azad, political adviser to Mr Tajuddin Ahmed, "Prime Minister" of Bangla Desh.

The Bangla Desh "Government" is increasingly concerned that it is being ignored in the international settlement efforts brought about by Mrs Gandhi's recent talks with Western leaders. The leaders say that not only were they not consulted but were hardly kept informed of developments except by the newspapers.

Extremism fear

This "Government" really represents little more than the rump of the Awami League, the leading party in East Pakistan until the army stepped in. It now sees the chances of power slipping daily from its grasp and into the hands of extreme Left-wing groups.

Mr Ali and Mr Azad received confirmation that while India was sympathetic to their cause, they were not recognised as the Government of Bangla Desh was out of the question. Only vague assurances were given about more support for the guerrillas in East Pakistan.

They came to Delhi when it became clear, soon after Mrs Gandhi's return, that India was not going to take any quick action to resolve the crisis. The whole trend of Indian policy now, under Mrs Gandhi's extremely firm direction, is to avoid confrontation in the belief that Pakistan is nearing collapse anyway, and that the crisis will therefore "solve itself."

Editorial Comment—P18

'Leaders of opinion'

They presented a memorandum as "leaders of African opinion" to Sir Alec when they arrived at Mirimba House, where he is staying.

In it, the three men deplored the fact that Africans are being brought into the negotiations "at a time when the British Government has come to a definite agreement with the rebel regime of this country."

They were "convinced that we are being consulted at this stage so that the British Government can tell the United Nations that settlement was reached after full consultation of African opinion."

The Africans said that while their basic demand remained majority rule they were prepared to accept immediate Parliamentary parity now for the duration of one Parliament—a five-year term. After that they wanted majority rule.

They also wanted universal adult suffrage but were prepared to accept a very broad qualitative franchise. Other demands made were for: An amnesty for all political exiles and detainees.

Repeal of the Land Tenure Act. A Justiciable Bill of Rights. Fifty per cent African participation in the civil and armed services and The right of appeal to the Privy Council.

Guarantees demanded

Adding that they were "appalled by Britain's willingness to grant independence to the white minority," the Nationalists demanded external guarantees giving Britain or the United Nations powers to intervene if settlement terms were violated.

After the meeting with Sir Alec the three men stood in the pouring rain—proclaimed by witchdoctors as a good omen for the talks—to tell reporters that they wanted a settlement, "but not on the terms we think are going to come out."

Mr Mawema said "We are not being used for the right purpose. We are being exploited as a means to attaining agreement between Britain and Rhodesia. If they agree they are going to say to the United Nations that we have agreed."

Mr Sithole, who with Mr Msipa was given special permission to visit Mirimba, which is on the four-mile radius restriction order on him, said he felt Sir Alec had "already made up his mind."

By the time he left Mirimba House last night to see Mr Smith, Sir Alec had consulted with 101 Rhodesians, the majority of them Africans.

Students parade

African students paraded peacefully through Salisbury yesterday carrying banners proclaiming "No sell-out."

As one group sheltered from the rain in the Anglican cathedral doorway a middle-aged man with a knife rushed towards them. At the top of the cathedral steps he confronted the Rev. Peter Garnett of the cathedral staff.

Police and onlookers, including Mr Robin Drew, news editor of the *Rhodesia Herald*, overpowered the man, who was arrested.

Mintoff to nationalise Barclays and oil firms

By Our Staff Correspondent in Valletta

FOREIGN oil companies, Barclay's Bank, Rediffusion and Cable and Wireless are to be nationalised by Mr Mintoff, Maltese Prime Minister, whose Government has a majority of one.

The nationalisations are "a long-term plan," which may bring an increase in the number of Britons whose work permits are not being renewed.

A small number of Britons working in Malta, whose work permits were recently terminated, are expected to appeal to Mr Mintoff, but he is known to favour tighter application of the rules about foreigners working in Malta.

There are about 700 foreigners in Malta with work permits. Of these, about 600 are British. But only three cases have come to the attention of the British High Commissioner in Valletta of Britons whose permits have been suspended or curtailed.

Training conditions

Mr Paul Naudi, government spokesman, said earlier this week: "There has been a change of policy regarding work permits."



Dr Castro, Cuban Prime Minister, who is visiting Chile, playing basketball in Iquique where he and his team, made up of Chilean officials, beat a team of journalists, 32-14.

German efficiency for Malta dockyard

By ANTHONY MANN in Valletta

A GERMAN who built ships for Hitler's navy and who is now chairman and managing director of the Malta Dockyard, has taken first steps to "stop trade union malpractices which make efficiency impossible."

Herr Otto Fenselau, former director of all German North Sea naval dockyards, said yesterday: "An enormous amount of work was being lost because of demarcation practices derived from British trade union theory."

"It is these practices which are causing once-splendid British yards to close."

Herr Fenselau, appointed in September when Swan Hunter, British "caretaker" withdrew from the Malta Dockyard, said he had the full support of Mr Mintoff, Maltese Prime Minister, and leader of the island's Labour party.

Mr Mintoff, who has just returned from a tour of East European capitals, leans heavily for support on the General Workers' Union, nearly 5,000 of whose members are employed by the former British Naval Dockyard. But experts consider that this is 2,000 above the economic number of workers.

U-boat suppliers

Herr Fenselau built the 22,000 ton supply vessels which later, disguised as tankers, replenished U-boat stocks off the American coast during the 1938-45 war. He also built the German motor torpedo boat fleet.

He said yesterday that he found three things to be altered quickly when he came to the Malta Dockyard, the union practices, inefficient management and piles of scrap metal everywhere.

He had sold the scrap metal, altered the management structure and implemented work changes which had in the main been accepted by the unions.

"There were still a few things to be ironed out," with the General Workers' Union. By introducing more efficient methods he hoped that redundancies could be avoided.

Children for sale charge

By Our New York Staff

A Scout leader and another man have been accused in Jacksonville, Florida, of trying to sell two children to a police undercover agent for 7,000 dollars (\$2,900) and a used car. One child, a girl aged 5, is the Scout leader's daughter.

The men are Milford Bennett, 37, the Scout leader, and Robert Westenhaven, 32. Police said the agent told Bennett he was interested in adopting two children. Bennett and Westenhaven offered to sell the girl and boy to him.

'CHILDREN FOR SALE' CHARGE

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The men are Milford Bennett, 37, the Scout leader, and Robert Westenhaven, 32. Police said the agent told Bennett he was interested in adopting two children. Bennett and Westenhaven offered to sell the girl and boy to him.

Temporary measure

The broadcast explained that with the cabinet disbanded the government would function under the direction of under-secretaries within the minister.

Russians delay pact on Berlin to force Bonn's hand

By REGINALD PECK in Bonn

HOPES in Bonn that the Four-Power agreement on Berlin would be in force by the end of the year faded yesterday as Russian delaying tactics became increasingly evident.

The signs are that Moscow will insist on German ratification of the Bonn-Moscow treaty before allowing the final steps on Berlin.

If this proves to be the case, Herr Brandt, the Chancellor, will be in danger of having the tables turned on him.

He has always insisted that ratification must follow the Berlin agreement which is to be completed in talks between the two Germanys.

His view remains that his Parliamentary majority of six might not be enough to win ratification first. Then, too, there is the lingering fear that having got the treaty ratified, the Russians would stall indefinitely on Berlin.

This fear was underlined in a Press interview in which Herr Scheel, the Bonn Foreign Minister, emphasised the "negative effects" that a "rigid link" between Berlin and ratification would have: it would "overshadow" the Parliamentary debate.

High priority

With the apparent intention of making clear that Bonn is in no mood for yielding on any point, Herr Scheel added that even if East-West German agreement on Berlin were reached it would still not be enough for the joint entry of East and West Germany to the United Nations, something on which the East German regime has set a high priority.

Herr Baer, Bonn's chief delegate to the treaty talks, is to fly today for the first time in a Lufthansa aircraft which will land on the East Berlin airfield of Schönefeld, the first West German plane to do so.

SAIGON BUYING SPREE SENDS PRICES SOARING

By Our Saigon Correspondent

A buying spree in the wake of President Thieu's moves to stem inflation pushed prices even higher in Vietnam yesterday and some items were sold out.

Tins of sweetened milk which had been priced at 40 piastres (4p) last week and which should now be sold at 80 piastres (8p) yesterday. Rice, most important staple in Vietnam, rose from 100 piastres (10p) to 120 piastres (12p) for 220lb, roughly 2,000 piastres over its official price.

President Thieu's measures, which he called an "economic revolution," devalued the piastre by 30 per cent, and were designed to cut purchasing power by 15 per cent.

U.S. PROTEST ON BERLIN SHOOTING

By Our Berlin Correspondent

Ground fighting, supported by American artillery and air strikes, went on throughout yesterday after Communist troops attacked two Communist positions near Phnom Penh, the capital. One village seven miles away was abandoned after four days of attacks by North Vietnamese.

Communist forces fired rockets into Phnom Penh airport for the fourth day in succession. There was no damage and air traffic was only slightly disrupted.—Ruter.

Thailand generals seize power in swift coup

By IAN WARD in Singapore

THAILAND'S ruling generals moved for total control with a swift coup last night. In the space of a few hours they imposed martial law, suspended the constitution, disbanded the Cabinet and dissolved Parliament.

According to Radio Thailand a new Revolutionary Party headed by Prime Minister Thanom Kittikachorn was in control. The same broadcast urged the public to remain calm.

Serious differences of opinion have been brewing for some time between the military and civilian leaders of the old United Thai People's Party government which was elected in February, 1969. But observers believe the present crisis was probably triggered by the political showdown over the policy to adopt towards Communist China.

Radio Thailand's announcement of a day of high tension in Bangkok with police and troops being placed on full alert. Rumours swept the city that a coup was about to take place.

Then late in the evening tanks rumbled into positions around the palace and parliament building. Last night's broadcast said the new Revolutionary Party would uphold and respect the monarchy and at the same time give assurances of safety to foreign diplomatic missions and international businesses.

Temporary measure

The broadcast explained that with the cabinet disbanded the government would function under the direction of under-secretaries within the minister.

Some of Field Marshal Kittikachorn's ruling group are in favour of establishing full relations with Communist China while others are strongly opposed. Sa-Nga Kittikachorn, deputy Prime Minister, and brother of the Prime Minister, has declared that he would resign rather than see Peking represented by an embassy in Bangkok.

UN VOTE BLAMED

OUR BANGKOK CORRESPONDENT called: The return of a full military government in Thailand is seen as a reaction to the recent developments in the United Nations and Peking.

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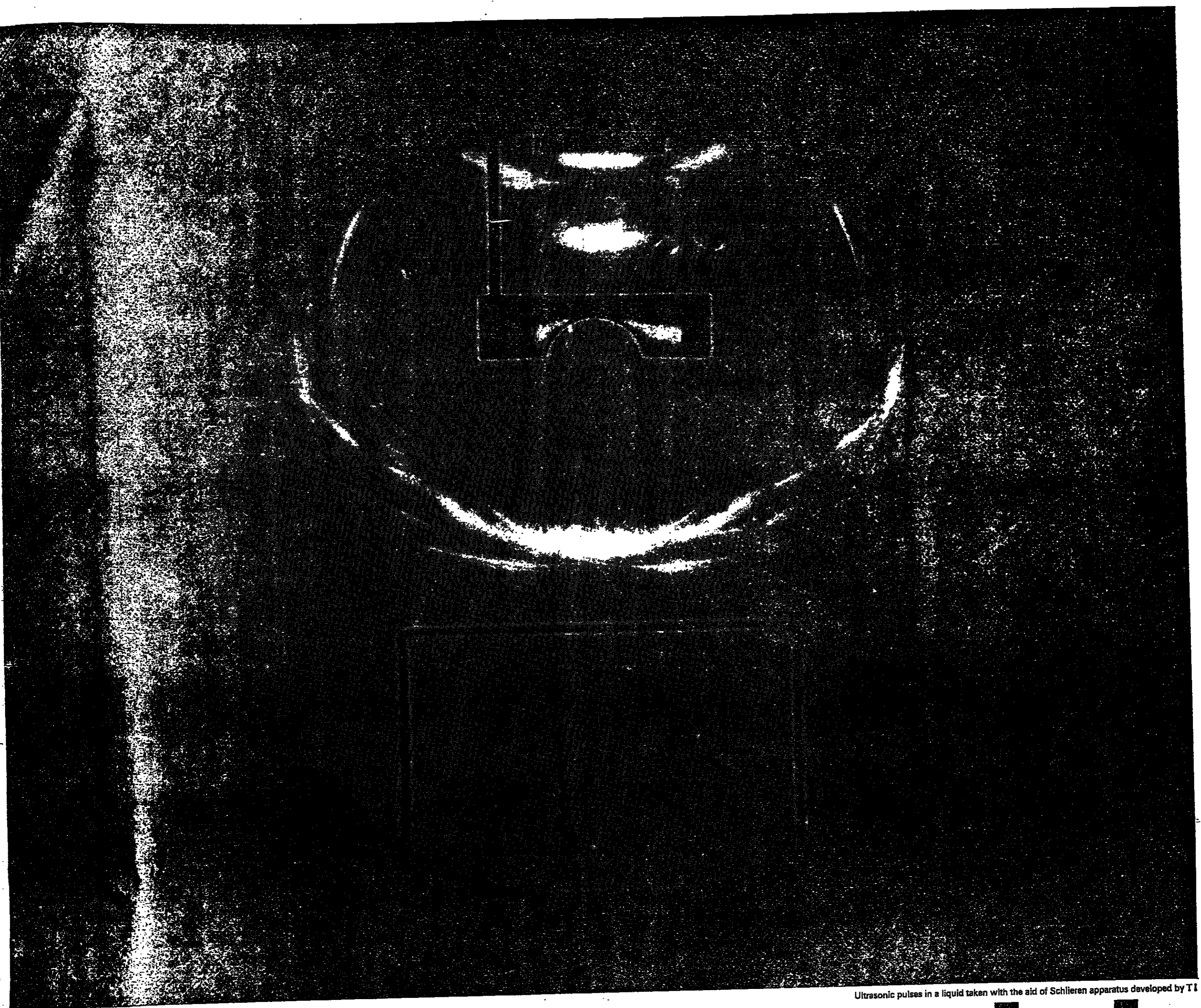
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TI research takes a new look at ultrasound

TI advanced engineering in action! Important work on the visualisation of ultrasound at the T.I. Research Laboratories, Hinxton Hall, near Cambridge, is part of a continuing programme to improve techniques for non-destructive testing of welded and seamless steel pressure tube.

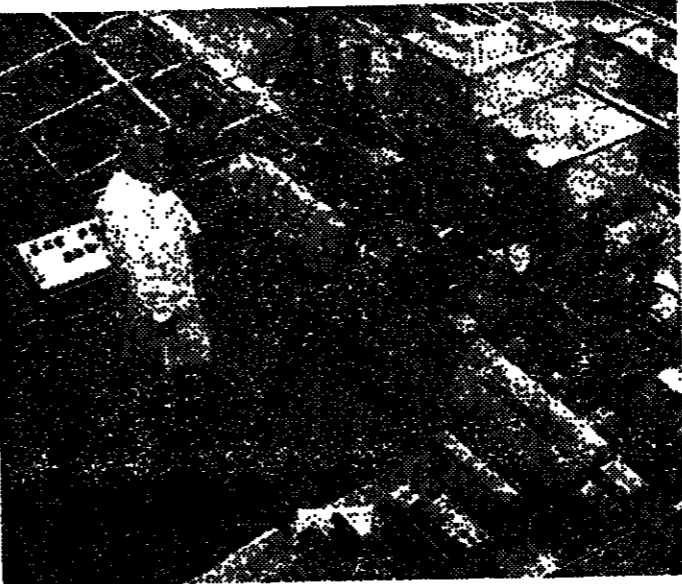
Visualisation of ultrasound
The programme includes the design of a new generation of high-speed ultrasonic equipment with electronic beam steering which eliminates the need for tube rotation in testing. The two methods of visualisation developed by TI are direct pulse images using a specially-developed Schlieren apparatus, and computer plotting. Schlieren methods for detecting deviation of a parallel light beam caused by scattering, diffraction or refraction are well established. The techniques have already been used for the visualisation of continuous ultrasound in liquids. But TI research has led to the building of an ultra-sensitive Schlieren apparatus, in which pulsed ultrasound may be visualised both in water and in solids, with 'freezing' of the wave motion so that individual wavelets can be distinguished.
Glass tubes are used as models as their elastic properties are very similar to steel. In a glass block, ultrasound has been clearly recorded as separate pulses split into longitudinal and shear waves. Frequencies down to 200 kHz may be used, the wavelength of which is 25 times that used in normal ultrasonic testing. This allows dimensions to be scaled up several times so that the effects of defects as small as 0.025mm can be examined in magnified form. Computer visualisation makes use of a standard program which plots the path of ultrasound and the pulse shape. Power levels at different

points in the wave can also be indicated, so focusing efficiency can be studied, and lens design optimised. Such theoretical studies are important as complementary techniques to Schlieren visualisation.

Ultrasonic beam steering
Development of improved ultrasonic techniques and equipment for production testing of steel tubes has been a continuous process for some years at TI Research Laboratories. The main requirements are for increased speed of testing, reduced tube handling, and precision to higher standards.

The TI high speed ultrasonic tester now in use in production has 24 probes, mounted in a ring, which surround the tube. These are pulsed sequentially, and the tube is slowly rotated to provide complete circumferential scanning. This was an important breakthrough compared to the slow speed conventional rotating tube and single probe method. Theoretically, the addition of further probes up to

The ultra-sensitive Schlieren apparatus designed and built at Hinxton Hall.



Prototype high speed ultrasonic tester under development.

72 could eliminate rotation altogether for many tube sizes, but this would lead to far greater complexity in setting-up procedures. In fact, for complete 100% testing and detection of all longitudinal, transverse and intermediate angle defects, over 1000 probes would be necessary—an impossible piece of equipment for production use. Research was therefore directed at new techniques which would reduce mechanical setting-up procedures and improve thoroughness of testing to meet more stringent quality control standards.

Following computer simulation, experiments were made with a phased array of ultrasonic transducers. Electronic switching was developed so that the transducers could be electronically fired at correct time intervals relative to their distance from a desired focal point, and so contribute to a combined ultrasonic beam. This made it possible to utilise the

array as a 'distributed probe'. With a continuous circular array surrounding a tube, this focus of ultrasound from an arc of transducers can be made to travel around and through the tube, providing a 100% ultrasonic testing with no mechanical rotation of the tube or ultrasonic test head required.

Transducer firing times for the various tube sizes have been calculated by computer and probes can be set up electronically instead of mechanically when a tube size is changed. The probes were specially developed by TI and are smaller than any used before.

A complete experimental equipment has now been built comprising 90 transducers and associated electronics.

This challenging work is just one example of the many types of fundamental and applied research undertaken throughout TI—a £300 million group of over 100 companies producing both industrial and consumer goods.

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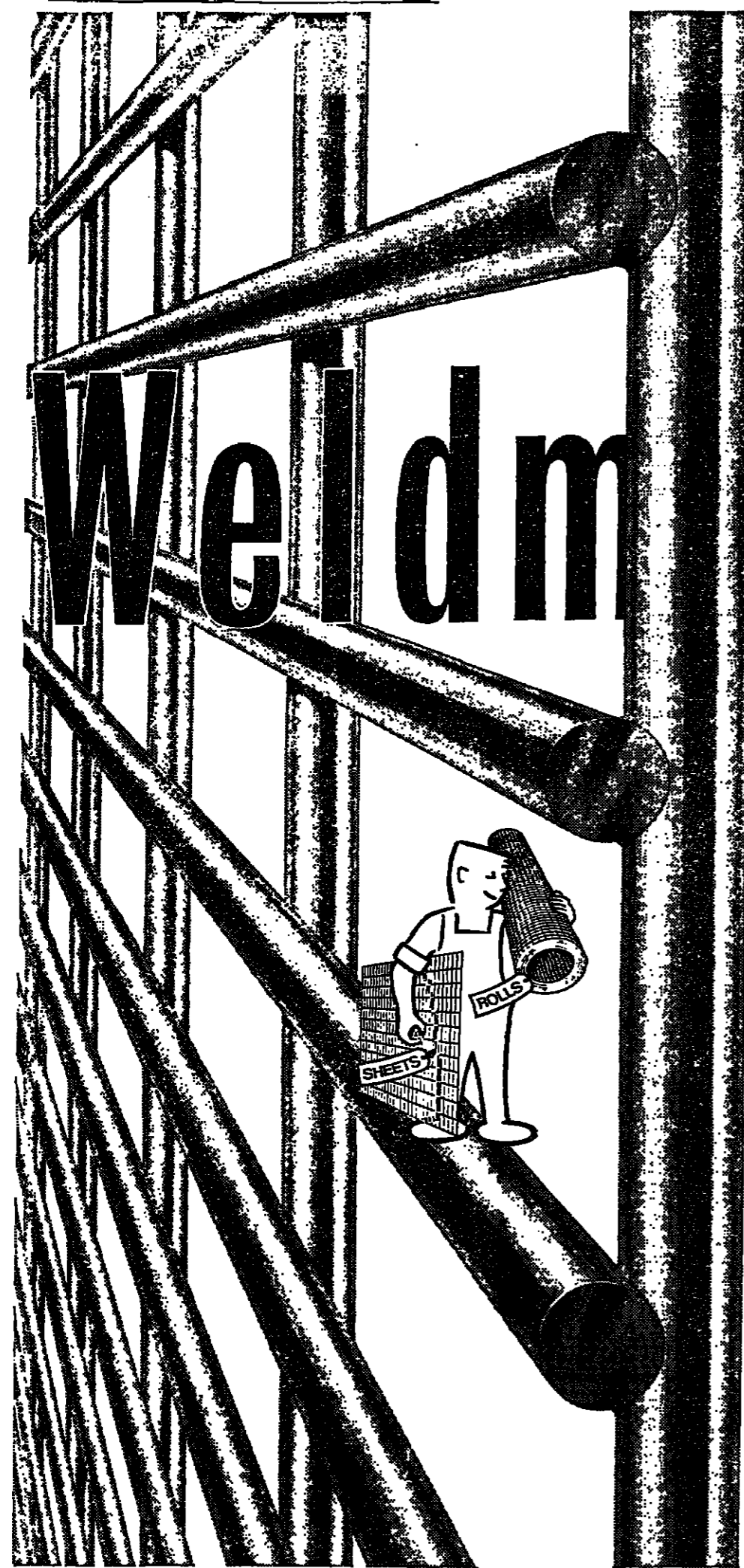


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Intelligence drive rotting IRA from within

ARMY RESTRAINED IN USE OF SPECIAL INTERROGATION

By Brig. W. F. K. THOMPSON, Military Correspondent

FROM the experience of many men taken prisoner by the Chinese in Korea and from what is known of French methods in Algeria, the methods of "interrogation in depth" used by security forces in Northern Ireland have indeed been restrained.

Of 542 men arrested on Aug. 9, 14 were selected for special interrogation. This selection was based on their known knowledge of the organisation of the IRA.

FEARS OVER LONG-TERM EFFECTS

By Our Medical Consultant
THE Compton Report on allegations of brutality against detainees in Ulster, will inevitably raise anxieties about the long-term physical and mental effects of the interrogation of those arrested under the Special Powers Act.

It is reasonable to assume that the long-term physical effects are likely to be minimal because the report, while giving a narrow definition of brutality makes it clear that there is no evidence of the kind of extreme wanton brutality which could lead to permanent serious physical injuries.

At the same time, it makes it clear that there was physical ill-treatment of the internees, not amounting to brutality in a number of cases and this raises the question of whether this is likely to have long-term psychological ill-effects.

Excess sympathy

To a large extent the long-term psychological effects will depend upon the personality of the individual internee. The tough, resilient character may take even worse experiences in his stride.

The neurotic, unbalanced person may suffer a certain amount of long standing anxiety — and the extent of this anxiety may be influenced by motivation.

Excessive sympathy of the kind that being canvassed in some quarters could well make this anxiety worse. So could excessive hero-worship of the kind that is certainly being lavished on these internees from other quarters.

Miss DEVLIN IS SUED FOR LIBEL

Miss Bernadette Devlin, Independent MP for mid-Ulster, and the Eire Television Authority are defendants in an action for libel begun in the Dublin High Court yesterday. An Eire policeman, Patrick Moriarty, is suing for damages arising out of remarks allegedly made by Miss Devlin on the "Late Late Show" on Jan. 10, 1970.

Garda Moriarty claims that Miss Devlin falsely accused him of having kicked her in the face during a demonstration in Dublin. He said that on television she identified him by his number 334B. Miss Devlin denies that the words she used constituted a libel. The hearing is likely to last several days.

Two members expelled by Lynch's Dail party

Daily Telegraph Reporter
THE Fianna Fail (Government) Parliamentary party in Dublin yesterday expelled two Dail members, Mr. Neil Blaney and Mr. Paudge Brennan, thus reducing Government-held seats in the Dail to 69 out of 144.

Mr. Cormac Breslin, the Speaker, is a member of the Government party but he does not vote except in the case of a tie.

The position of Mr. Lynch, the Prime Minister, is not immediately in doubt. He can depend on support from two independents, probably three, and Mr. Blaney says he will support the Government's general policy but not its Northern Ireland policy.

Mr. Blaney and Mr. Brennan, both outspoken opponents of Mr. Lynch and of his handling of affairs relating to Northern Ireland, had the party whip withdrawn yesterday because they voted last week against the Government in a vital motion.

It had been sponsored by the opposition party, Fine Gael, ostensibly as a vote of no confidence in Mr. Jim Gibbons, Minister for Agriculture.

Warning by Lynch
Before last week's vote Mr. Lynch had given public warning that any members of the Government party who voted against the Government would be expelled.

Yesterday's decision was taken on a recorded vote, not a secret one. Fifty-eight voted for expulsion of Mr. Blaney and Mr. Brennan and eight against. There were three abstentions. The support for Mr. Blaney and Mr. Brennan was higher than anyone expected.

Mr. Blaney's supporters in the division have not been named. Political observers say the voting shows that Mr. Lynch has in the Dail party six men who are far from being committed to Lynch form and rule, and that three could revolt at the drop of a

hat, perhaps on some entirely unexpected issue.

Mr. Lynch's position thus is obviously more precarious than at any time since 1966 when he came to office.

But political observers say that Mr. Lynch can very well carry on as a minority government. It is an old and familiar pattern in Ireland. De Valera and Lemass before Lynch did it.

It is one of the quirks of the proportional representation voting system in Eire that it seems to produce this sort of situation, which eventually is resolved by a General Election, not necessarily an early or immediate one.

But in Eire today it is becoming crystal clear that Mr. Lynch must go to the country. Perhaps not this winter but certainly in the spring.

Without this flow of information, lawlessness could only have been put down by the use of the bludgeon. With this information, it has been possible to use the rapier, picking up key personnel of the IRA and rotting that organisation from within.

Without having intimate details of the practices of other countries, a direct comparison of methods of interrogation cannot be made.

Ideological wars
Interrogation is of two kinds: strategic and tactical. Strategic interrogation often arises in religious or ideological wars, is carried out over a long period of time and aims at making the defect and denounce his own side.

Tactical interrogation aims at getting information of immediate operational use.

In Korea, the Chinese approach was to regard all prisoners as "common people who had been duped by their reactionary governments." Those who would not recognise the "truth" of this assertion and act accordingly were told that they were "war criminals" and entitled only to be shot.

Korean experience
As a result of the Korean experience, both the United States and Britain studied the methods of interrogation used and recognised the need to prepare their own men to withstand them.

In the British Army any officer or man who might be required to operate behind the enemy lines and many other officers who volunteer, are subjected to much more severe methods to break their will to resist interrogation than those used in Northern Ireland.

The IRA's propaganda campaign is directed towards gaining the support of international opinion as well as the support of moderate Catholics in Ireland.

Like the German wartime propaganda to the effect that airmen captured in Britain would be tortured, the IRA's propaganda is becoming counter-productive among its own followers, most of whom are only too willing to talk without the need for any "interrogation in depth."

Editorial Comment—P18



Ombudsman gets feel of IRA grip

AN adaptation of a Japanese hold used by troops in Northern Ireland in arresting suspected IRA terrorists.

The Compton Committee of Inquiry in its report this week dismissed one allegation of cruelty from a man who had been arrested by an Army sergeant using a form of an Aikido grip.

The N.C.O. demonstrated it on Sir Edmund Compton, Ulster's Ombudsman, who reported rather ruefully: "The effect of the grip on the subject can be harsh, but it is a recognised method for the controlled use of force."

Physical training instructors from the units in Ulster are sent to the Army School of Physical Training at Aldershot to learn

Aikido, which they then teach — with adaptations — to their own colleagues in Northern Ireland.

Aikido experts say that the Army is not using the pure form of the art, which is practised in Japan as a sport. But the soldiers are probably practising Tai Ho Jutsu, which is taught to the Japanese police and draws adaptations from Aikido, Judo and Karate-do.

Holding the subject's hair, as mentioned in the Compton inquiry report, is not a recognised hold but an added refinement to a wrist lock, whereby the unwilling victim has his elbow pointed skywards belted him and his fingers downwards. The grip only really hurts if the person held struggles against it.

Catholics suspend a boycott for Wilson

By DAVID HARRIS, Political Staff, in Londonderry

MR HAROLD WILSON left Londonderry yesterday unaware that fighting was breaking out on the edge of the Bogside. This was the nearest he had come to trouble during his tour of Ulster.

By recent standards, the Province had been remarkably quiet for the first three days of his visit.

He flew by helicopter to Londonderry. But security officers advised him not to take a drive round the city.

Instead, after landing at Ebrington Barracks and having talks with Brig. Pat MacLellan, commander of 8th Infantry Brigade, Mr Wilson took the shortest route to Guildhall for a 1 1/2 hour meeting with the Londonderry Development Commission.

Special Branch officers escorted his car while troops were posted at strategic points. During the meeting, soldiers "covered" the Guildhall from the old city wall.

The meeting was something of an achievement for the Labour leader. He brought together for the first time since August the nine members of the commission.

The four Catholic members have been boycotting the body since interim measures were introduced in Northern Ireland.

"Harmonious" talks
The commission was appointed in 1969 to run the city in place of the old corporation. Until then Londonderry with its Catholic majority but Unionist-controlled council had always been quoted by civil rights workers as the prime example of jerry-mandering.

The meeting with the commission, which was held in what used to be the Mayor's Parlour, with a statue of Queen Victoria by the door, was said to be "harmonious."

A small crowd, mainly supporters, gathered outside the building. With the exception of one woman, who shouted "Quisling!" he was given a friendly reception.

He then recrossed the river to his waiting RAF helicopter for the flight back to Belfast. There he had talks with trade union leaders, the Chamber of Commerce, Protestant and Catholic clergy, and the Ulster Movement, a group of moderates.

VIOLENCE IS REFLECTED IN SCHOOLS

By JOHN IZBICKI, Education Correspondent in Belfast

AN investigation into how to combat the effects of violence on the children of Northern Ireland is to be ordered next week by Capt. William Long, Ulster Minister of Education.

A working party will be asked to draw up plans to provide more social workers and youth leaders to tackle the mental and academic damage done to children by street fights and sleepless nights.

This is one of several moves being made to give Ulster's educational system an "overhaul."

"Children are bound to retain either consciously or subconsciously some of the horrors of the troubles," Capt. Long told me. "We want to replace a growing mistrust with a feeling of tolerance."

Signs of strain
Teachers are beginning to show signs of strain. I understand from school inspectors that teachers in the areas of violence, particularly Belfast, Londonderry, Newry and Lurgan, are finding it increasingly difficult to control their pupils.

"In the past teachers acted almost as parents to their pupils and maintained discipline," a senior inspector told me. "During the past few weeks this has changed. Some pupils start throwing stones as soon as school ends."

The ministry has advised teachers to take any action they think fit to deal with hooliganism. Expulsions or suspensions of such pupils are not excluded.

In January Capt. Long is to publish an Education Bill changing local educational authority boards. Their members are now elected similarly to those of education committees in England.

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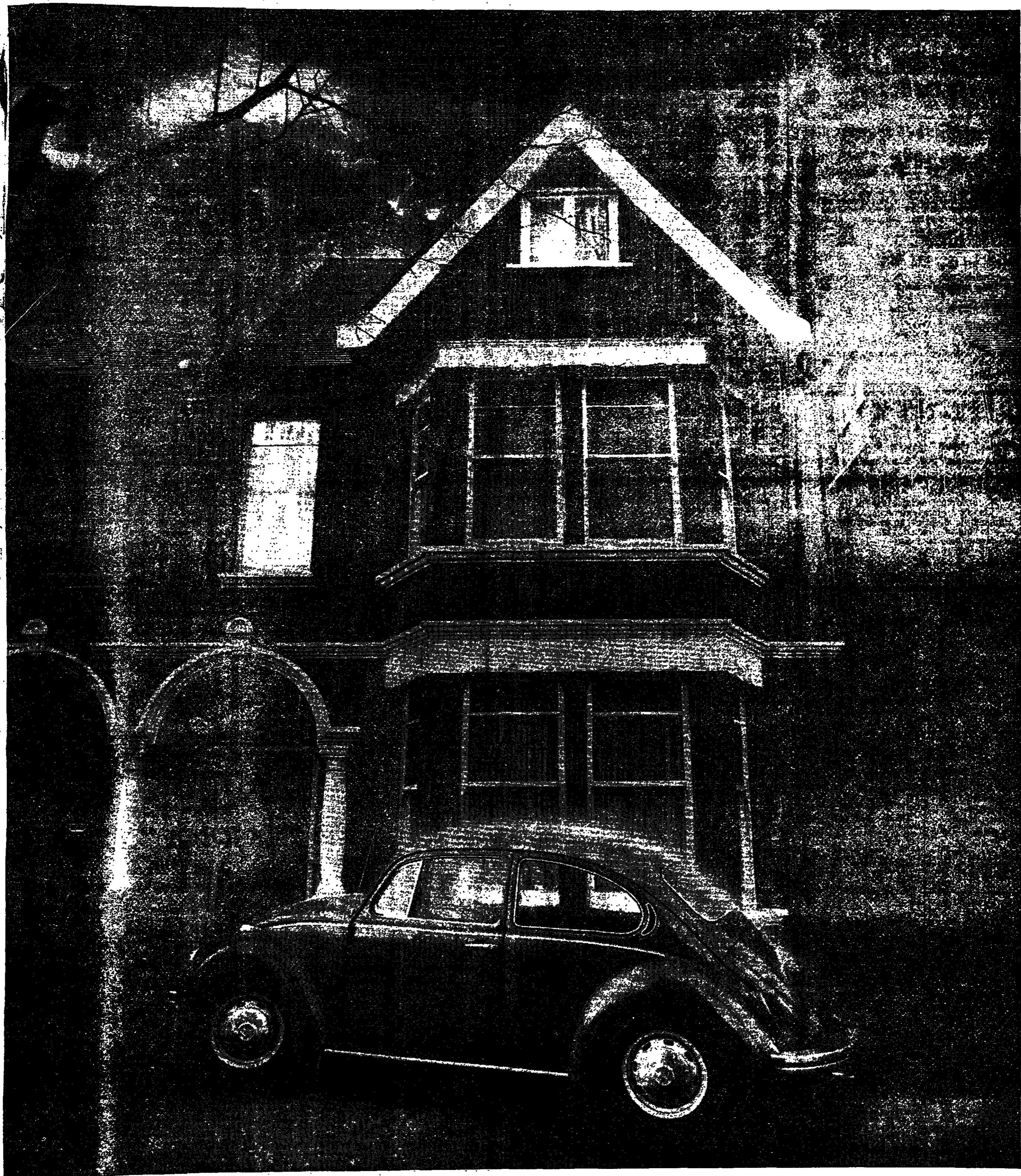
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"Lots of double crossing... Absurdly exciting." Maurice Richardson, Observer £1.50

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"... the most readable novel of the year... totally authentic... I laughed aloud, several times. And was, in the end, reduced to tears." Nina Bayden, Daily Telegraph £1.75



Kathleen Fidler THE THAMES IN STORY In this book Kathleen Fidler, the renowned and popular children's author, traces the history of the world's most famous river, showing how it has always been at the centre of England's history, from prehistoric times to our own day. Illustrated £1.70

RAVENSHALL Maribel Hooper A boy, a man and a dog, carrying a message through enemy territory to an embattled chateau are nearly lost in a bog and finally have to break into a castle. Illustrated £1.20

THE KING WHO COULD NOT STAY THE TIDE C. Neilson Cattey & Z. Bramley-Moore King Canute, known so well in fable but so little in fact, is the subject of this fascinating story which shows how the young, hot-blooded Viking warrior develops into a mature, peace-loving and far-sighted King. Illustrated £1.40

RIVER IN THE HILLS Jean Blathwayt The Foster family, spending their Christmas holiday on a remote part of the coast, learn of a mysterious movement of water in the hills from a local inhabitant whose predictions prove only too true and nearly bring tragedy in their wake. Illustrated £1.20

EPWORTH FOYLES ART GALLERY JOHN S. GOODALL PAINTINGS Exhibition of Victorian Pastiche 9-6 DAILY UNTIL 3 DEC. 119-125 CHARING CROSS RD. LONDON WC2

The Trophy we kept FIVE international trophies have so captured the imagination as the one awarded by Jacques Schneider for seaplane races. The first of these took place in 1913 at Monaco and the last in 1951 was won by Britain over the Solent. The story of these races is fascinatingly told in "The Trophy Races" (Chatto, £5.50) by Ralph Barker, who manages to present the facts in such a way that one readily understands the problems and the personalities involved. Italy, France and America as well as Britain fought for the trophy over the years. Finally, as somewhat of an anticlimax, the 1951 race was won by Flight Lieutenant J. N. Boothman against no opposition as no other country could provide a team or a seaplane to oppose him. Britain retained the trophy permanently. E. M. D.

MYSTIC OF HAWORTH

Emily Brontë. By Winifred Gérin. (Clarendon Press: O.U.P. £2.50.)

THE biographer who tackles Emily Brontë faces formidable difficulties. No surviving juvenilia to compare with Charlotte's and Branwell's thousands upon thousands of words, no letters beyond three commonplace notes, no surviving diary other than four singularly uncommunicative scraps.

One has, as Winifred Gérin points out, "repeatedly to be reminded that the records—even the simplest family records of Emily's views and words... have been carefully obliterated."

This said, this final Brontë study of Miss Gérin (since I take it to be final unless she has it in mind to do Aunt Branwell next) must be acclaimed as by far the best on Emily Brontë that has yet appeared. It is difficult even to imagine another being written, for Miss Gérin has soaked her Brontë subject for so long, even living in Haworth for 10 years picking up the crumbs, that surely no recorded evidence has escaped her.

She has advanced prodigiously since the early days when she began with Anne Brontë, proceeding by degrees to deal with Branwell and then Emily, and emerging in 1967 as a mature biographer with her magnificent "Charlotte Brontë, the Evolution of Genius." That was a splendid book, and the "Emily Brontë" necessarily much shorter, because of scant material, is fully its equal in depth.

She is particularly illuminating on the subject of Emily Brontë's undoubted mysticism, and the growing (though secret) power it exerted throughout her brief adult life. Also on the great influence on her imagination of Scott's novels, Byron, daemonic Gothic tales and ballad poetry, Byron was clearly a dominant influence on her last London sagas—judging from the poetry, in fact, one can never be sure whether she is passionately day-dreaming or disguising some personal experience.

It is Miss Gérin's thesis that Emily Brontë's mysticism was the central fact of her existence, the unseen world into which, with increasing spiritual daring, she deliberately withdrew. She also believes that it was the loss of this ecstasy in the last year of her life, coupled with the horrors of her brother Branwell's

decline and death, that drove her deliberately to die, refusing all help or remedy.

The fact that heartbroken Charlotte wrote of Emily that "she was torn conscious reluctant though resolute out of a happy life" means only, she says, that Charlotte refused to acknowledge her sister's wish for death. I wonder. She also believes that though Charlotte

By MARGARET LANE

knew of Emily's spiritual experiences, she feared what their interpretation might be in that orthodox age, and so destroyed every scrap of intimate evidence. Like many another theory, it is possible.

Since Miss Gérin is so meticulous in most of her references, it is tantalizing to be denied a particularly desirable one here and there. Emily's physical height is constantly stressed, her lithe figure, her striding across the moors, etc., etc. So when we are told it was "agony to be constrained to keep in step with the pupil being her" to her long legs... these walks were galling in their extreme"—one longs to know what we are told, near the end, that the measurements of Emily were the measurements of Branwell's coffin—5ft. 7ins. by 16ins, which make that often-stressed height a bit of an illusion.

Charlotte, during her Brussels period with Emily in the Pensionnat Heger, wrote to her bosom friend Ellen Nussey that she had walked alone to Kockelberg to learn that their mutual friend Martha Taylor had died during the night. Nevertheless, Miss Gérin concludes, "The unlikelihood of Emily remaining at the Pensionnat without her sister sug-

gests that they went together... For Emily... the dead Marianne must have been one of the first corpses she had seen." Really? If so, why should Charlotte have lied about it? When dealing with Mr Brontë's pistol-firing eccentricities, while not subscribing to Mrs Gaskell's lurid hearsay, Miss Gérin leaves out of account the fact that one of Mr Brontë's great interests was technical experiment in the designing of firearms; he had actually submitted to the Ordnance Office proposals for modifications of the service musket, also a design for a projectile, this daily pistol-firing wasn't, I suggest, simply "a normal occupation in his view for a gentleman with a pack of women to defend."

One of the fascinating details of the Brontës' childhood which Miss Gérin brings to light (apart from their toys found under the kitchen floorboards—when?) is that the Gondal and Angrian obsessions, with dungeons, vaults and cells, with gaolers' steps and clanking keys must surely spring from the dark, capacious and vaulted stone cellars under Haworth Parsonage, which almost nobody ever sees. Why didn't the publishers allow us an eerie photograph?

And why, when the author plainly states, "Emily's drawing of a Merlin hawk, initiated and dated 27 October 1841, cannot be proved to be of 'Hero' (she would probably have said so if it were) and it varies only slightly from Bewick's plate"—do they caption the drawing "Hero. Drawing by Emily Brontë of her Merlin hawk"? Lack of liaison, somewhere? But these are very small points and make no difference to the fact that Winifred Gérin's "Emily Brontë" is far and away the best thing ever attempted on the subject. It is not only admirably written, it rings true.



William Forster ("Buckshot Forster"), Chief Secretary for Ireland under Gladstone—detail from one of Prince Richard of Gloucester's photographs in "On Public View" (Hutchinson, £8), text by Paul William White. This admirable selection of London's open-air sculpture runs from 1586 to 1967.

Who fired the shot?

By T. A. Sandrock

To Encourage the Others. By David A. Yallop. (W. H. Allen, £2.50.)

DOUBTS about who killed P.C. Sidney Miles, shot dead on a warehouse roof in Croydon 19 years ago, are raised in a new book "To Encourage the Others."

Derek Bentley, 19, and Christopher Craig, 18, were caught on the warehouse roof. Craig was armed and fired at the policeman. Both were found guilty of the murder of the policeman but Craig was imprisoned because he was too young to hang. Bentley was executed despite considerable public pressure for his reprieve.

David Yallop, after extensive and obviously painstaking research, believes that Craig's shots missed and that Miles was killed accidentally by a bullet fired by a police colleague. In support of this theory the author draws heavily on what he considers discrepancies in the statements made in court by police officers who were on the roof.

He also raises points which he feels should have been given in evidence and which would have resulted in an entirely different verdict. A telling point in his theory is that although Craig had a .455 Eley revolver the Crown pathologist was not asked about the calibre of the bullet which killed the policeman.

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Eliot's true debt to Pound

By Alan Riddell

T. S. Eliot, The Waste Land: a Facsimile and Transcript of the Original Drafts including the Annotations of Ezra Pound. Edited by Valerie Eliot. (Faber, £5.)

THIS beautifully produced study of a 20th-century masterpiece in the making at last solves that tantalising literary mystery: what part did Ezra Pound really play in its creation?

In 1922 Eliot gave the draft of The Waste Land to Pound in Paris for appraisal, and Eliot was so pleased with his amendments and excisions that he dedicated the revised version to him. Despite ruthless cutting, Pound seems to have been in no doubt as to the poem's merit: "About enough, Eliot's poem, to make the rest of us shut up shop," he wrote to John Quinn, the New York lawyer who befriended both poets and to whom Eliot gave the original manuscript. Quinn died two years later and the manuscript disappeared until 1968, when Valerie Eliot, the poet's widow, heard it was in a New York library.

The present volume, in addition to clarifying Pound's role, draws extensively on Eliot's unpublished letters for Mrs Eliot's introduction, and so provides, in miniature, something approaching an authorised biography of the years 1915 to 1924.

All three principals show up extraordinarily well: Pound championing Eliot's genius in public and working away behind the scenes to raise money to release him from his job at Oneida Bank, Quinn giving financial help with the utmost tact, and Eliot himself touchingly appreciative of his friends' efforts. The big surprise is that the poem originally had quite a different beginning which Eliot himself deleted: 55 lines preceding the "miraculous" "April is the cruelest month." These began "First we had a couple of feelers down at Tom's place." Eliot must have realised, as the poem developed, that this vernacular naturalism was out of key with the heightened realism of later passages.

Sometimes Pound's marginal comments appear slapdash, and occasionally the made errors of judgement (he chopped off one of the low on whom assurance sits as a silk hat on a Bradford millionaire," but Eliot restored it). In general however his warnings against tum-tum rhythms and awkward inversions were well placed. Even his occasional bully-boy tone—"Make up yr mind... you tiresias—if you know [you] began"—may have been just the tonic Eliot needed in the period of depression and breakdown in which the poem was written, when his first wife's mental state and the pressures of his own creative energies threatened to overwhelm him.

THE GRAHAM KERR COOKBOOK It is no exaggeration to say that vast numbers of British women have been avidly awaiting the publication of this major work by The Galloping Gourmet. With its 292 photos and 16 pages of colour, this handsome book is superb value at £2.50. A gift book to delight the heart of every woman who wishes to cook better.

Beverley Nichols has brought together into a single volume three of his most beloved garden books under the evocative title of THE GIFT OF A GARDEN The season's No. 1 gift-book for every garden-lover.

THE FUNDAMENTALS OF SEX Dr Philip Cauthery & Dr Martin Cole Two doctors—one of whom is the most controversial figure in the sexual education controversy—have combined to produce what is perhaps the most forthright and informative book on the subject ever offered. The work contains remarkable illustrations and it must become the standard manual on sex. "THE FUNDAMENTALS OF SEX is the boldest, serious sexbook to see the light of modern day. It could become the sexbook to end all sexbooks." Whitefriar, W.H. Smith's Trade News.

Luciana Avedon (formerly Princess Pignatelli) is one of the world's beautiful women, and who better than she knows what a woman must do to make the most of herself? Here she tells it all—with disarming frankness—in THE BEAUTIFUL PEOPLE'S BEAUTY BOOK

TRAVELS IN NIHILON Alan Sillitoe High critical acclaim has been won by Alan Sillitoe's new novel. "A mad country vividly portrayed" says The Standard. "I highly recommend this provocative novel—Mark Kahn.

TO ENCOURAGE THE OTHERS David Yallop A sensational new theory on the Craig-Bentley case is advanced in this searing and well-researched study of a British "judicial murder". The author's powerful plea for a public enquiry must provoke a storm of controversy.

JACKIE COLLINS To have hit the literary jackpot with three successive best-sellers is no small achievement. Congratulations then to Jackie on doing the hat-trick with her sparkling new novel of London and Hollywood, SUNDAY SIMMONS & CHARLIE BRICK W. H. ALLEN A Division of Howard & Wyndham Ltd.

The "Arch-dupe" Maximilian

By H. D. Ziman Imperial Adventurer: Emperor Maximilian of Mexico. By Joan Haslip. (Weidenfeld & Nicolson, £3.75.)

The Cactus Throne: the Tragedy of Maximilian and Carlotta. By Richard O'Connor. (Allen & Unwin, £3.75.)

THE Emperor Maximilian of Mexico is not one of those historical figures about whom, in Macaulay's phrase, every English schoolboy knows. Not at least unless our model schoolboy happens to have had his curiosity aroused by the noble but fragmentary Manet in the National Gallery that commemorates the Emperor's execution. Schoolboys in Mexico, I know, learn sufficient about Maximilian to denounce him as a foreign usurper, abetted for a time by priests, traitors and mercenaries but brought to his doom in 1867 by the loyal reformer Benito Juarez. French schoolboys, one imagines, more charitably instructed to look upon him as the prime victim of Napoleon III's trans-Atlantic day-dreams, were taught so many French troops so much French money. To Belgian schoolboys Maximilian must surely be known as the Austrian husband of King Leopold's daughter Charlotte who spent her 60 years of widowhood insane. Even Austrians must think of him as the most amiable, most extravagant, most popular and most artistic of 19th-century Archdukes. Even young Italians are probably aware that among their country's former Hapsburg rulers Maximilian was the least hated; this may have made a less lasting impression than the whim by which an Italian blacksmith called Mussolino named his son Benito as a tribute to Maximilian's great opponent Juarez.

Benito Juarez was a harsh man. His insistence that Maximilian must die with two Mexican generals Miramon and Mejia by his side, conferred on the still courageous Emperor an aura of martyrdom which has attracted romantic novelists and some serious biographers. Count Egon Corti's "Maximilian and Charlotte of Mexico" and Montgomery Hyde's "The Mexican Empire" both deserve re-publication. Now welcome Joan Haslip's "Imperial Adventurer" and greet without any enthusiasm at all Richard O'Connor's "The Cactus Throne." Mexico in the 1860s had become a saga for the ambitions of rival foreign powers—France and the Vatican on the one side; the United States, temporarily

KNOWING THE LAW Reader's Digest Family Guide to the Law. (£5.50.) THIS 800-page encyclopaedia of the law offers the non-lawyer an excellent practical guide to his legal rights and obligations. Even harassed practitioners and bewildered law students may, I anticipate, steal a glance at its pages. Of course there will be fears that such a work will breed a horrid new band of barrack-room lawyers. But it should equally achieve the highly desirable objective of making the mysteries of the law more accessible to the layman. Apart from explaining in outline the machinery of the law and how to use it, the book gives a crisp résumé of the law affecting homes, family life, money, cars, jobs, businesses and some leisure-time activities. It is no cornucopia of hints for would-be "do-it-yourself" litigants. Readers may save solicitors' bills by keeping on the right side of the law. They may be just as impressed by the importance of obtaining prompt professional assistance. Inevitably with the growing momentum of law reform, parts of the work may soon become out-dated. It seems a pity the book is not produced in ring leaf form so that revised sections could be slipped into the volume when the law was changed. Terence Shaw

HOW NOT TO WIN IN VIETNAM

By John Ridley

Body Count: Lieutenant Calley's Story as told to John Sack. (Hutchinson, £2.)

IN March of this year Lieut Calley was found guilty of the premeditated murder of civilians, men, women and children, in the village of My Lai in Vietnam on March 16, 1968. Here, in "Body Count", is his own personal account of his attitudes to the massacre.

Although John Sack claims in the introduction to this gruesomely sickening book that all the words in it are those of Calley himself, he admits to having asked him over 100 days more than 10,000 questions with Calley's answers amounting to 500,000 inches of magnetic tape. This was reduced by Sack into a book of some 50,000 words.

The parts of "Body Count" that deal with the carnage are for the most part taken from Lieut Calley's trial testimony, in which he claims all the chief prosecution witnesses were lying and then asserts that at My Lai he was acting not as a responsible individual, but as the blind agent of the American people.

Inevitably, his account contains the self-justifying apologia of all war criminals: "I had been trained to kill. I was only carrying out orders." But behind whitening semi-literate ramblings (however did he become an officer?) he betrays a total and utter disregard for all human values.

The book is mainly interesting, I thought, in that it records Calley's recollections before and after My Lai. He went to Vietnam as a young officer (again one asks why) like a crusader

Publish and be...?

By Laurence Cotterell

The Publishing Game. By Anthony Blond. (Cape, £2.)

ANTHONY BLOND got some useful advance publicity for "The Publishing Game" because of "false allegations" in the book (now corrected) to the effect that Macmillan had not made a profit for some years. Mr Blond commented in a newspaper diatribe that "there are many accounts in the book," although he did not indicate which these were or which might not be. In a book that consists effectively of 149 pages, including appendices, a best-seller table and a 10-page index, there is hardly room for a great mass of fact or a great mass of anything. There is certainly some good gossip stuff here, and the newcomer to publishing will find the atmosphere of a newspaper diatribe most appealingly pertinent. There is an excellent potted survey of publishing and book-selling economics and mechanics. The chapter on "Authors" should be required reading for the aspirant to publishing. He will find here an illuminating description of the unfairness of the tax laws as applied to writers, and the connection between

Handwritten note: J.P. 1/50

BOOKS FOR CHILDREN



One of Philippe Fix's coloured pictures from "Alexander and the Magic Mouse" (Cape, £1.10), a tale of an amiable alligator by Martha Sanders.

tales of all times

By Selina Hastings

EDIEVAL Europe possesses a great narrative tradition largely inaccessible to children because of somewhat ponderous language of its transcription.

The contemptuous hatred for public schools expressed by Cowper, the savagery and snobishness described by Kipling have given way to the more civilised and somehow infinitely more interesting tales and junketings of Jennings and Darbishire and the blue-blooded young ladies of the Chalet School.

A selection of fiction for children will be reviewed on Dec. 2.

vation apart, this is an intriguing collection with a most invigorating introduction by its editor.

Joan Aiken has taken 11 Eastern European folktales, unremarkable in themselves, and in her own style of exquisite simplicity and delicate formality has made of "The Kingdom Under the Sea" (Cape, £1.60) a book of rare accomplishment.

In her foreword to "At the Stroke of Midnight" (Collins, £1.95), Helen Cresswell argues a just admission of defence of her retelling of Perrault, Grimm

and Hans Andersen, presenting her versions of the fairy tales as an introduction rather than a substitute. Comparing them to some of the originals, I can see that, for very young children as this book of her simplifications are appealing and she does create a more tangible substance in her descriptions.

"The Story of the Elizabethan Boy-Actors" (O.U.P., £1.10) by Katherine Hudson is an absorbing introduction to the bard, competitive, often dangerous way of life of these young professionals, many of whom were literally press-ganged into an exceptionally tough apprenticeship.

Arthur Scholey and Donald Swann, responsible for words and music respectively, have produced a charming version of "The Song of Caedmon" (Bodley Head, £1.50). This tells the story in a dramatised form of the illiterate cowherd's divine inspiration interspersed with passages from the song itself, modernised and set to music.

A "word-view of the past 40 years" is how John Rowe Townsend describes his magnificent anthology, "The Modern Poets" (O.U.P., £2.25). He starts with poets who were young in the 1930s—Auden, Spender, Macneice—and moves on through nearly half a century, unafraid of repeating the obvious, subtle in bringing to light the little known, and presenting not only a wide variety but a composite pattern of an age.

RECENT FICTION

By Michael Maxwell Scott

The Winds of War. By Herman Wouk. (Collins, £2.50.)

The Mines of Alabaster. By Sid Chaplin. (Eyre & Spottiswoode, £2.50.)

A Disappointment in Love. By Jane Gillespie. (Peter Davies, £1.90.)

The Tenants of Dirt Street. By Robin Cook. (MacGibbon & Kee, £1.95.)

Many Things Begin for Change. By Adaora Lily Uliasi. (Michael Joseph, £1.90.)

sequel, carrying the story on to Hiroshima and the end of the war.

IT WAS time we heard again from Sid Chaplin—"The Mines of Alabaster" is his first novel for four years. It flows with a fine urgency that can lift his narrative prose now into poetry, now into rhapsody; but always the voice is strong and personal, as we expect from a North Country writer.

This strength and sensibility is used to portray the weakness of character of his narrator, Harry, an unsuccessful actor who after raping his wife leaves her and finds consolation in the arms of a pretty American girl. He follows her to Tuscany where we have some beautiful evocations of places and people.

Harry is a Lothario and a rolling stone; he will not give himself fully to anyone or anything. His girlfriend perceives this. He is also fundamentally a decent man, who has yet to realise that love (as opposed to sex) entails trust and charity, in St Paul's sense, and understanding. He learns the hard way where his true love lies.

OBSESSION is always unnerving, sometimes frightening. In Jane Gillespie's "A Disappointment in Love" a middle-aged London executive, Lennox, becomes besotted with a beautiful, dreamy secretary at his office. His feelings, he tells himself, are fatherly—he wants to help her

to maturity and fulfilment. And he does, in a way.

His wife, preoccupied with her own work, goes along with this; and so, with bad grace, does the girl, up to the point when she tells him she is not, after all, a virgin. Lennox's selfish "love" promptly crumbles, but the girl begins a campaign of revenge. Such, at least, is my reading of this chilling little tale.

Miss Gillespie writes calmly, quietly, she is very good on the frictions and mixed-up young, on worried or resigned parents, on the generation gap. I could not really believe in Lennox's scorned young miss; but given his willful blindness and his wife's excessive patience, the dénouement is plausible enough.

LOUIS XVI walks down the line of his guests at the Trionon. "Hi", he says, and "Well hullo there", "Hullo, Louie," mumble the guests. I quote from the only really enjoyable scene in Robin Cook's "The Tenants of Dirt Street". It is set in one of the Fantasy Houses run by Amalgamated Vice, specialists in surrogate pleasures for American oil tycoons and other tired business men.

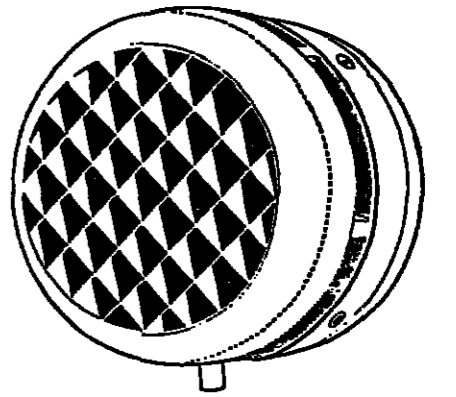
What a pass the near future seems to have come to in this over-written charade about a hag-ridden Etonian aristocrat and his blind nympho lady-love, wife of a silly liberal vicar!

Mr Cook, who can be very entertaining, seems to have slung this sad concoction together without a thought for the reader. His publishers, presumably, have the same attitude; but at least they don't use the label "satire".

MY GUESS is that Adaora Lily Uliasi started off with quite a good idea for "Many Things Begin for Change" but the idea somehow got lost in the writing of this sequel to an earlier book, also set in her native Nigeria in the late 1950s.

A District Officer has, apparently, been murdered. There are some pleasantly hilarious confrontations between white officials and black tribesmen—the Nigerian pidgin is uncouthly comical. The net result is the uncovering of some inport secret society. Everyone, except dashing journalists from the local rag—Miss Uliasi is a journalist—is made to look inept or sly. Perhaps that's the intention: Still, proper sub-editing and proof-reading would help.

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The appeal of pictures

By Richard Conduit

HERE are, it always seems to me, picture books mainly intended for children and those aimed at adults. Every now and then someone manages to bridge the gap. The classic instance of this at the moment is another medium is the television "Magic Roundabout".

Hitherto, because of contractual obligations, the books with "Magic Roundabout" illustrations have not had the Eric Thompson texts which have made them so successful on TV. Now, somehow or other, it has been possible to issue "The Ventures of Douglas" (Brooklynton, 80p), which has the touch of Thompson and black-and-white pictures drawn by David Barnett.

Two stories without words: in the first there are gorgeous coloured pictures of animals by Eric Carle, as a little mouse asks an unlikely crew of other animals to help him get to the top of a tree. "Be My Friend" (Hamish Hamilton, £1.25) and the second is "Jacko" (Macmillan, 75p), in which John S. Goodall speeds his story of a monkey among pirates along by having alternate half-pages which can be used to alter the preceding and succeeding pictures and thus contrive, so to speak, four pictures in the space for two.

Tinies will like the book version of "b is for bear" (Methuen, 80p), the charming alphabet frieze by Dick Bruna I mentioned last year, in rather similar style of bold block colours and simple outlines is Maureen Roffey's version of "Who Killed Cock Robin?" (Bodley Head, £1.05), very attractive this.

The illustrations I, and possibly most adults, will prefer from among this lot are those by Donald Carrick for "Turtle Pond" (Hamish Hamilton, £1.25), delicate colours, splendid draughtsmanship. They accompany a short text about pond life by Bernardine Freschetti. Those who don't mind snakes will probably enjoy the brightly coloured drawings by Agnes

Molnar that go with François Raoul-Duval's South American fable "Petali and Gurigoo, or How the Birds got Their Colours" (Collins, 80p). (This was not incidentally by playing in the first XV but by using a sloughed-off skin of an over-brightly coloured snake.)

Marion Walter has devised a good gimmick for this Christmas. At the front of "Annette" (Deutsch, 80p) there is a mirror (metal) and unbreakable in all intents and purposes which may be placed in the centre of Navah Haber-Schalm's pictures to effect changes of expression. Well done, but I bet the mirror gets lost and the fiddle of adjusting the reflection falls.

New books from three old friends: "The Giant Alexander and Hannibal the Elephant" (Methuen, £1.20), in which Frank Hermann and George Him continue the saga of the helpful giant and his friends; "Six Lance-a-Little and the Knights of the Kitchener Table" (Heinemann, £1.10) by Jon Chalou (author of "The Green Bus"), a characteristically funny-silly story with his entirely personal illustrations, best of splendid fat ponies, and Dale Macey's "Fudge is a Great Hairy Beast" (Collins, £1.05) showing in glowing colours how terrible teases are.

A MAN'S LAST LIBERTY

By David Holloway

The Savage God: a Study of Suicide. By A. Alvarez. (Weidenfeld & Nicolson, £3.25.)

THE private terror of the liberal spirit," wrote Herman Melville, "is invariably suicide, not murder." A sturdy and a half earlier, the poet had said, and probably meant: "No man ever took a razor into his hand who did not at the same time think he might sever the very cord of life."

The first of these two statements most people would agree with. The second is, of course, a romantic over-statement, the most appalling danger could cause a man daily to contemplate suicide. Because it is so natural—what more logical than that a man could have the right to end his life?—suicide is an unsettling idea to contemplate. This is what A. Alvarez's study of suicide, "The Savage God," is a disquieting book. Fortunately it is so an irritating one and this somewhat lessens its impact.

posthumously published work for their deductions about her suicide state from these poems. He is convinced, though I must say that I find his grounds unconvincing, that she did not on this occasion intend to kill herself. Two earlier attempts may have been genuine. She really hoped that she would be found in time.

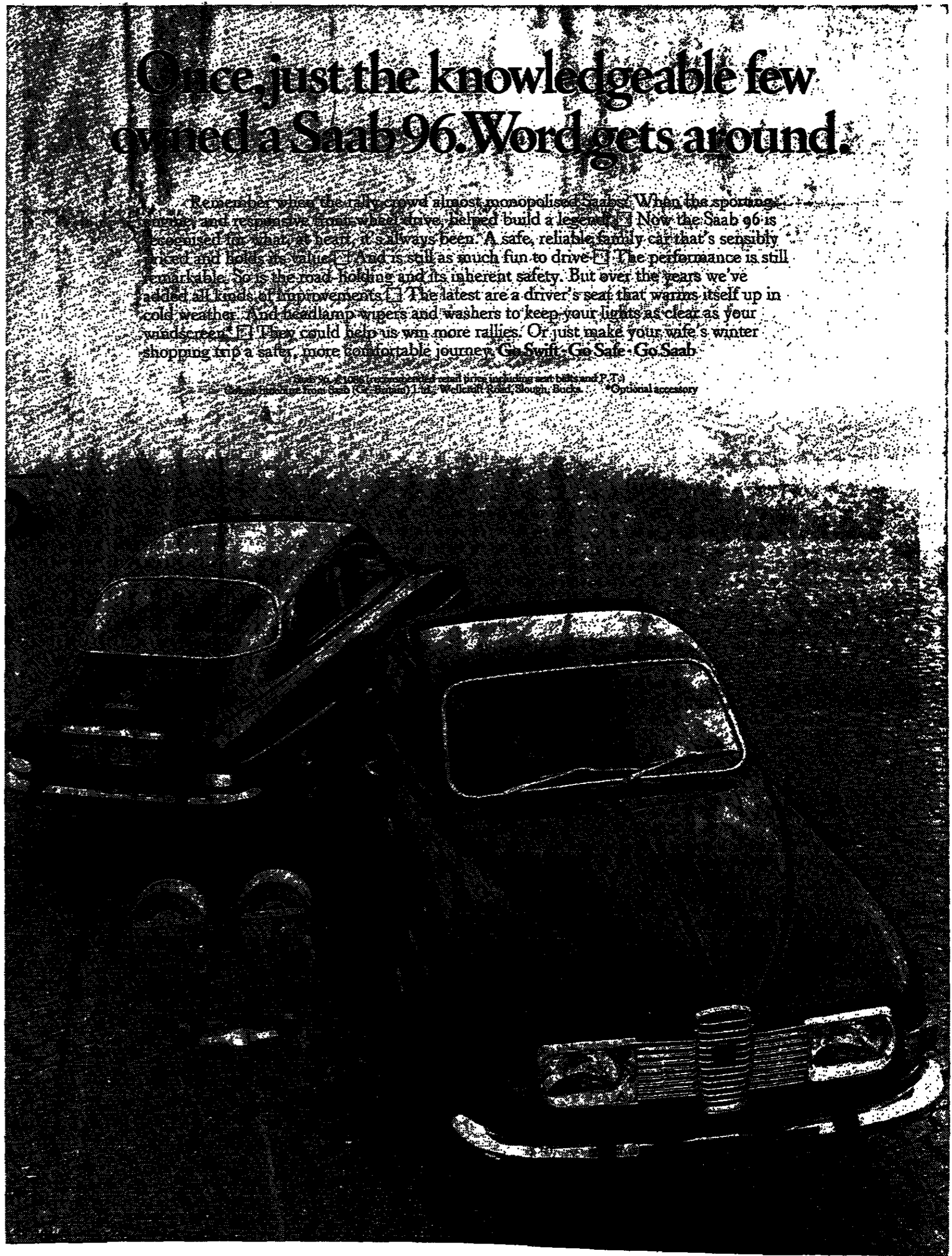
Yet at the end of his discussion of suicide in literature, which is the main theme of his book, Mr Alvarez states that in her last few months she was "systematically exploring the nexus of anger, guilt, rejection, love and destructiveness which made her finally take her own life." It is as though she had decided that for her poetry to be valid, it must tackle head-on nothing less serious than her own death.

This is not the only time when Mr Alvarez bends the facts to fit his theories. I do not, for instance, feel convinced by his suggestion that suicide is never condemned, even tacitly approved, in the Bible. He does not say that three of the Biblical cases he cites were on the field of battle and only the fourth, Achitophel, was a true suicide. He is much better at dealing with the reluctance of psychiatrists to talk about the subject (pointing out a patient's suicide is the sign of the ultimate failure of their treatment) and most instructive when discussing suicide in literature and art, particularly his thoughts about the Dada movement. Though he deliberately excludes the suicide

of writers and artists, as opposed to their discussion of the act, he cannot resist talking about Chatterton or giving a longish account of poor Cowper's incompetent attempts at killing himself. Cowper is the classic case of someone arriving at the river to jump in and finding the tide was out. When he tried to hang himself, the garter he was using as a rope broke.

Mr Alvarez leaves us with two thoughts. Firstly he argues, quite rightly surely, that to be a creative artist in a totalitarian country is to commit suicide—either physically because the freedom of expression demanded will undoubtedly bring on the displeasure of the authorities, or the creator will commit artistic suicide by knocking under and producing state art.

The second thought, one might call the Plath syndrome, is that it is the duty of the creative artist ever to go further, like Flecker's pilgrims in "classan," and since all the facts of life have been discovered, he must seek the facts of death. Camus, a great theorist about suicide, writes: "There is only one liberty, to come to terms with death. After which everything is possible."



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CARR CALLS TOOLROOM UNIONS AND EMPLOYERS TO PEACE TALKS

By ALAN HUGHES, Industrial Staff

MR CARR, Minister for Employment, last night intervened in the Coventry toolroom dispute by summoning employer and union representatives to meet conciliation officers in London today.

Earlier he told the Commons that he was "seriously concerned" about the effects of the all-out official strike of more than 8,000 toolroom workers due to start on Monday.

The strike, backed by the Engineering Union's national executive, might make 100,000 workers idle in the West Midlands and elsewhere within a fortnight.

Mr Carr said: "Because of the potential seriousness of this dispute I have arranged for both sides to meet my officers in separate discussions tomorrow."

Fact finding exercise

The Government regards this move as a preliminary fact finding exercise and sees little prospect of any "11th hour" settlement.

But both the Coventry Engineering Employers' Association and the Engineering Union will be pleased to see the initiative. Neither has any illusions about the effects of the costly and damaging dispute about to begin.

It arises from the employers' unilateral cancellation on Aug. 31 of the 1941 Coventry Toolroom Agreement which automatically tied the earnings of toolroom workers to the average for skilled production men.

The employers want to replace the agreement with individual plant bargaining, claiming that the Coventry toolroom rate had been used as a regulator by union negotiators throughout the country to inflate skilled men's earnings.

The employers say toolroom men's earnings in Coventry will not suffer with the ending of the agreement. At the two Cov-

entry aero-engine plants of Rolls-Royce a national agreement replacing the toolroom agreement meant rises of 24 per cent for the craftsmen involved.

No unemployment pay

Meanwhile thousands of workers likely to be laid off will not be entitled to unemployment benefit until "test cases" have been conducted.

Under the National Insurance Act a man who is laid off through a dispute at his factory is not entitled to benefit unless he can show he is not helping to finance it, does not have a direct interest in its outcome or is not of the same class or grade of workers who are in dispute.

It could be argued that engineering members were financing it through payment of union dues. Strikers are entitled to £6 a week strike pay.

Engineering Union members laid off through the strike are also entitled to £1 per week union unemployment benefit. Altogether the union's bill for financing the strike will be a minimum of £50,000 initially, rising to perhaps £100,000 by the time widespread lay-offs have taken effect.

Strikers' families will be entitled to supplementary benefits but will find that, as a result of new Government provisions, the total sum based on earnings strike benefits and other payments, that they are entitled to has been cut by about £5-55 a week.

No striker is entitled to supplementary benefit for himself.

In the Commons Mr Carr denied that his department had put pressure on the Coventry employers to cancelling the 1941 agreement.

Asked about the likely number of jobs at risk apart from the 8,000 toolroom strikers, he replied: "Judging by the experience of the past few weeks when there has been a strike on Monday and a lock-out on Tuesday, it looks as if about 15,000 other workers would be immediately affected."

"My fear is that this number would probably escalate if the strike were to be prolonged and not simply a one-day one."

Mr Stanley Orme (Labour, Salford West) said: "Some of us find it extraordinary that an example here of an employers' association arbitrarily cancelling an agreement without proper negotiation should receive no word of condemnation from you."

"If this had been the other way round you would have been condemning the trade unions. Why don't you have the courage to say the employers are wrong on this issue?"

Mr Carr replied: "I totally reject your allegations. I cannot help feeling that on this, as on some previous occasions, you are more concerned with stirring up trouble than with solving it."

REMPLOY PLANS FOR EXTRA 1,000 JOBS

By Our Social Services Correspondent

Remploy, the Government sponsored company for the employment of the severely disabled is to take on an extra 1,000 workers during the next four years, it was announced yesterday at the annual meeting.

It will bring the workforce at more than 85 factories to about 8,500.

Mr Arthur Stuchbery, chairman, said sales in 1970 reached a record level of £11,266,000, an increase of more than 20 per cent over 1969. But the Department of Employment had to find nearly £5,500,000 to meet its losses.



Mr Walker, Secretary for the Environment, at the controls of a fork lift truck after he had opened the International Building Exhibition at Olympia yesterday.

£39m order placed for 121 Tube trains

By ROBERT BEDLOW Transport Correspondent

A £39-MILLION order for 121 underground trains for the Northern and Piccadilly lines has been placed by London Transport.

The trouble-ridden Northern line will receive 55 trains and the 88 others are for the Piccadilly line's extension from Hounslow West to Heathrow.

Provision for one-man automatic operation will be built-in to the Piccadilly line trains, which are expected for delivery in 1974.

The trains for the Northern line will be additional to 30 trains now being built.

Deliveries of the Northern line trains now being built are expected to be completed by January, 1973.

The trains will qualify for the Government's 75 per cent grant for replacing rolling stock. The remainder will be paid for by the Greater London Council, which has overall financial control of London Transport.

DRIVERS GO BACK

The strike of 50 Amoco tanker drivers at Kingsbury, which caused unheated schools at Solihull and Walsall to close, was called off last night. The drivers accepted an assurance of a guaranteed normal working week despite employment of contract drivers during winter.

Industrial News

OVERTIME BAN COSTS NCB £3m

By MICHAEL GREEN Industrial Staff

ALMOST 500,000 tons of coal worth £5 million was lost during the first week of the overtime ban by 285,000 miners.

The ban started on Nov. 1 to back demands for pay rises of up to 47 per cent.

Department of Trade statistics disclose that deep cast mine tonnage produced in the first week was 2,537,000 — 437,000 tons down on the previous week.

This means stocks are being eaten into at a faster rate than had been feared, although they are still comfortably higher than they were this time last year.

The Coal Board itself had 10,904,000 tons in stock against 8,158,000 a year ago and distributed stocks held by power stations, merchants and industry were 25,820,000 tons against 17,619,000 tons.

No approach has been made by the board or the National Union of Mineworkers for fresh talks to end the dispute.

Board officials maintain the union broke off negotiations when it rejected an offer worth 7.1 per cent. The union should therefore take the initiative in reopening talks. The offer was worth £1.80 for surface workers and £1.75 for those underground.

£120m on wage bill

Union demands, which would add £120 million to the wages bill and £1 a ton to coal prices, were for an 8 per cent increase for surface workers bringing their minimum to £26 and for men underground making their minimum £28.

A ballot among miners to give the union's national executive authority to call an all-out strike begins on Monday. The result is expected on Dec. 9.

Earlier this year the union revised a rule lowering the majority required for strike action from two thirds to 55 per cent.

A warning from the Coal Board last week to miners instructing them not to extend the overtime ban so as to interfere with normal working appears to have succeeded.

LEYLAND OUTPUT HIT

1,500 to be laid off

CAR production at the British Leyland Cowley plant will be hit by a piece-work price dispute by 140 press shop operators. All Marina and Maxi car body production will stop today with 1,500 laid off and assembly will be halted tomorrow.

British Leyland said: "This action will have a serious effect on the whole of the Cowley complex." It seemed certain that most manual workers in the body and assembly plants would have to be laid off. If the strike was prolonged it could also affect production of Rover, Rolls-Royce and Chrysler car bodies.

Ford output

CAR production at Ford's Dagenham plant was badly affected for the third day yesterday by a dispute in which more than 200 workers refused to increase their output by six vehicles a shift.

PILOTS SEEK SAFER FLYING SYSTEM

By Our Air Correspondent

Airline pilots want more automation to reduce risks and the strains of flying modern jet airliners. Problems concerned with integrating aircraft and men into a safer air transport system are being discussed by the British Air Line Pilots' Association and experts from all over the world in London.

Nearly 400 experts are attending the three-day symposium which is concentrating its efforts on improving "aircraft systems." These are defined as "all those functions within an aircraft other than aerodynamics, structure and engines" to give the best in speed, safety and economy.

The systems industry is now recognised as the most important and costly part of airliner manufacture. Britain is a world leader in this field with prospects of big export orders.

British Aluminium to sack 1,000 as demand falls

By BLAKE BAKER, Industrial Correspondent

THE British Aluminium Co. announced yesterday that 1,000 of its employees, or near 10 per cent. of its labour force, are to be made redundant over the next eight months because of a fall in demand at home and abroad.

A further 580 men will lose their jobs because of the closure, announced yesterday, of the Babcock and Wilcox foundries in Renfrew.

These latest redundancies came on the eve of today's November unemployment figures, which are expected to show a further rise in last month's United Kingdom total of 929,687 workless.

Announcing its lay-offs, British Aluminium said there was a world surplus of aluminium, resulting in low prices at a time of increasing costs. Home demand for rolled products had declined. "Only by a drastic cost reduction programme can the company come through the present difficult times without long-term damage."

Plant 'mothballed'

Compensation would be more generous than legal requirements. More than half the lay-offs will be at Renfrew, near Neath, Glam., where some plant will be mothballed, with nearly 100 more at Falkirk, Stirlingshire.

Meanwhile, Birmingham unemployment figures continued to show increases. Wholly unemployed rose by 1,365 to 24,170, the first time for 30 years that the total has exceeded 20,000. The percentage of unemployment rose from 2 to 5.8.

Temporarily stopped rose by 1,900 to 10,649. At least 3,900 more redundancies are due in Birmingham at BSA and British Leyland.

The jobless in Coventry exceeded 10,000. Further increases were recorded in Staffordshire. In Bristol unemployment rose by 6 per cent to 29,813.

Normally, unemployment shows only a low increase from October to November. Falling a surprise jump, today's total seems likely to be about 950,000. London Transport is planning to move bus overhauls from its Aldenham works, employing 1,000 to Chiswick, but many staff will have reached retirement and others will be transferred if the shift takes place.

TEACHERS SPLIT OVER £5 FLAT RATE RISE

By Our Education Staff

By 18 votes to 10 the teachers panel of the Burnham Committee yesterday called for a £5 a week flat rate rise for all staff. The move, proposed by the biggest union, the National Union of Teachers, received the support of only one other union.

It was opposed by the National Association of Schoolmasters, by three associations of head teachers and by two groups of assistant teachers. They all want a percentage increase.

The claim only went through because the National Union of Teachers has 16 members on the panel and the combined membership of all the other unions put together is only 12. The NUT was supported by the Association of Teachers in Technical Institutions.

BRITTEN NORMAN LOSE £1.3m DEAL

By Our Air Correspondent

The Israel air industry has lost interest in a deal which would have saved Britten Norman the Isle of Wight aircraft company in the hands of a receiver with debts of £5 million.

An Israel air firm was expected to buy for £1,300,000 rights to build the Trislander, a three engine version of the Britten-Norman Islander aircraft. The Israeli domestic airline was to have bought 10 Trislanders but is to buy from America instead.

UCS gives 'no strings' pledge to build ships

By OUR INDUSTRIAL CORRESPONDENT

MORE than 7,000 workers of Upper Clyde Shipbuilders decided yesterday at a private meeting in Glasgow to co-operate in the building of the fate of the Clydebank and Scotstoun yards.

They also decided to stop work for two and a half hours next Wednesday in support of a Trade Union Congress lobby of Parliament on unemployment.

A pledge that the four ships, worth £15 million, would be completed on time was given by shop stewards last week when the order was placed by the Irish Shipping Co.

The order enabled the Government sponsored Govan Shipbuilders to proceed with plans to save all yards except Clydebank.

Mr James Airlie, the Communist chairman of the shop stewards, reiterated there could be no "meaningful discussions" with Govan Shipbuilders or others in the absence of proposals which would cumulatively cover all four yards and the labour force. But in backing the stewards' guarantee, the Upper Clyde workers were recognising realities.

Work for 3,000

The Irish orders ensured work for 3,000 men at Govan until mid-1975. Scotstoun, with 1,000 workers, has work until mid-1974. Clydebank, with 2,500 workers, has work until spring and the union leaders still hope to find a buyer for it.

IPC STOPS COPY SUPPLY AT PLANT

By Our Industrial Staff

THE International Publishing Corporation yesterday stopped the supply of editorial and advertising copy to be set for the 13 journals still published at the modern Southwark Offset printing plant which the Corporation is closing.

The journals, of which the week's issues are on sale a normal, include *Autocar*, *Motor*, *Amateur Photographer*, *Commercial Motor*, *Motor Boat & Yachting*, a monthly, and *Wireless World*.

Publication of four other journals which IPC decided to move to other printers has been interrupted for six weeks by union "blacking" of further issues.

These include *New Scientist*, *Hairdressers Journal* and *Poultry World*. Particular concern has been caused among scientists by the interruption of *Scientist* to appear since Sept. 30.

£1 million loss

The dispute arises from prolonged efforts by IPC to reduce the annual loss by Southwark Offset from more than £1 million to £250,000 by 1973. Economies included the lay-off of about 250 workers and a reduction in shifts worked from two to one in the amount of printing undertaken there.

Although these economy measures were accepted by four unions they were finally opposed by two, the Society of Graphical and Allied Trades Division A (SOGAT) and the Society of Lithographic Artists, Designers and Engravers (SLADE). IPC then announced its decision to close the plant.

Closure will take several more weeks to complete, but the ending of the printing of 13 remaining journals there removes the bulk of the available work. The talks between the six unions and IPC, therefore, offer a last-minute chance of saving the plant and 500 jobs.

Redundancies at Southwark Offset were cited as one reason for unofficial industrial action by members of SOGAT which prevented publication in London of yesterday's *Daily Mirror* with a loss of 3 million copies. But during talks with the IPC management it emerged that the men also had cash claims.

These are expected to be discussed today. Normal working was resumed yesterday following invocation by IPC of agreed disputes procedure. Production of today's issue was expected to be normal.

The SOGAT members involved are members of the day marking section of the union, whose job is to prepare wrappers for printed copies of the paper. Although the *Daily Mirror* was ready to print it did not do so because of the absence of addressed wrappers.

Further loss of about 100,000 copies was also suffered in the London area yesterday by the *Daily Mail*. The cause was a short stoppage by van drivers over an undisclosed grievance which dislocated distribution.

Pay rise claims

Further claims for pay rises for 100,000 workers in general printing and provincial newspapers were presented yesterday by SOGAT and the National Society of Operative Printers and Assistants (NATSOA).

SOGAT sought £4 a week for men and £4.50 for women with other improvements and NATSOA £4 for both men and women and a fourth week's holiday.

These represented between 18 per cent. more for high paid and 30 per cent. more for low-paid. Mr. Clarke, for the employers, reiterated that the industry could not stand such increases. On Tuesday the National Graphical Association claimed £7.50 more for 80,000 craftsmen.

WRITER FOUND DEAD

Frances Bowen, 43, the authoress and broadcaster, was found dead with throat injuries in a flat at Bournemouth yesterday. Police, who are believed to have ruled out foul play, were called after Mrs Bowen's teenage daughter could not get into her flat in Seamount Road, Westbourne.

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John Walker 150

Bernadette Devlin in uproar over support for the IRA

MAUDLING ON THE VALUE OF INTERROGATION IN 'TERROR & MURDER'

By OUR PARLIAMENTARY STAFF INTERROGATION of internees in Northern Ireland had yielded extremely valuable information in the campaign against the IRA, Mr Maudling, Home Secretary, said in the Commons last night.

The House had to consider whether interrogation methods which sought to create fatigue and a sense of isolation were acceptable. They had resulted in information without which the Army could not possibly defend the ordinary citizen against the campaign of terror and murder.

The House was debating the Compton Report on a motion for the adjournment, and "the need to refute with the maximum publicity the allegations against soldiers and police in Northern Ireland."

There was uproar when Miss Bernadette Devlin (Mid-Ulster) answering shouts of "Are you against the IRA?" replied: "No, I am not against the official IRA and its activities."

Chichester-Clark 'Legal Justice' activities Opening the debate, with a formal motion for the adjournment of the House, Mr CHICHESTER-CLARK (C. Londonderry) said he was deeply concerned about the source of the allegations which had been made against soldiers and police in Northern Ireland.

"I want to ask one specific question. Paragraph 15 of the Compton Report refers to the Association for Legal Justice, which was apparently responsible for obtaining written statements containing allegations purporting to be signed by complainants.

"Can the Home Secretary tell us something about the officers of this particular association, about its activities and its aims? I suggest that information of this kind could be very revealing" (Government cheers).

As to the circulation of the allegations, no one would be more ready than himself to recite the appalling difficulties in which the media, press and television, found themselves in Northern Ireland. There was practically no statement which did not offend someone or raise a charge of bias.

The previous night, on the BBC television 9 p.m. news, a reporter, Mr Martin Bell, had given what he alleged was the reaction of the Government in Dublin to the Compton Report. He had stated that the view in Dublin was that the report was unsatisfactory.

There were angry Opposition protests when Mr Chichester-Clark added that material likely to be forwarded to the European Court of Human Rights had "presumably" come from the Association for Legal Justice.

Speaker in clash Mr BEFFER (Lab., Walton) said this presumption had not appeared in Mr Bell's report, and amid mounting noise, the SPEAKER indicated that Mr Chichester-Clark must take responsibility for what he said.

Mr MENDELSON (Lab., Penistone) twice attempted to intervene and there were shouts of "name him" from the Government benches after the SPEAKER had told him that his point of order was "nothing of the sort."

Indicating that he did not wish to "raise the temperature," Mr CHICHESTER-CLARK said the Compton Report, which was 75 pages long, had first been available at 4 o'clock in the afternoon.

"I find it difficult to understand how the Government in Dublin could have had the report in their hands, read it and made a judgement on it at such a senior level so that a statement of this gravity could have been put out."

"This seems to me an example of instant treatment of information and opinion. This is one of the great difficulties we face over sensitive questions of this kind."

"I would have thought that the media themselves might see whether they cannot lay down some procedure in this sort of situation."

"If they fail to do that, one can only hope that the public at large will learn to exercise a more critical examination of what they read and listen to."

clarity in practice were satisfactory, the Government thought it right to appoint a committee of Privy Counsellors presided over by Lord Parker of Waddington.

Directive of 1965 Mr HEALEY (Lab., Leeds E.), defence secretary in the Labour Government, said that in 1965 an inter-departmental committee had laid down a directive for interrogation. But this was concerned exclusively with prohibitions. It had sought to set limits beyond which interrogators should not go. No such rules were established before 1965.

"The question we would like the Home Secretary to give guidance on is whether it would be the intention specifically to authorise certain methods of interrogation never done in the past. The directive of 1965, as amended in 1967, did not, in fact, discuss any techniques of investigation including the five of which Sir Edmund Compton complained in his report."

Mr MAUDLING said the directive laid down in 1965 and amended in 1967 remained the ruling directive. There had been no change.

The methods used in Northern Ireland were the same as those used in Aden. These were matters to be considered by Lord Parker and his colleagues, the two matters brought out in the Compton Report.

Where Sir Edmund had done good service was in disposing of the casualties against the IRA. It was necessary to take vigorous action to defeat ruthless terrorists and a murderous enemy.

"We must recognise them for what they are. They are criminals who wish to impose their will by violence and their methods have been condemned by virtually everybody with any responsibility in Northern Ireland and in this House."

The battle was joined. "No one in this House can be impartial as to whether the major aim is to destroy the law and those who die to defend it."

Mr DELARGY (Lab., Thurrock) urged that there should be no division when the debate ended. There was very efficient whipping on the Conservative side and none of the Opposition side.

A large majority on the Government side would give the impression in Northern Ireland that the Opposition did not care. "We are concerned about these men who are being imprisoned for so long without trial."

Mr HATTERSLEY (Lab., Sparkbrook) said that when he had been Minister of Defence for Administration in 1968-70, he had, under the direction of the Home Secretary, been responsible for sending troops to Northern Ireland.

The Army had been sent there to preserve civilised values, and it was essential that it should demonstrably be seen to be on the side of law and order. If it was to succeed in suppressing terrorism, it must regain the confidence of the Roman Catholic minority.

He asked whether the interrogation methods had been used with the knowledge and approval of Ministers in London, because there was an increasing suspicion that these crucial decisions were increasingly being taken in Belfast.

The men subjected to the interrogation had subsequently been released, and none had been tried in a court of law. He would not have approved the interrogation methods if he had still been a Minister.

Dedicated murderers When Mr BUCK (C. Colchester) said some of the men interrogated were dedicated murderers, Miss BERNADETTE DEVLIN (Ind., Mid Ulster) jumped up and exclaimed: "I refuse to make slanders against people against whom no charges have been brought."

Government supporters shouted to her: "Are you against the IRA?" and she replied: "He has called them dedicated murderers. He doesn't know that."

Government supporters continued to shout: "Are you against the IRA?" and Miss DEVLIN replied: "No, I am not against the official IRA and its activities."

Uproar broke out and Mr FULP (Lab., Smethwick) was heard to shout at Government supporters: "Listen to her!"

Mr BUCK said: "I will express quietly my great disappointment that she should not have condemned the activities of the IRA."

Interment "crime" Mr McMANUS (Unity, Fermanagh and S. Tyrone) said he believed the Compton Report was a white-washing operation from start to finish.

After the four crimes of interment against the minority there was an outcry in the world, and the British Government felt that it really had to do something.

"Then somebody had a bright idea. I am not accusing the Home Secretary of having a bright idea. I don't believe he has had such a thing for a long time. I am not accusing the Prime Minister, because he has never had such a thing."

"But somebody in the Government had a bright idea and said: 'Hold an inquiry, get a civil servant who has a reputation for fairness, but above all things, instruct him to bring in a report which will be favourable to the Government.'"

Government supporters shouted: "Disgrace to her!"

Mr McMANUS said that was exactly what happened. "Sir Edmund Compton should not have been put in this position. The first thing about him is that he is an established servant of the first loyalty is to his employer."

"Withdraw the 'shocking' report," shouted GOVERNMENT M.Ps.

Mr McMANUS insisted that

Commons Questions Higher post charges 'being studied'

By Our Parliamentary Staff MR CHATAWAY, Minister of Posts and Telecommunications, declined to give an assurance in the Commons yesterday that there would be no increase in postal charges in the next twelve months.

He said that proposals put forward by the Post Office were being studied by the Users' Council. Neither the Government nor the Post Office were committed to them until the council's comments had been received.

The proposals include an increase of up to five per cent. in some letter and parcel rates, and fewer evening and weekend deliveries.

Mr CHARLES MORRIS (Lab., Openshaw) said that if the Post Office accepted all the proposals for restructuring the postal services, including 25,000 redundancies, there would still be a short-fall of £130 million on the statutory five-year financial target.

TORY CHANGES IN BACK-BENCH COMMITTEES

By Our Political Correspondent As the result of sessional elections, some changes were announced last night among office Conservative party Back-bench committees. The new appointments are:

HOUSING AND CONSTRUCTION: vice-chairman, Mr Norman Tebbit (Epping), replacing Mr Robin Cooke (Bristol W.), secretary, Mr Iris Owen (Stockport N.), replacing Mr Tebbit (Epping).

EMPLOYMENT: secretary, Mr Adam Butler (Bosworth), replacing Mr Barney Hayhoe (Heston and Isleworth).

FOREIGN AND COMMONWEALTH AFFAIRS: joint secretary, Mr Carol Mather (Essex), replacing Mr Dennis Walters (Westbury). TRADE: secretary, Mr John Hannah (Exeter), replacing Mr Richard Body (Hollard with Boston).

AGRICULTURE: joint vice-chairman, Mr John Jarvis (Galloway), replacing Mr John Wells (Maidstone).

There must be an assurance that the Government would investigate the particular cases quoted in the Compton Report. Mr FISHER (C. Surrbiton) intervened to ask why Mr Mendelson and some of his colleagues insisted on showing themselves as being in support of the Government.

Mr MENDELSON replied that he had consistently supported both Governments and the work of the Army in trying to make peace.

James Callaghan People 'caught in a trap' Mr CALLAGHAN, Shadow Home Secretary, said the background of explosions, gellignite, bombs, murder of soldiers and policemen and the indifference of the Provisional IRA to the ordinary causes of human decency.

While the battle must go on against the IRA, the questions were: "How do we win it?" and "What weapons do we employ in winning it?"

He knew from his correspondence from Northern Ireland that most people wanted to find a way out of the trap in which they had been caught. "Despite the indignation and the horror with which most of us regard the actions of the Provisional IRA, we must not allow our policy to be dictated by revenge or passion."

"We cannot justify any lowering of standards by reference to the evils practised on our troops. That kind of behaviour is self-perpetuating and leads only downwards to more excesses on both sides."

There must be a return to discussion round the table and political solutions at the earliest possible moment.

Lord Carrington, Defence Secretary, had behaved "improperly when referring to thugs and murderers. One of those described as a 'thug and murderer' had been recommended for release and the Defence Secretary had a responsibility to ensure that

House of Lords DERELICT LAND PROTEST

By Our Parliamentary Staff A VIGOROUS programme to rid Britain of derelict areas and buildings was called for by the Bishop of BLACKBURN, Dr Claxton, in the Lords yesterday.

"Far from catching up on the backlog of past neglect, we are not keeping pace with the rate at which new dereliction is being created," he said in opening the debate.

Dereliction had far-reaching and painful consequences for our economy, our environment and our ecology.

Unless there was a determined effort to give the task of clearance the highest priority, especially at the local level, in ten years' time we could find there was still an immense backlog of derelict land and buildings to clear.

"Vigilance is necessary, and we must fully comprehend the total extent of the problem and be alive to its insidious effects in communities which have had to endure for a century the sequel of a degraded environment in order that the country as a whole could enjoy economic prosperity."

The present definition of dereliction was too limited and excluded devastated woodlands, agricultural land which was so neglected as to be incapable of use and derelict War Department sites.

Dereliction absorbed land which was greatly needed for constructive purposes, and above all it was an offence against decent standards and amenities of civilised living.

Derelict buildings and industrial junk were dangerous to life, harmful to health and in part responsible for the migration of young people from the North to the South.

Trying to keep pace Lord GARNSWORTHY (Lab.) said that under the official definition of derelict about 8,000 acres became derelict between 1965 and 1970. This prompted the question of whether the Government could guarantee that clearance would keep pace with dereliction growth.

Government estimates were not reassuring. Everything seemed to depend on the enthusiasm of a given local authority.

Lord SANDFORD, Under-Secretary, Environment, said that at the end of last year inherited dereliction in England considered to warrant treatment amounted to about 65,000 acres, of which 15,000 acres were concentrated in seven priority areas.

Generous grants were available for clearing the worst areas, and progress was accelerating well. The authorities were aiming to clear their dereliction within this decade.

High rates of grant had undoubtedly helped to speed up reclamation progress, but personal concern and involvement were also important.

"It is our aim not merely to see for ourselves but to stimulate public interest in reclamation and to encourage all the authorities to play an active part in the reclamation drive."

Waste heap owners The main problem seemed to be that of acquiring sufficient derelict land fast enough to keep the accelerated reclamation programmes moving forward briskly.

It was a question of negotiating suitable arrangements with nationalised industries and other owners of waste heaps and other derelict land.

NO CONTEMPT By Our Parliamentary Staff The SPEAKER, Mr Selwyn Lloyd, ruled that there had been no contempt of the House by a report in the Evening Standard about the Home Secretary's statement on the Compton Report. He said the matter did not fit within the ambit of privilege, which, of course, included contempt.

Today in Parliament HOUSE OF LORDS 3: Island of Rockall Bill and Town and Country Planning (Amendment) Bill, 2nd rdg. HOUSE OF COMMONS 2:30 Debate on education: motion on the White Fish Subsidy scheme.

GIVE YOURSELF WARM SOOTHING RELIEF FROM RHEUMATIC PAIN OR ACHING MUSCLES WITH A QUICK SPRAY OF RALGEX analgesic spray

Chataway rejects TV censorship By SEAN DAY-LEWIS, TV and Radio Correspondent ANSWERING Commons questions about broadcasting from Northern Ireland, Mr CHATAWAY said the BBC Board of Governors and the Independent Television Authority would remain "wholly and solely responsible for the programme content of its services."

World in Action Mr WHITEHEAD (Lab., Derby N) welcomed the Minister's statement about censorship, but asked if he would institute an inquiry into the banning by the I.T.A. of a Granada "World in Action" film about the Irish Republic.

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Theatre

'Ghost Train' spooks still fascinate

By ERIC SHORTER

IN the history of characters stranded by playwrights for the sake of dramatic compression, Arnold Ridley's "The Ghost Train" occupies a perennially honourable position.

From Yesterday's Later Editions

Among news reports which appeared in later editions of THE DAILY TELEGRAPH yesterday were the following:

London

CLAIMS for pay rises of £7.50 a week on basic rates, or more than 32 per cent, and other improvements for 80,000 craftsmen employed in general printing and provincial newspapers were rejected by the employers, the Federation of Master Printers and the Newspaper Society.

LORD JUSTICE RUSSELL has been elected Treasurer of Lincoln's Inn for 1972. Prof. Anthony Maurice Honoré of All Souls College, Oxford, has been made an honorary bencher.

Londonderry

A COMPANY of the 2nd Bn Royal Greenjackets searched houses in the Brandywell area of Londonderry. One man was arrested and 20lb of gelignite and one pistol were found.

Marta Doherty, 19, the Roman Catholic girl who was shorn and tarred in Londonderry a few days before she married a soldier last Monday, said on television that she hoped to return to Ulster someday. She is staying with her husband at a secret address in Britain.

Liss

TWO men jumped to safety when their stalled car was hit by a train as they tried to push it off an unmanned level crossing at Liss, Hants. The car was hurled 200 yards along the main Portsmouth-Waterloo line.

Lincoln

LINCOLN Labour party passed a motion of "no confidence" in its MP, Mr Dick Taverner, who voted with the Conservatives in the Commons division on British entry into the European Common Market last month. The motion was carried by 54 votes to 50. Mr Taverner, 45, said afterwards that what happened next depended on the next meeting of the local party's executive committee.

Washington

MR CONNALLY, the United States Treasury Secretary, said the country's financial programme to protect the dollar was not a protectionist policy. He said: "Most emphatically, this nation does not intend to withdraw within our shores."

Des O'Connor's

homely humour
IT is both significant and predictable that Des O'Connor should bring his act and show to a close at the London Palladium with something of a traditional foot-tapping flourish. Came in hand and a straw hat placed jauntily on his head, he steps forward, displaying one of the best of sloping show-biz smiles. The variety world was ever thus. It will take more than trendy television to change it. And yet Des O'Connor proves as capably as anyone else in the business that there is still entertaining life in the old routine. Granny, you feel, would have loved him, because there is nothing disturbingly modish or permissive about his cosy chat and comfortable innuendoes.

Few performers, in fact, possess his capacity for provoking homely female giggles from the stalls. His humour, ever-present smile and gentle innuendoes enable him, it seems, to bridge most audience generation gaps. That his performance in this show is so effective is due in no small measure to the driving rhythms of Jack Parnell and what is described as his television orchestra. To prove their television links they begin their performance with a number of over-familiar theme tunes. Familiarity rather than originality is the hallmark of variety, and this show is no exception. But Angie and Margo and The Lomans, an American dance quartet, introduced an air of sleek expertise to the proceedings. And there was some nice, dry humour from another American, Henry Youngman. K. N.

It's always on somewhere because it's always good for a giggle and a thrill.

It is also good as a period piece, since every line of its otherwise undistinguished dialogue smacks of the 1920s.

And Clive Perry's revival at the Yvonne Arnaud theatre, Guildford, makes the smacking louder than ever in its relish of these anachronisms.

To what extent in fact this pleasantly busy old comedy of coincidence, with half a dozen passengers stuck overnight in the waiting room of a shabby Cornish station, is being sent up or sending itself up remains a moot point.

What cannot be questioned is the fascination still of a narrative with a spooky element. Especially when the train roars so persuasively by or the waiting room door starts playing tricks.

Strong "curtains" are so rare in an era without curtains that one forgets the simple pleasure to be had from a plot which prepares us for its effects.

It isn't often today that an audience can be made to jump with surprise as it does at Guildford.

Mr Perry has a good team which includes the author (now widely known for his aged private in "Dad's Army" on the board at the stationmaster's little inn) and on this occasion—Robin Hawdon (still as usual the final unmasking), Bryan Stanion and Viola Keats. It yawned. It cracks. It is that kind of play. But you cannot take your eyes off the stage so long without missing something funny, spectacular or chilling.

A word of praise as well for Geoffrey Scott's dreary waiting room. It is just like the one I have to use so often.

OUTRAGEOUS BURLESQUE

By JOHN BARBER

BURLESQUE at its most outrageous is on offer in "Bluebeard," an hilarious take-off of Hollywood's horror films now at London's Open Space.

It is the loving work of an American troupe, fresh from a tour of Europe, who call themselves the Ridiculous Theatre Company of New York. The author and director, Charles Ludlam, also plays Bluebeard—the vilest scoundrel that ever cumbered the earth—a mad vicesionist who successfully invokes Satanic powers in his endeavours to create a third sex.

In his laboratory, to the ring of demonic laughter, are created horrors of plastic surrealism to appal even Wells's Dr Moreau.

Other grandiloquent dialogue, enriched by snide quotations from Henry James and Wilde, encompasses the tale of Bluebeard's seduction of two poor waitresses shipwrecked on his desert isle, and relates how the valiant Rodney broke through a door lined with double-duty quilted zinc to rescue them.

The actors are funny because they ham in grisly earnest. Especially notable, besides Mr Ludlam's diminutive but electrifying Bluebeard, are John D. Broomey's Boris Karloff of a serving-man, and the generous display by the two ladies identified in the programme as Iola Pashalski and Black-Eyed Susan.

Although somewhat over-extended, the burlesque sustains surprisingly well. But theatre-goers should be warned that no show in town is more visually or verbally Rabelasian.

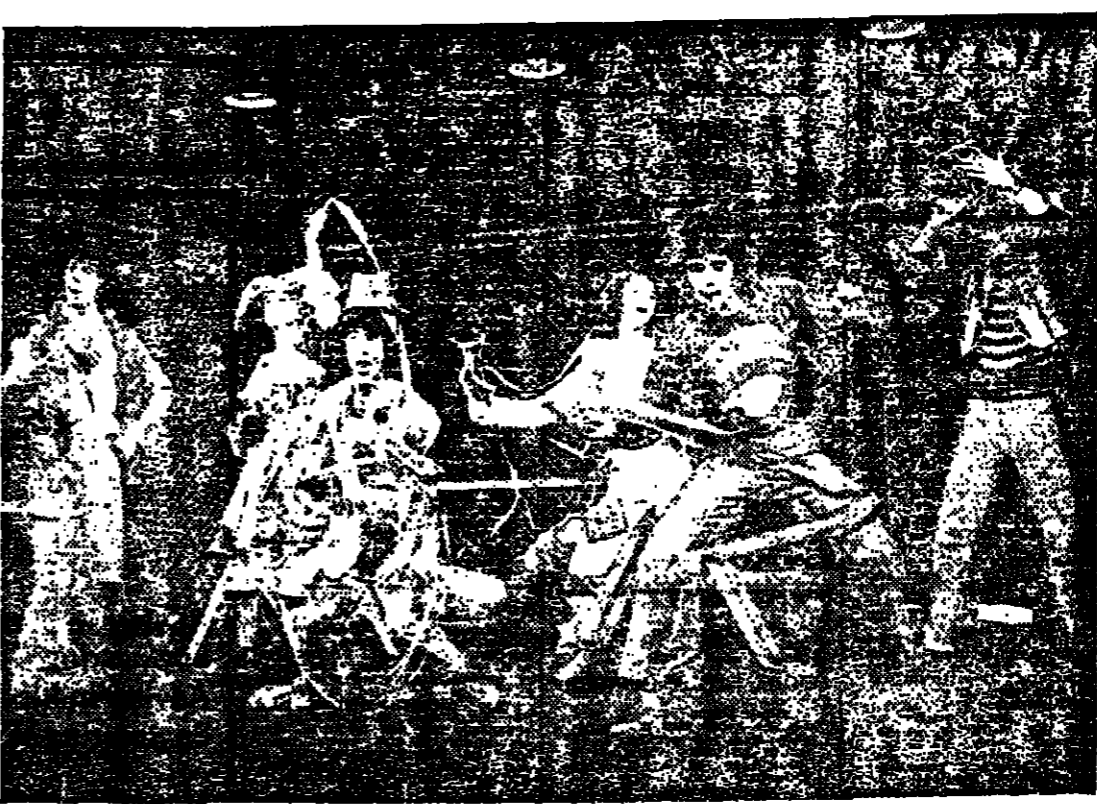
Reprinted from yesterday's later editions.

CHOIR SCHOOL TO CLOSE AT CANTERBURY

Canterbury Cathedral Choir School, the largest in the country, is to close next September, the Dean and Chapter said in a letter to parents yesterday.

The decision follows a report by educational consultants and has brought a protest from the parents of the 65 pupils. They claim that secrecy has surrounded the closure and that they were not consulted before the decision.

In the letter the Dean, the Very Rev. Ian White-Thomson, said they had decided the high musical standards of the cathedral could be maintained with a choir of 25 boys. These would go to St Edmund's School, Canterbury, a Church of England foundation.



David Essex (second from right), who portrays Jesus, in a dance scene from "Godspell," the musical based on St. Matthew's Gospel, which opened at the Roundhouse, Chalk Farm, last night.

Crisis leads to Sadler's Wells appeal

By RONALD HASTINGS, Theatre Correspondent

AN appeal for £50,000 a year—needed if Sadler's Wells Theatre in Rosebery Avenue "is to survive"—was launched by the theatre yesterday.

The theatre is in a desperate financial situation and will close "within a year," if sufficient funds from private and public sources are not forthcoming.

The theatre opened in 1931. Sadler's Wells Opera Company moved to the Coliseum in August 1968, and the Rosebery Avenue theatre has since housed visiting companies from Britain and abroad, presenting opera, ballet and drama.

The theatre is owned, freehold, by the Sadler's Wells Foundation. But the deeds are held by outside and public sources, as security for the theatre's overdraft.

Apart from a contribution by the borough of Islington, the theatre receives no support from public funds. Approaches to the Arts Council have so far brought no financial result.

"We have reached crisis, and the governors are determined to do all in their power to keep the theatre open," said Mr David McKenna, chairman of the theatre governors.

£300,000 needed

Mr Colin Benham, chairman of what the theatre termed "a desperate appeal fund," calculated that the total to be raised was £300,000 over the next seven years. There was a nucleus of about 150 promised supporters to a total value of at least £10,000.

Patrons of the appeal include Dame Margot Fonteyn, Dame Marie Rambert, Miss Bridget D'O'Quilly, Sir Sachverell Sitwell, Sir Ralph Richardson, Sir Robert Mayer, Sir Arthur Bliss, Lady (Charlotte) Bonham-Carter, Sir Robert Helpmann, Sir John Gielgud, Sir Adrian Boult and Sir Michael Tippett.

Mr Douglas Craig, administrator of the theatre, said admissions to the theatre in 1969-70 and 1970-71 were the same, 268,000. But in the first half of 1971 the figure increased by 80 per cent.

"We are fully booked by companies from now to the end of the current financial year, by which time the theatre will have been open for 45 weeks in the year. In the financial year 1972-73 all but four weeks have already been pencilled in."

In February the theatre estimated that an extra 25p for every seat sold would get it out of difficulty. That estimate has now been reduced to 20p.

Mr McKenna was asked yesterday why the theatre did not increase seat prices by 20p, and he replied that people might be driven away by price increases. In the theatre's view prices were already as high as practicable.

ROAD ALTERED TO SAVE FORT

Steeper gradients on the new trunk road diverting through traffic away from the centre of Dover have been ordered by Mr Amery, Minister of Housing and Construction, to preserve newly-found Roman remains.

Last month's order to raise the road by 18ins to save a Roman fort was countermanded yesterday in favour of raising the northbound carriageway by 5ft 9in and the southbound by 5ft 9in. Archaeologists in Dover who had commissioned an independent survey on the forts were delighted yesterday by the decision.

KNOWLEDGE TRAIL

Eighteen immigrant children from Park Boys' School, Tipton, Staffs, went to watch a fox hunt yesterday as part of the activities of an "integration class" at the school. They saw the Albrighton Hunt meeting at Bobbington.

Concerts

MASTERFUL BEETHOVEN OF CLIFFORD CURZON

By PETER STADLEN

OF the many times that I have heard Clifford Curzon play Beethoven's Fourth Piano Concerto, his performance with the London Symphony Orchestra under Istvan Kertesz at the Festival Hall was perhaps the most masterful and certainly the most interesting.

Mr Curzon's freedom of conception has now reached a stage when the whole of the first movement strikes one as a huge cadenza.

Did Beethoven forget to put Adagio over the opening? So much the worse for Beethoven and anyhow Mr Kertesz pulled out of it so imperceptibly as to let the pianist's view appear to be perfectly legitimate (it probably is).

Nor was this the only instance of an unusually wide differential of mood and tempo making one gasp at the perfection of ensemble.

Not a fashionable reading—episodic would be the term to use, but for me a pejorative flavour—but it is artists of such calibre that are liable to remould musical taste. Two bars omitted in the cadenza, the chord one this time, two Andante chords imperfectly soldered by pedal, and the Rondo's triple and, and into a handshake were trivial blemishes of a memorable achievement.

In Weber's "Oberon" overture this outstanding orchestra had covered themselves in glory right away, though also one felt reminded how in the end everything depends on the conductor.

Reprinted from yesterday's later editions.

MODERN 'NOH' OF U.S. GROUP

By FERNAU HALL

THE Theater of All Possibilities, an American group of anonymous performers appearing at the Arts Theatre, was to be seen in "McNeckels' Commune," a work which at its best showed real promise.

What this group performs is a modern American equivalent of the Noh pieces of Japan and the ancient Indian Natta, combining words and highly stylized dance movements to say things beyond the reach of normal acting.

The first half was dull and muddled; but the atmosphere changed at the beginning of the second, with some interesting performances by various artists who represented an American version of Indian deities.

Here McNeckel founded his commune and came into conflict with Yama, the God of Death (with a frightening black mask), the red-faced Goddess Kali, with a necklace of skulls, and the blue-faced Shiva in his destructive aspect. Also, there was a white-faced figure who portrayed an actress and was called Williams but also seemed some sort of an Indian deity, and like the others, used movements derived from oriental statues.

This American version of ideas taken from Hindu and Buddhist Tantra, worked reasonably well, particularly when the artists made wild sounds or chanted.

Reprinted from yesterday's later editions.

310 ROMAN GRAVES UNCOVERED

Excavations this season at a 1600-year-old Roman Christian cemetery at Poundbury Camp near Dorchester have brought the number of burials found up to 310. Blue glass bead necklaces and bone bracelets were found in one coffin.

Mr Christopher Green, a London archaeologist, who is directing the dig, said: "The cemetery is one of the largest in Britain and unique in having masonry mausolea enclosing the richer burials."

The excavation was carried out for the Dorchester Excavation Committee with financial help from the Department of the Environment. The land is scheduled for development by the Southern Electricity Board.

Pianist of fine judgment and lucidity

THE physical and nervous concentration with which Gwenneth Pryor interpreted a wide-ranging and demanding programme of romantic and modern piano music at the Purcell Room set up an electric communication with her audience.

Opening with Ravel's "Le Tombeau de Couperin" Miss Pryor articulated with fine judgment, producing a dry sonority apt to the 18th-century tradition which informs the spirit of the work, yet responds readily to the scintillating flow of images.

This combination, allied to fresh dancing tempi, penetrated to the heart of the composer's monument to an idealised past, whether it be classically generalised or, remembering the dedication, to friends killed in the Great War of a more personal past.

The same lucidity of detail characterised her performance of Scriabin's Fourth Sonata and just as she had sustained an exciting impetus in the final toccata of "Le Tombeau," so now did she build Scriabin's ecstatic spiritual and physical climax with impressive control and freedom.

Malcolm Williamson's Five Preludes seemed as faithfully and sympathetically shaped, and only in the monumental demands of Brahms's "Handel Variations" did Miss Pryor's concentration momentarily lapse. This was nevertheless a grand sonorous reading, a fine close to an absorbing recital.

Reprinted from yesterday's later editions.

U.S. SUCCESS FOR PINTER

By Our New York Staff
Harold Pinter's new play, "Old Times," received rave reviews from most of the New York critics. The cast of three, Robert Shaw, Rosemary Harris and Mary Ure, also won warm praise for their performances.

Clive Barnes, the New York Times critic, called it "the finest play yet of a master dramatist," a "joyous, wonderful play that people will talk about as long as we have a theatre," he added.

PRINCE OPENS MEDICAL SCHOOL

The Middlesex Hospital medical school's £250,000 school of pathology was opened by Prince Philip yesterday. The 56,000 sq. ft. building, adjacent to the medical school in Marylebone, was converted from a clothing warehouse.

It brings under one roof and extends departments of the Bland-Sutton Institute of Pathology—haematology, virology, bacteriology and experimental pathology—and also provides a new animal house accommodation and space for data processing and automatic isotope counting.

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Johnnie 15/20

ORLD NEWS BACKGROUND

Spain's industry takes stock

By HAROLD SIEVE in Barcelona

DMIC miracles, like at good things, come to an end. In West Germany and now Spain's turn is here, though, are the game, the ones likely to be very

politically Franco's things to stagnate, the fruits of the great economy forward are visible to new middle class has in an up-and-coming society, and some of the has begun to seep in the top. The starkness thought endemic to or in natural resources practically eradicated.

with perhaps a more distribution of new night well have been by a democratic Spain, regime can and does dit; being a dictatorial ust also bear responsibility today's changing situa-

Spain is certainly not urces of an economic r rate of economic r slowing down per- And, paradoxically, at a in the national coffers ng with some \$5,000 mil- th of foreign reserves (double the 1970 figure) banks brimming over idly.

private banks, main f capitalisation, are fewer and fewer re-om industrialists for ns. A few months' ide over temporary s; yes, major sums for at and expansion, no.

subtful future economists list various The international y crisis has had its s has the general de- in Europe.

e main, however, the decline in investment is va to uncertainty over ountry's socio-political. As with all Spaniards, inessman cannot predict ul happen when Franco, month, quits the scene, more crucial, the bus- is finding it increasingly to operate, let alone under the regime's pre-strictions.

p-to-date, dynamic indus-ector (concentrated in Catalonia) is ham- by an anachronistic system geared to the l needs of an authori- regime and the develop-ements of the past. employment is one of

the basic tenets of the Franquist social philosophy, and the whole unwieldy apparatus of official, verical worker-employer syndicates is there to uphold it.

So, save in exceptional circumstances, redundancy is not permitted. To some this may seem an admirable safeguard. If certainly protected the swarms of poor Andalusian and Galician "immigrants" to Catalonia who provided the cheap labour pool which made the economic miracle possible.

But it does not help the enlightened industrialist out to improve productivity by cutting down on inefficient manpower.

Behind the facade of official trade unionism, there exists no real contact between boss and worker. The modern employer today wants to discuss streamlining with a labour force becoming more adept, more socially conscious. He accepts that the corollaries to direct negotiations and the right to lay off are the right to strike and free trade unions.

Communist revival

The presence of the so-called liberal Opus Dei "technocrats" in the Cabinet has not brought this possibility any nearer. So the workers are beginning to take matters into their own hands.

Recovering from the severe post-Burgos repression, the Communist-dominated Workers' Commissions (illegal labour groups) are again flexing their muscles.

This year they decided to participate in syndicate elections. As a result, the Commissions now claim 80 per cent of Catalan shop stewardships, perhaps 100 per cent in the Fiat car plant, the country's biggest, which helps explain the series of stoppages there over working conditions, leading to a bloody clash with the police.

Strikes, of course, are not only illegal but almost impossible to sustain for any lengthy period. Of the 470-480 a month a Seat turner or fitter takes home, there is nothing left over for savings.

In the absence of any real negotiating machinery, the employer's first reaction to a stoppage is to suspend the strikers for a week or so without pay. His second is to call in the riot police.

To the Commissions, though, every battle fought is something learned for the day when Franco's departure, they believe, will open a power struggle they can exploit. Ironically, many Barcelona industrialists are impatiently awaiting this.

Prog-marching the Czechs to polls

By ANNELEISE SCHULZ in Vienna

past two years of intensive struggle in Czechoslovakia against "Right-wing opportunist" and anti-Soviet rests," i.e. followers of 68 Dubcek regime, has led to all free expression had blossomed out of the spring in Prague. ers and journalists de- "socialism with a face" have been silenced. he official party line is to re.

years after the invasion, sak regime considered the il situation sufficiently dated to call general elec- for all State and local next week—the first in no-a-half years. Only list of candidates as to the voter and under election law adopted in 1968, the population was d from the selection of tes, although a 1967 law ed under Novotny had d such participation.

dates were nominated National Front, the Com-ua organisation, which s several splinter parties social and political or-

ganisations. Conveniently, Communist party leader Gustav Husak is also chairman of the National Front. The essential qualification was "essential socialism" in the 1968-69 period. Nearly half of the present Deputies do not seem to have fulfilled this requirement. They were replaced by new candidates from the ranks of the workers and the Communist Youth Organisation.

While there was no shortage of suitable men and women to stand for the 350-member Federal Assembly, some trouble seems to have arisen in the country over finding enough people acceptable and willing to serve on the local councils and committees. After all, more than 150,000 candidates were needed to deal with a population who may feel reluctant to follow some of the instructions of the present Prague leadership.

In a four-week election campaign party agitators have been going from house to house to explain the election programmes —based on the May resolutions of the Communist party congress —and to make sure that every voter goes to the polls. Contrary to normal procedure, the elections take place on Friday and Saturday, instead of the traditional Sunday, so that factory and office staffs can, if necessary, be marched in groups to the polling stations. Boycott of the elections on the excuse of a weekend trip is not possible.

Voting is not obligatory under Czech law, but complete lists of voters have been prepared and helpers will remind stragglers of their duty. One trade leader announced that his organisation would see to it that "every working person participates in the elections and votes for candidates of the National Front."

One possibility for expressing disapproval with the present regime is to invalidate the ballot papers. In practice, though, it takes courage to walk across the room to the prepared booth instead of dropping the ballot papers straight into the box in front of the officials, the standard practice on previous elections.

The Czech authorities have suspended normal Western tourist visas for the entire election week, without giving reasons. But it is obvious that they do not want any "unauthorised" observers or visitors who might influence the voting.

With all these preparations and precautions, the Husak regime should be confident of victory. In fact the leaders have developed a strange nervousness ahead of the election date. This apprehension could indicate that some unexpected protest or resistance action might interfere with their scheme to present the election results as final proof of the support for the present rulers.

صوتنا من الامم



LETTER FROM AMERICA

When women want equal pay

PRESIDENT NIXON may not care to admit it, but one of the most formidable issues of the 1972 Presidential campaign will be "Equal pay for equal work for women," writes MABEL ELLIOTT.

The Bill providing for this is dragging dangerously in the Senate. American women, who hold a voting majority, are not likely to forget that Mr Nixon spurned a woman for the Supreme Court and is stubbornly against a Senate Bill to provide free child day care centres for some 10 million working mothers.

Women now comprise more than 42 per cent of the country's labour force, a figure almost double that of 1947. But women occupy 75 per cent of the lowest-paid, humblest jobs in factories, clerical and sales fields.

Less unemployment True, there are today women earning and deserving high salaries in finance, retailing and most professions, but only 5 per cent of working women earn more than £4,000 a year, compared with 28 per cent of male workers.

A Government report recently pointed out that there had been a significantly smaller increase in unemployment among women, without giving the reason: a concentration of women workers in white-collar jobs that have been less affected by the recession than have the blue-collar jobs mostly held by men.

American women are proving their determination to fight

against this "second-class Citizen" treatment. The brash and saucy demonstrations of Women's Liberation are mere icing on the cake.

The real work is being done in the courts, in highly organised and efficient groups meeting in private homes, and at the job level itself, where qualified women are proving their rights to a man's wage.

Your own plaza

THE latest fashion in New York is to persuade the Post Office to let a large firm name its place of business after itself. This is confusing to everyone who wants to find it. It also illustrates a New-World attitude to street nomenclature.

One example of this form of commercial one-upmanship is that of the head office of a company whose address is 1, Gulf & Western Plaza. I would wager that not one New Yorker in a million knows where that is. It is, in fact, at what would otherwise be 15, Columbus Circle, one of the city's best-known corners.

Other entries in the "Find me if you can" sweepstakes are Chase Manhattan Plaza, in the Wall Street area, and Pennsylvania Plaza, headquarters of a railway company of that name.

ing Deepwater 4,000, a three-man submersible research vehicle designed and built by Jacques Cousteau for the Westinghouse company. He explains that this strange fish is equipped to balance itself on the sea bed, and uses its antennae as "sonars" to detect the approach of something edible.

"It's certainly one of the most unusual fish I've ever seen," he says. "Its colour is beige tinged with blue, with black stripes." Mrs Herring used his photograph and description as her guide.

Since three candidates of a militant Leftist coalition, including two activist black champions, won seats on the council last February they have been in continual battle with the three conservative members. Mayor Warren Widener, a non-militant black himself, has in practice been casting the deciding vote on stalemates.

Meetings of the council have turned into a boisterous, sometimes farcical, weekly spectacle, with black activists packing the public seats, giving the clenched-fist salute, cheering their councilmen on and jeering the rest, including the hapless city manager who sits there.

Horse business

NOME, Alaska (population about 5,000), this week ceased—literally—being a one-horse town: Tessa, a five-year-old Shetland pony, was deported to Anchorage because no one could care for her. A local pastor arranged to fly her south in a cargo plane.

Nome had been a one-horse town since late last month, when Tessa's ageing mate was killed to provide food for a dog team on display for tourists.

With the town to herself and left unattended, Tessa stepped up her raids on the dustbins. The City Council decided she had to go, dead or alive.

Nome has other animal-lovers but all were deterred by the high cost of hay which must be flown in at about £62 a ton.

That day in Dallas

NEXT Monday will be the eighth anniversary of the assassination of President Kennedy in Dallas, whose civic leaders are only now beginning to give official recognition to an event they would prefer to forget, writes HOWARD PARRY.

They took a first step in the summer of 1970 when they unveiled a Kennedy Memorial, a monolithic concrete slab about 200 yards from the point where the President was shot. The dedication ceremony was attended by less than 500 out of the city's population of a million or so. None of the Kennedy family attended, although they were invited.

Meanwhile the Texas School Book Depository, which won a place in history as the building from which Lee Harvey Oswald allegedly fired the fatal shots, remains empty behind its gaunt red brick facade. When the seven-storey building was put up for sale last summer, many Dallasites hoped it might be bought by some developer and razed to the ground. Nothing of the sort occurred.

Aubrey Mayhew, a promoter from Nashville, Tennessee, bought the place for £270,000 and announced he was turning it into a museum which would house 150,000 items of Kennedy memorabilia ranging from the Navy P-4 boat he once commanded to some icing from the cake he cut at his inaugural ball.


There were immediate outcries. A State Senator drew a parallel between the Depository and the Ford Theatre in Washington, where Abraham Lincoln was assassinated. Only ownership by the people of Texas, he said, could give "respect, dignity, protection and importance to this most valued historical site."

The Dallas Chamber of Commerce has urged the Texas legislature to grant the John F. Kennedy Memorial Commission, appointed by the Governor, power and funds to secure title to the building so that it could be maintained "with dignity."

Mr Mayhew, who says he is interested in history, not money, says he will fight to the end to keep his building, and just to make sure it is not taken from him overnight he has been living in it.



Longer hair needs more care!



The special vitamin formula of Pantene hair tonic goes right down to the roots, caring for each individual hair. It feeds and stimulates the scalp, strengthens the hair itself and acts against dandruff. Amber for normal hair. Special Blue for grey or white hair.

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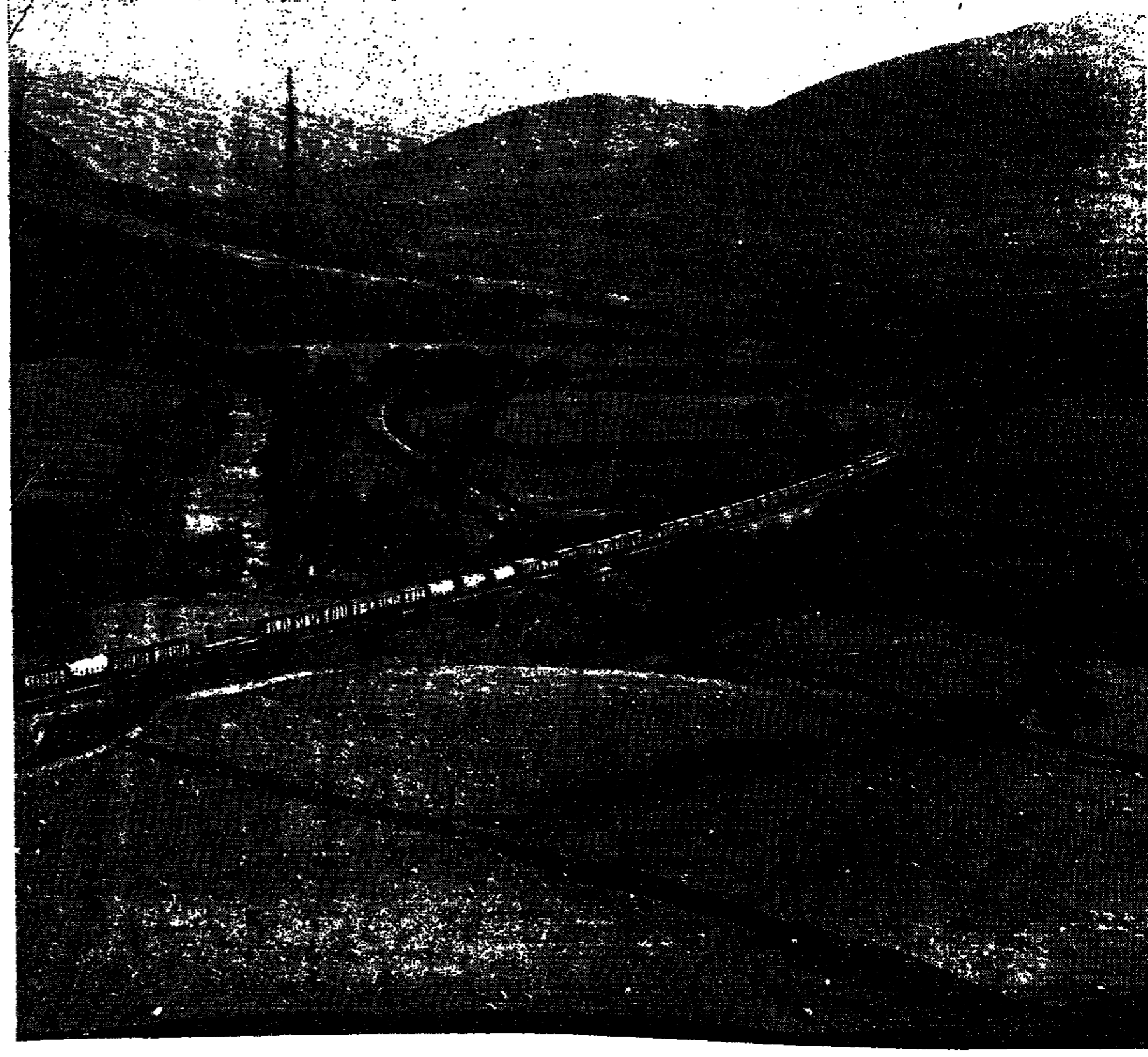
We have 10,000 miles of rail straddling the country. To build anything like an equivalent motorway system would cost us dear.

One mile of modern-trunk road can swallow up as much as 40 acres of countryside.

In this crowded island, where space is at a premium, we pay a high price for motorways.


If we're to preserve our environment, we must preserve and invest in our railways. Their capacity to move people and goods is vast.

But if we ignore our railways, they'll go away. And so will the country.



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THE RICH ENJOYMENT OF THE



UNCH AVANA

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Simple fare, but soup is the great reviver

ALL over Europe poor folk have soup and bread as their regular evening meal with, when they are in funds, a little supporting cheese and some fruit from their own land.

They thrive on it, and can be found working in the fields when octogenarians.

We thrive on it, too. There is nothing more stimulating to palates jaded by an excess of party foods and, we suspect, any poor Lord Mayor, after about nine months in office, would thankfully sit down in the evening to a bowl of Russian Tomato Soup. After a diet of two banquets a day, this is wonderful stuff.

Another fill-them-up-and-warm-them-through family soup is Family Pot au Feu which has come down to us from sources long forgotten.

The third soup with which we soothe over-wrought palates is a Christmas Left-over Soup, provided for departing guests so as not to send them home abominably sated. We plan for this before Christmas, take a 1/2 lb slice from our thoroughly soaked gammon and set it aside in refrigeration. Then we use it with the gammon liquor after tasting to make sure it is not briny—as it would be if the gammon were given only the 6-hour soaking recommended to us by the sellers of piece bacon.

You will also need 3 large, old potatoes; 3 medium or 2 large leeks; 3 large carrots; 8 bacon rinds; 1 green or red pimento; 1 rounded teaspoon paprika powder; 3 garlic cloves; 1 turnip; 1 large sprig dried or fresh marjoram; 1 large sprig dried or fresh thyme; 2 dried or fresh basil leaves; 1 small tight white or green cabbage; 1/2 lb overnight-soaked dried peas; 1/2 lb overnight-soaked dried butter beans; 1 thin slice of toasted brown bread per serving; enough boiling gammon liquor or stock to cover neatly; pepper to season.

By BON VIVEUR

Place gammon, in one piece, in large earthenware casserole and cover mealy with liquor or stock. When bubbling, toss in the rough-cut potatoes, trimmed, cleaned in lengths of leek, the soaked peas and beans, the turnip cut into 8 sections, the cut carrots and chosen pimento, halved and cut into strips with all pith and pips removed. Raise again to boiling, add paprika, marjoram, thyme, basil and peeled, rough-crushed garlic cloves and simmer steadily.

When the dried beans are firm and not quite cooked, add the cabbage cut into hair-thin strips and the bacon rinds.

Cover and place in the oven at 300F (gas 2) and leave for about 2 hours. Just before service, remove gammon, herb sprigs and

bacon rind, dice gammon finely and keep warm separately. Stir soup and season to taste with little if any salt and plenty of pepper.

For service, place a slice of toasted brown bread in each soup bowl. Fill up with pot mixture and pass round diced gammon for each person to stir into their portion. If wanting to show off, ask everyone to eat the thickest part of the brew, leaving some liquor in the base of each bowl. Then serve each person with a half-filled glass of a humble, fairly strong (plonk-type) red wine and stir a spoonful or two into the remaining soup in each bowl.

With these three in your repertoire, we also add a Roasted Bone Soup, strictly for those of you who are not on slimming bouts.

Lastly, try this Don't Tell Anyone Soup—you can guess why it is so-called! You need 2 tins of jellied chicken or beef consommé; 7 fl oz tinned unsweetened milk; 4 to 5 tablespoons cold water; 1 oz gelatine.

Dissolve the gelatine in water, stir into the slightly-warmed soup and, when down again to blood heat, stir in the tinned, unsweetened milk. Fill 10 teacups two-thirds full and chill in milk refrigeration until the moment of service.

Eat with teaspoons and tell no one how absurdly easy this is to make.

ashionwise, what could be a wild success at one theatre might spell lamity at another. BERYL HARTLAND begins an occasional series on what to wear where



DRESSED FOR THE SCENE

THE THEATRE: Haymarket THE SHOW: A Voyage Round My Father

IF it's a couple of seats for the Haymarket, forget anything short, silly or flamboyant. Here in this pillared nave of splendid-English theatre women stinctively dress the part. It's grooming in elegance that counts. Disappointing for the men maybe, but there isn't an inch of unnecessary bare flesh, or a flashy pad, and you need second sight to spot pair of pants. Most women pump for dramatic long black dresses and peisot skirts or splendid mink. The woman who sits the stage—and her escort's eye-night I was there, teamed dash with isreath; she topped her ankle-length lack wool dress with a matching deep mated jacket and sparked the outfit with othy white and big gold earrings.

THE THEATRE: Palace THE SHOW: Danny La Rue

IF friends down from the country, itching to see Danny la Rue, line up some seats for the Palace, for heaven's sake resist the impulse to climb into sequins; there's more than enough of them on the stage. One of our party, trailing yards of tangerine ostrich, murmured unashamedly "Everybody thinks I'm Danny la Rue." A long dress could well spell disaster as you fight your way in among batches of sturdy mums, and comfort is the thing to aim for as you sit wiping away the tears of helpless laughter. At the interval, beaded pants suits and pinafores jostled street dresses in the bar, but the woman who had the answer settled for a simple beige, fox-trimmed, three-quarter-length coat over a slim matching skirt.

Do you wake up exhausted?



This winter you'll probably need three or four blankets to keep you warm. Under these heavy blankets, you'll toss and turn about 50 times. Also, your body metabolism has to work overtime to combat the cold blasts of air under the bedclothes.

All in all, you're using energy when you're supposed to be resting. And that's one reason why you wake up exhausted. A Slumberdown continental quilt solves all these problems. Firstly, it's as light as the down and feather it's filled with. Secondly, its unique construction keeps you naturally warm by using your own body heat—therefore, no hot or cold spots. This exclusive design also means a Slumberdown won't slip off. So you can relax under its beautiful warmth all night long. Sleep with a Slumberdown and you'll have the most refreshing night's sleep of your life. Naturally.

Advertisement for Slumberdown quilts, featuring a quilted blanket and text: '14 nights FREE trial', 'We guarantee warmth', 'BEWARE OF IMITATIONS'. Includes contact information for Slumberdown Ltd.

Advertisement for Mother & Baby magazine, December issue. Features: 'THIS MONTH—CHRISTMAS ISSUE', 'Fact or fable?', 'Sweeties from strangers', 'A baby at Christmas', 'FREE—Patterns for super toys to knit and sew'. Price: 15p.

THE RECIPES

RUSSIAN TOMATO SOUP

INGREDIENTS: 1 lb divided short ribs of beef; 2 large carrots, diced small; 1 large onion, diced; 6oz finely shredded cabbage; 4 pints beef, bone, stock; 1 lb slightly over-ripe tomatoes; 2 flat teaspoons salt; 1 rounded teaspoon caster sugar; 1 rounded coffee-spoon freshly-milled black peppercorns; 2 rounded tablespoons flour; 1 carton soured cream; 4oz cooked rice; a little fresh or dried tarragon.

METHOD: Place ribs of beef, prepared carrots, onion, cabbage and stock in a pan, bring to the boil, skim and simmer on for 1 hour. Add tomatoes, salt, sugar and pepper and simmer on for a further 45min.

Remove bones and rub soup through a sieve or muslin. Mix given flour and soured cream to form a smooth paste, fish out a teacupful of the soup mixture and pour slowly over the flour and cream mixture. When smooth, stir it all back into the soup and heat. Do not allow to come to boiling point.

Place a little of the cooked rice in each soup bowl, fill with the hot soup and (optionally) scatter tops with fresh or dried powdered tarragon. Hand-diced fried brown or black bread croutons separately when omitting rice with (if possible) a bowl of grated cheese.

FAMILY POT AU-FEU

INGREDIENTS: 2lb cheap end leg of beef; legs, neck, wing-tips and gibbard of a chicken; 1 very fat marrow bone; 2lb beef liver; 4 large carrots; 3 large turnips and 1 large onion; the carefully-washed white and trimmed green of 2 leeks; 1 large tomato; 1 additional large onion stuck with cloves; 12 pints stock; 1 bouquet garni; 1 teaspoon salt; extra salt and pepper to season.

METHOD: Put all meat, bone and chicken pieces into large pot. Add teaspoon of salt with water to cover. Let all come very slowly to the point where the steam rises to the surface. This should take at least 1 hour, because the whole essence of any good Pot au Feu is that it never boils fiercely. Skim thoroughly and level off the heat so that mixture just

bubbles gently—or cook at 300F (gas 2) in oven on low shelf. Add remaining vegetables cut into 1in pieces and the bouquet garni, excluding the onion stuck with cloves. Leave at a gentle bubble for 3 hours, then add the prepared onion and bubble on gently for a further 5 hours.

For immediate serving, remove faggot of bones, skim off top grease and give remaining surface final clean with absorbent kitchen paper towed across it.

If wishing to serve next day leave in coldest place outside refrigeration; lift off grease the following morning. The liquor will have set like jelly. Melt over low heat, strain completely and pick out all nice pieces of vegetable, except that clove-stuck onion, which you must discard. Serve vegetables either in your bouillon bowls or in a separate bowl.

Incidentally, if you really wish to excel, give your soup a second straining through double fold of muslin pressed into an ordinary sieve. At last moment taste liquor and correct seasoning with additional salt and pepper if necessary. Let each person drop into their serving such vegetables as they select from second bowl.

ROASTED BONE SOUP

INGREDIENTS: 6oz diced, lean raw pig mutton or veal; 4 small mutton bones; 1 lb shallots or small onions; 2 coffee-spoons of softener powder; 1 coffee-spoon freshly-milled black peppercorns; 6oz lentils; 4oz dried, split peas; 7/2 pints cleared stock; the strained juice of 1 lemon; a generous pinch of salt; grated cheese.

METHOD: Soak the dried split peas and lentils overnight in separate containers. In the morning, put the bones in the oven in a flat baking sheet at 400F (gas 6) and brove them for 20min. Then bring given stock to the boil in a rooony pan, plunge the bones into it and simmer quite gently for 45min. Add soaked lentils, simmer for 10min. Wash out bones (use them up in stock-pot).

Turn all pan contents into rooony casserole. Add meat, soaked peas, saffron, shallots or onions, pepper, generous pinch of salt and the lemon juice. Cover and cook in the oven at 350F (gas 5) middle shelf for 2 hours. Hand a small bowl of grated cheese separately.

VEGETABLE SOUP

INGREDIENTS: 2 large Spanish onions, sliced thinly; 1 shredded leek; 2lb rough-cut ripe tomatoes; 2 crushed garlic cloves; 10 raw bacon rinds; water to cover and 1 extra teaspoon salt; 1 gill cooking sherry; 2 dessert-spoons tarragon wine vinegar; salt, pepper and celery salt to season; 2 croutons; grated cheese; chopped fresh or crushed dried winter savory.

METHOD: Place onions, tomatoes, garlic cloves, leek and bacon rinds in a rooony pan. Cover liberally with cold water. Bring to the boil, then simmer with the extra cold water lid simmer for 2 hours. Fish out the bacon rinds, discard. Sieve the remainder. Add sherry, vinegar and then correct seasoning to taste with salt, pepper and celery salt. Serve with a bowl containing diced bread fried crisply in hot oil, a bowl of grated cheese and another of chopped fresh or crushed dried winter savory.

Advertisement for Novara Nourishing Moisturizer. Text: 'Best buy for winter beauty THE COMPLEXION PROTECTOR'. 'Did you know that Novara Nourishing Moisturizer is the finest way to keep your complexion soft, supple and properly protected from the ravages of Winter weather? Put it to the test. All you have to do is start a regular night and morning Novara routine. Its wonderful formulation includes Collagen Protein—compatible to the protein present in young skin—extracts of natural fruits, special oils and emollients; all carefully balanced to give your skin good tone, youthful bloom and the essential moisturizing protection it so desperately needs to stand up to icy winds, dirty atmosphere and the awful, drying effects of central heating. Enjoy a beautiful, youthful skin with Novara; now and always. The trial size is just 22p.'

Advertisement for Electrolux electric radiators. Text: 'HOORAYDIATORS'. 'Hooray they're ideal for every room in the house (just plug in for all-round effective warmth). Hooray they're nursery safe (they've a built-in thermostat and safety cut-out). Hooray they're movable, slim and smart. Hooray four models, for floor or wall, starting at only £18-03 (recommended). Hooray they're... Electrolux electric radiators. ELECTROLUX LTD. LUTON, BEDS.'

Large advertisement for Escalade Christmas Catalogue. Text: 'I must say, I'm very impressed with your Christmas Catalogue. It takes all the drudgery out of buying presents. If a few more stores followed Escalade's example, it would make my job a lot easier. I've got quite enough on my plate for Christmas without having to traipse round all the shops.' 'Now, if I could place an order: I'd like 7,000 Jasper kimonos, 4,000 Fontenoy shirts, 20,000 badges and bangles, 9,000 Rupert jigsaws, 11,000 giant teddies, 12,000 soft bras, 4,000 naked lady cotton sheets, 13,000...'. Includes contact information for Escalade Ltd.

DRAWING THE LINE

LORD PARKER's committee of Privy Councillors will have a peculiarly difficult task when they begin their review of the methods of interrogation used by British security forces against suspected terrorists.

These methods have been employed by the Army for many years and were certainly used in Aden. They are in accordance with a directive issued by the Labour Government in 1965 and amended in 1967.

Interrogation of internees has yielded a harvest of intelligence which has proved to be invaluable to the security forces in the hunt for terrorists, arms, bombs, and gelignite.

JENKINS PREVAILS

MR JENKINS'S RE-ELECTION to the Deputy Leadership of the Parliamentary Labour party is, above all, a victory for constitutional decency.

What the jacquerie counts on, of course, is Mr JENKINS's allegedly unpopular reputation as an elitist. He is a superior, bookish kind of chap with delicate tastes and civilised ways and, so it appears, with an alarming dependence on his own judgment.

YAHYA ON THE SPOT

INTERNATIONAL PRESSURE on the Pakistan Government in Islamabad to find a political solution to the mounting chaos in the Eastern province, and the flood of refugees, is now almost universal.

She is now under increasing domestic pressure to recognise the rebel Government of "Bangla Desh," after which the next step would be Indian military support to establish this Government in "liberated territory" in East Pakistan.

Recently, however, he reached the point of saying that, if the people wanted it, he would release MURZ. This, as increasing numbers of well-meaning leaders of foreign countries are telling him, is the only way to avoid an Indo-Pakistani war.

JUGGERNAUTS FROM ABROAD

HEAVY LORRY traffic presents a potential threat to public safety and amenity at the best of times. Hence the need for stringent inspection and control.

In a long overdue Bill published yesterday, the Government intends to tighten up the controls on the Continental lorry traffic.

PAUL EINZIG argues that U.S. arrogance over the dollar could actually impair her international strength

JUDGING by Mr Connally's speech on Tuesday, the world has to brace itself for the ordeal of a prolonged trade war and currency war.

When will Mr Connally learn?

In an earlier statement he warned us that the floating of the exchanges was not hurting America and, as far as he was concerned, it could continue "for an almost indefinite period."

This statement, together with the indefinite postponement of the projected meeting of the Finance Ministers of the Ten by Mr Connally, favours distinctly of the arrogance with which the late Harry Dexter White treated the British negotiators when dictating the terms of the Bretton Woods Agreement.

Why then does Mr Connally think that he is still the free world's financial dictator? Is it because nominally the dollar is still at its gold parity of \$35?

No confidence

The extent of prestige the dollar enjoys as a result of his refusal to devalue it is precisely nil. By trying to uphold the pretence that, even though inconvertible, the dollar is still the key currency, Mr Connally has not been able to resort to the obvious pun—to con any ally.

On Mr Connally's own admission, this is a very humiliating situation. But who is to blame for it? None other than Mr Connally and his chief, President Nixon.

Perhaps Mr Connally is familiar with an old-fashioned game of cards called ombre, popular during the early 19th century, under the rules of which the player who holds no trumps scores over his opponent who holds all the trumps.

India's tribute at Attlee House

I WONDER how many of the distinguished guests accompanying the Queen, the Prime Minister and other leaders at today's opening of Attlee House in East London will spot the staggering contribution which has been made to this settlement by India.

Toynbee Hall gave the site in its grounds because Attlee worked there as secretary after leaving Oxford in 1910. India has richly endowed it, with Mrs Gandhi's approval, because Attlee gave them independence.

India's ostensible contribution is a decorative plaque, 12ft square, carved in Taj Mahal style but in even harder marble than the mausoleum's. Its execution occupied 20 men working 12 hours a day, for six months.

In addition India has given enough carpeting, of quality "last a lifetime, to cover all the floors. On top of that she has contributed some valuable patterned carpets.

Attlee House has 33 bed-sitting rooms, to be shared between young people "at risk" and young professional workers who will contribute social work in return for low rents.

Secret in the nap

DR CHARLES DODD, who today is to receive Collins' £1,000 Religious Book Award for his "The Founder of Christianity," has an amazing capacity for work.

For 15 years he directed the translation of the New Testament for the New English Bible while carrying out numerous other activities. He once explained his ability to do so much as "I'm not very good at answering letters and I don't go to committees."

Now 87, Dr Dodd learnt how to concentrate at Oxford. It is said he trained himself there to take a nap



Dr Dodd: £1,000 prize

between answering examination questions, a technique which resulted in extreme concentration and a first class degree.

Acoustic perfume

A CONTINUOUS noise, variously described as loud and deafening like the escaping of compressed air, the roar of steam, the whirling of helicopter blades or a drum.

Rupert Taylor, who described himself yesterday as a "noise consultant," has a tentative explanation for this part of the Common report into allegations of brutality in Ire-

of indefinitely floating exchanges. He might discover, however, that the game of international finance and trade cannot be played successfully from weakness. It is true, so far, that the United States has not suffered any major inconvenience, but it is much too soon to infer from this that she could afford to let the dollar float indefinitely.

The reason why the dollar and other currencies have been able to float with impunity lies largely in the prolonged absence of any major disturbing factors in the international financial, economic and political situation. But such a factor could arise at any moment.

Has it occurred to Mr Connally what would have happened if the dollar had been a floating currency at the time of the Cuban crisis, for instance? Its spectacular slump would have triggered off a disastrous international financial crisis, accompanied by a Wall Street slump of the first magnitude.

The India-Pakistan situation, or the growing tension between Israel and Egypt—to mention only these two danger spots—might lead to a similar confrontation. If as a result of a dollar crisis the United States should have to face such a confrontation with one hand tied behind her back, it would inevitably influence the outcome to her grave disadvantage.

A crisis producing a somewhat similar effect is liable to arise also in the economic sphere—for instance through a slump in primary product prices—or in the financial sphere—for instance through major defaults that would wreck the inverted pyramid of unsecured Eurodollar and other credits.

Nothing I have said above should be interpreted as an argument in favour of a solution which would leave the United States in a weak and vulnerable position.

It is absolutely vital for the free world that the United States should restore the strength of the dollar at the earliest possible moment. Those who argue that the United States should continue to run a colossal balance of payments deficit just for the sake of providing the rest of us with liquid reserves fail to realise that much more is at stake than mere trade surpluses or rates of economic growth.

It is an unfortunate elementary fact of life that the countries which

have been benefiting by the American import surplus have to make the necessary sacrifices to that end. They must realise that their freedom, indeed their very existence, is at stake.

Fortunately there are indications that Japan and some other countries concerned are inclined to adopt a more understanding attitude towards the measures adopted by the United States to correct her balance of payments deficit. If those measures mean losses of markets for British and other non-American exporters, it can't be helped. Surely freedom from fear must take precedence over the prevailing growth-hysteria which inspires the demand that the United States should continue to finance the growth of other countries by submitting to a perennial deficit.

Recognising the absolute priority of the need for restoring the financial power of the United States in the interests of the defence of the free world, I would even go so far as to suggest that Britain should volunteer to cover the full costs of American bases in the United Kingdom. It is vital to our security that those bases should remain here.

Unanimous demand

But it is not unreasonable to expect of the United States that, in return for a higher degree of understanding on our part, she in turn would meet us on the unanimous demand of the leading countries: that she should contribute towards the realignment of parities by agreeing to a devaluation of the dollar.

Unfortunately it looks as if nothing short of a really grave crisis could cure Mr Connally of his cock-sureness that the United States could afford to continue the present dangerous state of uncertainty indefinitely. Because the covering of short position in dollars safeguarded the dollar, so far, from a major slump, he seems to imagine that he has concluded a covenant with Providence safeguarding the United States from the consequence of his puerile pig-headedness.

The dollar is becoming increasingly vulnerable. It is time the Washington Administration realised the extent of the risk it is taking by pursuing a prolonged policy sabotaging a settlement that is vital for the United States as well as for the rest of the free world.

LONDON DAY BY DAY

land. It is, he says, merely the noise-amplified—which for years has been in common use in offices to increase privacy.

It pours out of the ventilation system or through electronic gadgetry and in the jargon is sometimes called "white noise" or "acoustic perfume."

By raising the background level of noise, said Mr Taylor, the "broad, characterless sound provides acoustic privacy."

THE nightmare of Sadler's Wells Theatre, Islington, being replaced by shops has often been threatened. It was revived again yesterday, when a desperate appeal to save the theatre from dying within a year was launched by David McKenna, chairman of the governors. Target: £50,000 a year.

Prominent among those already giving financial support are A TV and the Whitbread's, who also helped the Old Vic and raised the money to rebuild Drury Lane after it burned down. Running the appeal is a professional organisation that will make no profit for itself.

A society of Friends of Sadler's Wells Theatre has been formed and the appeal fund has a glittering list of patrons. The only one present yesterday was Lady Charlotte Bonham-Carter—Lady Violet's sister-in-law—who remembered taking a party of six when Lillian Baylis opened the theatre in 1931.

The Institute of Contemporary Arts offer a special treat tomorrow evening, for which they have persuaded the veteran Bloomsbury figure Duncan Grant to talk about his life and work with a group including one of his former pupils, Claude Rogers, now Professor of Fine Art at Reading. Grant is now 88, and the evening will include a short film showing him at home in Sussex.

Removing a bar

THE possibility of a resident in the City's Barbican estate becoming chairman of its Barbican Committee—which handles lettings and developments there—may be opened today if the Court Common Council agrees to amend its rules.

At present these prevent any tenant of corporation property from serving on the committee. But with half a dozen Council members living in Barbican, including at least two voted for by Barbican residents, the City thinks it would make sense to rescind the ban.

The committee's present, non-resident chairman is Eric Wilkins, who retires this year, and a new chairman has to be found in January.

Datson's green fingers

LORD ALPORT, last but not one of the British High Commissioners in Rhodesia, adds a footnote to what I



"What, another interrogation?"

wrote yesterday about Mirimba House, where Sir Alec and Lady Douglas-Home are staying in Salisbury this week.

During the last six years while the house has been unoccupied the 16 acres of garden have been tended by the head African gardener, Datson, and his three assistants. Both Datson and his senior assistant, James, were taken on by Lady Alport in the 1961-65 period.

"They've done a wonderful job," says Lord Alport. "and the garden today is better than when we were there. Last October when I visited Mirimba, I found Datson, replacing roses in the rose garden. An unknown Englishwoman has made it her job to keep an eye on things and to give the Datson team every encouragement."

Diplomatic pressures

MRS ARNOLD SMITH presided over her Commonwealth Corner at yesterday's annual Y W C A Christmas Fair in Mayfair in the sort of atmosphere that her husband as Secretary-General of the Commonwealth must envy.

India and Pakistan were both represented among the 20 contributing countries and she counted a dozen High Commissioners' wives helping without turning her head.

Last year the section raised over £800 of the £5,500 net profit and judging by the press of bargain-hunters yesterday it should do even better this time.

The rich array of goods on the stalls was easily explained. "We remind the Ministers of Trade when they visit that our fair is due and they're only too happy to oblige," said Mrs Smith.

Disapproved but agreed

THE agenda for yesterday's Camden Borough Council meeting commented on a planning application to use three floors of Holborn Hall, Gray's Inn Road, for Industrial Tribunal Courts. Department of the Environment informed that while the Council objects to this application of ideological grounds it can raise no objection to the use as suggested on planning grounds.

PETERBOROUGH

BIG SCHOOLS NEED HIERARCHIES

SIR—One must assume that the greater part of Mr John Audric's letter on the hierarchy of comprehensive schools (Nov. 13) is not intended to be taken seriously, but it would be a pity if for this reason no answer were given to his one serious point.

It is indeed true that the number of titles continues to grow, but there are good reasons why this should be so.

In part it is because no rigid system is imposed from outside, so that different structures are used in different schools: not all of Mr Audric's 14 titles would, I think, be used in any one school.

Some of the 14 have always been in use, particularly Head, Deputy and Head of Department. Others can be explained only too simply by the changing structures of the schools which use them: a mixed school clearly requires a Senior Mistress if the Deputy Head is a man, and titles such as Head of Integral Studies imply only a Head of Department with a new range of responsibilities as a result of curriculum changes. It is the remaining group—Head of Upper/Middle/Lower School and Year Tutor, which is relatively new.

Since the 1944 Act, and particularly in the last few years, there has been a growing recognition that the school's responsibility for the individual child is pastoral as well as academic. No headmaster, even with two assistants, can know the needs and interests, and where necessary the backgrounds, career prospects and personal problems of a thousand or more pupils in addition to the remaining group of work. Hence the appointment of three people, the Heads of Upper, Middle and Lower Schools, who usually teach only about three-quarters of a full time-able in order to give extra time for their special responsibilities.

In a very large school they may be assisted by Year Tutors, who do not normally receive a responsibility allowance. Space does not allow a full description of their work—Mr Audric should find a well-run large school, and go and look for himself.

J. M. LEONARD
Head of Mathematics Dept.,
King Edward VI School,
Lichfield, Staffs.

The old order

SIR—Mr John Audric clearly considers the maintained grammar school to be a good second to the big public school and sneers at the hierarchies developing in the large comprehensive.

In Assembly at Bedford School (the Upper and not the Lower or Preparatory School one) the Headmaster sat like a king in the most gorgeous of three chairs facing us. The ranks of the school were headed by the Head and Deputy Head, boy flanked by the House Prefect. More schools like this sit with their beaters at the ready. In the side aisle stood or sat the Deputy Head, the Housemasters, the Heads of Department, the masters in charge of sports, the Colonel in charge of the OTC in his cavalry boots and spurs, the two uniformed sergeant-majors, the two sergeants in charge of Physical Education, two priests, the School Bursar, the Chief Clerk and the two school porters in their blue uniforms with silver buttons.

Now the comprehensive seeks to provide an educational opportunity for all children and I wish to suggest to Mr Audric that in delegating power and maximising pastoral and academic care in horizontal or vertical groupings we have, in the comprehensive, much in common with the big public school and little in common with the small, the two uniformed sergeants in charge of Physical Education, two priests, the School Bursar, the Chief Clerk and the two school porters in their blue uniforms with silver buttons.

In the comprehensives we should be "preposterous" if we initiated what they were doing yesterday, wise if we studied what they are doing today. They look after everyone.

RICHARD NEAL
Headmaster, Phoenix School, Dawley, Madeley, Salop.

Famous county names will not disappear

From Sir KENNETH RUDDEL
SIR—I entirely agree with Mrs K. Green (Nov. 8, p. 15) that the amalgamation of historic counties is quite unnecessary and indeed will be a disaster in that the only result of this reliance on size to solve all problems will be higher rates, less efficiency and more bureaucracy.

It should be made clear that although some famous names may disappear as administrative counties they will certainly not disappear as geographical counties, any more than the county of Middlesex has disappeared, although the administrative county of Middlesex was swallowed up by Greater London some years ago.

There will always be a Rutland and I am sure a Herefordshire and a Worcestershire. A great deal of confusion would be avoided if an official announcement could be made stating that however many administrative purposes geographical counties will remain unchanged.

KENNETH RUDDEL
Langham, Rutland.

Cathedral cities

SIR—Even if a uniting of counties is necessary for administrative purposes, why is it necessary to alter their historical names?

Worcester and Hereford are ancient cathedral cities, both bound up with long historical memories and associations. If Herefordshire was to be invited into any county it should have been North Gloucestershire, both watered by the reaches of the lower Severn and Wye rivers, and both largely agricultural units; if Worcester had to be included, then it could have been based on the long cultural association of the Three Choirs Festival.

To foist on us the outrageous name of Malvernshire, based on a Victorian spa that may mean something to its inhabitants but certainly not much further afield, only shows a deplorable lack of taste and thought.

ELIZABETH FEILING
Glasbury-on-Wye, Rads.

Quality on the air

SIR—May I, with all proper diffidence, congratulate you in your obituary of the late Sir Alan Herbert on your mention of his superb First War novel "The Secret Battle"? Too many people seem to have forgotten it, or never read it.

Incidentally, in connection with the current arguments regarding local radio stations and another television channel I would draw attention to the fact curiously neglected by the pundits that the real trouble is lack of the material of supply.

It is only too obvious that there are not enough writers, actors, editors and personalities of calibre adequate to supply programmes of genuine quality for such channels as already exist.

May I put forward a mild plea for less and better television—and even radio? Tennyson once wrote: "Must life all labour be?" Equally must broadcasting all pop and the Archers be?

VAL GIELGUD
Barcombe, Sussex.

Listening to the news

SIR—I rise in defence of Mr William Hardcastle of the B.B.C. in saying that as far as possible I would not miss hearing him.

(Mrs) H. E. JEANS
Lewes, Sussex.

Postal delivery

SIR—A letter despatched by first-class post and posted at the sorting office in Gosport, Hants, on Oct. 28, 1971, was delivered to central Portsmouth on Nov. 11. Thirteen days to cover under three miles as the crow flies—is this a record?

N. J. S. STEWARD
Gosport, Hants.

No gaggle

SIR—Peterborough refers (Nov. 10) to a "gaggle" of secretaries. This is hardly accurate or complimentary. "Giggle" yes, "gaggle" no.

PERCY RICHER
London, N.W.3.

Changing prospect of the Thames

SIR—Mr B. A. Ashford in his letter (Nov. 8) concerning the river view spoilt by H.M.S. Belfast, at present moored in the historic reach of the river below London Bridge and Tower Bridge and in sight of the Tower of London, raises an interesting argument in relation to riverside planning control.

My experience as a member of the Consultative Committee on Thames-side Planning bears out that many planning applications for tourist attractions (i.e., riverside floating restaurants either on barges or on refurbished, oceangoing yachts or other similar craft) have in some instances been refused and in others approved by the various riverside local authorities. It therefore would appear that H.M.S. Belfast, being a Government-supported vessel, is exempt from planning legislation as are all other all Ministerial buildings abounding on the Thames-side.

However, I would point out to your correspondent that this reach of the river which he at present expresses as being one of the most open vistas of the City reaches will within the next few years change considerably in relation to new development, for we shall see the new International hotel and the former Mark Brown wharf site, together with a new housing complex and a Quarter Sessions court on the Tooley Street side of the river, not to mention vast changes if the proposed new riverside development for Southwark is promoted.

It is hoped that H.M.S. Belfast will remain as an attraction both for our own children and for many young visitors from abroad, and if at a later stage it is necessary for this gallant old lady of the high seas to be removed it is hoped that a new and appropriate Thames-side site can be found for her. This could perhaps be within the vicinity of some of the new dockland redevelopment area between St Catherine's Dock and the West India Dock network, or perhaps a suitable moorment mooring could be considered within the wharf and at present derelict contribution of the Surrey Commercial Docks.

J. WATSON PARTON
Hon. Sec., River Thames Soc.
Kew, Surrey.

United Ireland

From Sir KNOX CUNNINGHAM, Q.C.
SIR—Mr Callaghan, speaking on television on Nov. 12 about his visit to Ulster, advocated the final solution of a United Ireland and called in aid the view of King George V.

It will be well to get the record straight. King George V favoured a settlement under the Government of Ireland Act of 1920, in which the separate Parliaments of Northern and Southern Ireland would be linked by a council and the whole of Ireland would remain within the United Kingdom under the Crown. There is a very different situation 50 years later. Today Mr Callaghan's plan would involve the incorporation into an independent, sovereign republic, Eire, of part of the United Kingdom against the will of the majority of its people, who are intensely loyal to the Crown.

It is the fear of a "sell-out" which caused 20,000 of the Loyalist Workers' Association to protest against Mr Callaghan's visit.

S. KNOX CUNNINGHAM
Minchinghampton, Glos.

Battery hens

SIR—I am surprised that the Executive Director of the R.S.P.C.A., Mr R. E. Seager (Nov. 9), should wish to mislead the public into believing that a battery hen cannot stand when taken out of its cage. If it can stand in the cage as it has to in order to eat, drink and lay, of course it can stand up on a solid floor.

A bird standing on a wire frame tends to grip the wire with its toes to control balance, and when first introduced to a solid floor it looks insecure until it realises it can use the flat of its feet.

A few years ago I sold a batch of battery hens, at the end of their one year's laying season, to the manager of the Salvation Army farm in our village. These hens kept for a further two years running about with ducks and bantams, where they lived and laid under natural conditions.

R. H. HOBBS
Sandridge, Herts.

SPURGE 1520

FATHER SUES DRIVER FOR INJURIES TO UNBORN CHILD

By J. D. HOLDSWORTH in Sydney

THE father of a four-year-old girl is seeking damages in Victoria for injuries suffered in months before she was born. The State's High Court says there is no precedent for such a claim.

Mr ALEXANDER AITKEN WATT, father of Sylvia, 4, who she suffered brain damage and has suffered an epilepsy ever since as a result of a motor accident in 1967, seven weeks after she was conceived. Her mother was left a quadriplegic by the accident.

NO TYPHOID CARRIERS IN BRITAIN

THERE may be 200 typhoid carriers in Britain who could pass on the disease, but who can be put on their guard to avoid risks of typhoid, the Department of Health and Social Security said yesterday. A spokesman explained that cases were not normally fatal but of several hundred of typhoid each year two per cent. ended up as chronic carriers. He was commenting on the case of an Indian girl aged 10, sister of a boy who had been permanently blinded attending school because of chronic carriers of the disease. Later life they will also have to make arrangements for their nagging, preparation or sale of food.

Major operation
A spokesman said only a gall bladder operation might be able to permanently cure such a carrier. "But it is not really able to carry out such major surgery on children. You can't shut up people use you can't clear up the infection. You can only, as its do, observe certain signs of typhoid. He cited the case of a lady, aged 80, who suffered from typhoid as a child. "After these years she made some and passed on the disease her grandchildren."

DOG'S FALSE HAUNCH

By Our Paris Staff
A dog, injured in a car accident, has been successfully treated with an artificial haunch a Lyons veterinarian. It was noted that this was the first application of human surgery animals, and followed meetings between doctors and vets.

Mr Watt, who returned to England with his family after the crash, is suing the driver of the other car, Mr HALALL RAMA. Mrs Watt was awarded £40,000 damages in her own suit.

Mr BARRY BEACE, Q.C. for Mr Rama, submitted to the Chief Justice, Sir Henry Winneke, and the other judge, Mr Justice GILLARD and Page that the little girl had no standing in law as the accident happened before she was born. There was only one choice—that a foetus is not a legal person.

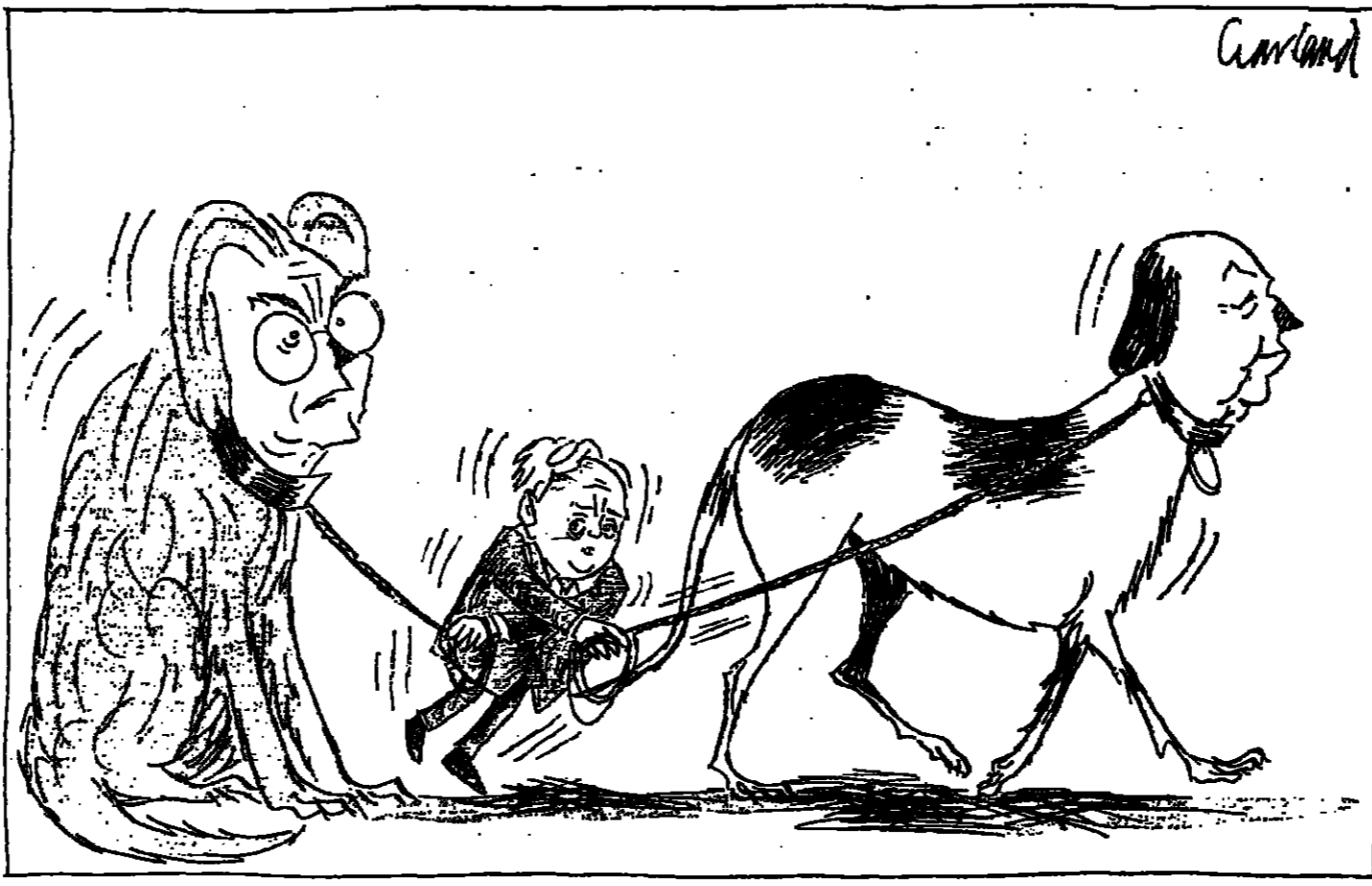
Too remote
Sylvia at the time was not an existing person but part of her mother. At the time of a negligent act there must be in existence some legal person with the right to sue or be sued.

Mr Beace said the damages sought by Sylvia were too remote because damage done to her could not be reasonably foreseen in the circumstances. If the court decides in favour of the child, the case will be referred to the State Supreme Court for a ruling on the damages to which she would be entitled.

The action further seeks damages for her father for loss and expenses incurred by him in caring for his daughter.

POLICE DIG AT HOME OF MISSING WIFE

Detectives dug up the garden of a house in Whitley Wood Road, Reading, yesterday in their search for a missing woman. She is Mrs Peggy Allen, 55, who has not been seen by neighbours for the last six years. She was officially reported missing by a relative last July. Police reopened their investigation yesterday and saw Mr John Allen, the woman's husband. Since Mrs Allen disappeared her husband has continued to live in Whitley Wood Road with their three daughters.



"Heel!"

'TORSO' WOMAN IDENTIFIED

Daily Telegraph Reporter
AN alert went out to air and sea ports last night after police identified a woman whose dismembered body was found in plastics bags on Leatherhead golf course 10 weeks ago.

Police said they wanted to interview a man. Identification was made after detectives visited a dentist in Mansfield, Notts, who said the woman's teeth matched those of a patient. The name of the woman is being withheld until next of kin have been traced.

Files searched
A team of 25 detectives, led by Det. Chief Supt Peter Sherrington, of Scotland Yard, have sifted through the files of 1,200 missing women since the discovery of the body on Sept. 1. One of the women on the list was from Mansfield. A golfer stumbled across a severed arm on the 10th fairway of the course. In the next few days other parts of the body were found in shallow graves near a bus stop beside the Kingston-Leatherhead road. The skull was badly slashed and three of her fingers were broken. A bag containing parts of the body and two cheap Continental rings, a slip from a store and a slipper were found. They believe the woman was aged 35-45 and had a scar from an hysterectomy operation.

TRANSVESTITE JAILED FOR LIFE

A self-confessed transvestite was jailed for life in York Assizes yesterday. John Clifford Speechley, 24, joiner, of Albion Avenue, York, had pleaded guilty to administering a stupefying matter with intent and robbery. Mr H. G. Hall, prosecuting, said that Speechley drove his car into a girl, 19, at Driffield, East Riding. As she lay screaming on the ground he sprayed her with liquid into her mouth. He then took her belongings including £31. At the police station it was found that Speechley was wearing several items of women's clothing under his jacket and trousers. He said he was a transvestite although he liked girls. He was said to have previous convictions for assaults on women.

DRASTIC CURBS IN ZAMBIAN MONEY CRISIS

By Our Lusaka Correspondent
Zambia is expected to take "drastic measures" to strengthen the economy following a reduction in foreign reserves by almost half during the first nine months of this year. Mr Mwanakatwe, Finance Minister, said yesterday that the decline in copper prices on the London metals market and heavy payments for maize imports were largely to blame for the economic crisis. He did not elaborate on the measures to be taken but it is generally expected they will include restrictions on cars, liquor, clothes and other imported luxuries.

VD ON INCREASE IN RUSSIA

Russia has reopened specialised clinics to combat an increase in venereal disease, Mr Petrovsky, Health Minister, said in Moscow yesterday. He admitted that some clinics had been wrongly closed down but it was hoped that new social measures introduced last month would supplement doctors' efforts to contain the diseases.—Reuter.

CHESTNUTS BATTLE

Police dashed through a hail of hot chestnuts last night to arrest three men for fighting in the Piazza di Spagna in Rome. The three chestnut roasters had disputed each other's right to sell in the square, although all were unlicensed.

Bligh's a nice young chap, says Christian

By IAN BALL in New York

DESCENDANTS of the two principals in the mutiny on the Bounty in 1789, William Bligh and Fletcher Christian, have met in Pitcairn Island, in the Pacific, to which Christian, eight other mutineers fled after casting Bligh adrift.

The meeting was reported yesterday to the radio station of the Seventh Day Adventist church in Glendale, California, which operates a station in Pitcairn. Mr Tom Christian, 55, is Fletcher Christian's great-great-grandson. Lt Bligh's fifth-generation descendant is Mr Maurice Bligh, a dealer in rare books, from Kent. He reached the island in a New Zealand cargo ship, in which he had signed as a crew member. He made a trip of at least 17,000 miles to spend about an hour in rocky Pitcairn. He had no permission to remain overnight and transport from the island is uncharted.

"As he stepped ashore he seemed quite touched," said Mr Christian. "He said it was a tremendous moment for him. He went to the Seventh-Day Adventist Church, our only house of worship in the island, and examined the Book of Bible, the Book of Scripture taken by the mutineers from the Bounty. He seemed much impressed."

Question of skill
Mr Christian, described Mr Bligh as "a nice young chap of about 50." He said he was visiting in the Pacific to make contact with as many of the descendants of the Bounty mutineers as possible to establish goodwill between the families. "He is interested in dwelling more on Lieut-Bligh's skill as a sailor and navigator, than on his supposed cruel treatment of his men. He said he had found hitherto unknown facts about the mutiny and concluded from them that some of the facts had been distorted."

The cargo ship brought one of the island's largest shipments of supplies, including building materials for a hostel to house government officials who might pay a visit. Pitcairn is the smallest British Protectorate, a community of 91 on a rock about the size of Hyde Park.

THREAT TO KEEP PRESS CURB IN PORTUGAL

By Our Lisbon Correspondent
The Portuguese newspaper A Capital whose editor is a confidant of the Prime Minister, Dr Caetano, indicated yesterday that Government plans to end censorship and liberalise the Press would most likely be scrapped as a result of Dr Caetano's warnings about measures to defeat subversion. Parliament recently passed a law that would end censorship after nearly 40 years. This is due to come into effect early next year. The newspaper points out that the Press Law states that when subversive acts occur, the Government can, independently of a state of siege or emergency, impose censorship on the Press.

CALL TO BRING BACK HANGING

By Our Local Government Correspondent
Leaders of local authorities have told Mr Maudling, Home Secretary, there is a case for the re-introduction of capital punishment for vicious types of premeditated murder. Through the police committee of the Association of Municipal Corporations they have also suggested that corporal punishment could be allowed when the courts consider it necessary.

TITO'S VISIT

President Tito will pay a friendly visit to Romania next Tuesday at the invitation of President Ceausescu, it was announced in Belgrade last night.—Reuter.

MOSLEMS NAME THE DAY

Daily Telegraph Reporter
TO avoid disrupting factories thousands of Moslem workers will celebrate the end of the month-long Ramadan fast by going to prayers this Saturday. It is the first time a date has been fixed.

No firm date can be given for the start of the Id-ul-Fitr religious festival, which follows Ramadan because its start is governed by the moon's position. Normally the sighting of the moon in three Moslem countries was the signal for prayers.

Mr El-Droubie, of the Islamic Cultural Centre in London, said last night: "According to calculations the moon will be seen either on Friday or Saturday. We decided to take the latter date and urge our communities to take time off on Saturday when production will be less affected."

"We believe some 80 per cent of the 500,000 Moslems here will follow our advice." A spokesman for the Confederation of British Industry said: "The problem of absenteeism is likely to be less serious as a result of the change."

BRITISH EYES ON WORLD WEATHER

By Our Science Correspondent
Britain will make a major contribution to an international scientific experiment, the Global Atmospheric Research Programme, due to start in two years, according to Prof. P. A. Sheppard, of Imperial College.

He was chairman of a meeting at the Royal Society yesterday attended by more than 300 weather experts who discussed Britain's contribution to this world weather watch. He continued: "The programme is to find out the best world-wide and long-range weather forecasting system. Now that we have computers and weather satellites to help with long-range forecasting we must find out how we can best use them."

Cecil Beaton reveals bittersweet love for Garbo

By MABEL ELLIOTT in New York

AN account of a bittersweet love affair between Greta Garbo and Cecil Beaton, which may surprise even their friends, is revealed today.

The affair lasted exactly two years, from March 15, 1946 in New York to March 15, 1948 in Garbo's Hollywood house.

In an article in diary form, in McCall's Magazine, Mr Beaton records in detail the affair's strange progress from instant infatuation to serious talks of marriage and a final, tearful parting.

The marriage proposal was made only a few days following their meeting in Mr Beaton's New York hotel room after a 10-year interval. "Apropos I know not what," Mr Beaton writes, "she said 'my bed is very small and chaste. I hate it.' Never more serious."

"I've never thought of any particular person in connection with marriage, but just lately, I have been thinking that as age advances as we all become more lonely and perhaps I have made rather a mistake and should settle down to some permanent companionship."

"I asked: 'Why don't you marry me?' Garbo looked completely astounded. 'I don't think you should speak slightly of marriage.' 'I mean it, I have never been more serious.' 'But you hardly know me.'"

After an unusually long period of aloofness by Garbo, Mr Beaton told a close friend that he was as deep in love with her as if he had been a man half his age and smitten for the first time. He was then 44.

In Hollywood he found that Garbo was in the habit of gardening naked. When she discovered that people could peer through the fence she bought wood to fill the gaps.

Mr Beaton tells of the one visit he was allowed to make to suite 26c of the Ritz Tower, where Garbo lived. The flat was barred to all but two or three intimate friends. "They were pretty, light-coloured rooms with large windows displaying a panorama of New York city," she would not allow the lights to be switched on so I peered into the gloaming. "There were some of her hats lying around, a few bills and package slips, and copies of magazines; and all the mail was addressed to 'Harriet Brown.'"

Garbo told him: "I live like a monk with one toothbrush, one cake of soap and a pot of cream."



Cecil Beaton in 1947 and Greta Garbo shortly after their romance ended.

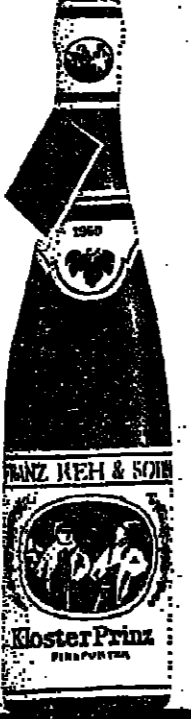
Peck the pickled walnuts and pull out.



It's all very well taking the phlegmatic, philosophical approach. It's all very well sitting back and saying "Ah well, anything worthwhile is worth waiting for." But some people are growing a little tired of the continued absence of KlosterPrinz from the wine-lists of certain restaurants.

If you happen to be one of these people, here's what to do. Enter any one of these obstinate eating-places, ask to see the wine list before you look at the menu, then fix the waiter with a steely gaze and say "You are seemingly unaware, my good man, that KlosterPrinz is a veritable Prince of Piesporters; a deliciously crisp Moselle with the merest hint of dryness; the highest compliment that can be paid to good food. Well, I am about to teach you a lesson you won't forget in a hurry." And, so saying, you peck his pickled walnuts, savage any other savouries that may be in sight, rise from the table and disappear silently into the gathering dusk.

Leaving behind you confused conjecture on the lines of: "Who was that man? The Lone Ranger?" "No, actually I think it must have been the local KlosterPrinz connoisseur. We'd better order a case of two." Quite so. Or three.



KlosterPrinz PRINCE OF PIESPORTERS

Coleman & Company, Norwich and London. Shippers of fine wine since 1887.

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Nothing could be simpler. And if you're not already a Lloyds customer... isn't now the time to become one?

Lloyds Bank personal loans

LONDON STOCK EXCHANGE

Account: Nov. 15-Nov. 26. Pay Day: Dec. 7. Bargains Marked: 12,907

Rises, 839. Falls: 206. Unchanged: 1,053. Dollar Premium: 19 1/2 p.c. (+ 3/4 p.c.)

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LONDON industrial markets gained in confidence yesterday and the bears who described Tuesday's rally as a 'bash in the pan' were again feeling rather uncomfortable.

Surge of confidence makes the bears feel uncomfortable

The Financial Times Ordinary share index closed 5 1/2 higher, at 420 1/2. After-hours trading was notable for the excitement following news of Ready Mixed Concrete's takeover for Redland, conditional on Redland's bid for Purle Brothers not being implemented.

Investment's offer as 'quite unacceptable.' Gildan International rose 3 1/2 more to 62 1/2 as speculators looked forward to a battle between bidders Chloride Electrical and Carlton Industries.

Market activity was not only confined to the industrial group and British Government securities had their fair share of attention.

M.K. Electric jumped 14 to 149 1/2 in late dealings following the good interim results. Price 'A', a thin market at the best of times, soared 25 to 375 on attempted buying, while Dimplex rose to 42 1/2, and Sadia to 19.

Blue chip industrial in the limelight were Imperial Chemical Industries at 289 1/2, Courtaulds, at 123 1/2, Dunlop, at 150 1/2, Fisons, at 51 1/2, 'Bats', at 310 1/2, and G.E.C. at 155 1/2.

Swan Bimber rose afresh to 58 on the interim results before reacting on profit-taking to 55 1/2, unchanged. Other shipping issues in the market attracted attention were Laird Group, at 54 1/2, and Hawthorn Leslie, at 37 1/2.

On the takeover scene, Associated British Mailsters were 12 1/2 up at 169 1/2, on the company's rejection of Giltspur.

W. Z. Smith and the company's closed up at 110 1/2, on demand, ahead of today's interim report.

140p on consideration of the stake in Melbury Group, currently the subject of a bid from Transatlantic Continental Estates were firm, at 81 1/2, ex the scrip issue.

Store shares readily responded to investment support and 7-point gains were seen in Burton 'A', at 558p, and British Home Stores, at 27 1/2p. Great Universal 'A' advanced to 285p, Marks & Spencer to 285p, and Frederick Lawrence to 47p.

Leading oil shares failed to join the general advance and the final pattern of prices was irregular. British Petroleum closed at 2 1/2, after 558p, but small net gains were recorded by Burmah, at 37 1/2p, and 'Shell', at 319p.

Mines were mainly notable for renewed bullishness in Australian issues. Peaseon dropped 50 to 555p, Peko Walsend 17 to 255p, and Metals Exploration 16 to 104p.

In diamonds, De Beers Dfd. kept firm at 205p, while buyers were also operating in Consolidated Gold Fields, at 17 1/2p, and R.T.Z. at 184p. Southern Malayan Tin rose to 120p on the increased dividend.

Tailpiece

SPIRELLA Group, the fast expanding household textile combine, seems to be more than holding its own in the highly competitive textile field and the odds are that further significant progress will be achieved in the current financial year.

The company recently announced that one of its subsidiaries has developed a new technique in knitting and stitching which will revive some of the flagging fortunes of the Lancashire cotton industry.

It appears that Lancashire will be able to replace imports of Indian terry cloth with a superior home-produced product. Now at 53p, Spirella shares should soon get weaving.

ELECTRICAL & RADIO

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DRAPERY & STORES

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INDUSTRIALS

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INVESTMENT & BUSINESS

DAILY TELEGRAPH CITY OFFICE
City Editor KENNETH FLEET
112 Queen Victoria Street, London EC4P 4BS Telephone 01-236 8925/9

Williams and Glyn's lays a nest egg

BY THE CITY EDITOR

WILLIAMS and Glyn's Bank, smallest of the London clearing banks, yesterday introduced an insurance-linked-savings scheme giving a gross return of 10.6 p.c. a year a standard taxpayer in his early thirties. The scheme called the Nest Egg plan is similar to the building society insurance-linked schemes pioneered by the Bristol and West society, but is the first to be introduced by a clearing bank.

The insurance element is being provided by Provident Mutual Life Assurance. Contributions are scheduled for a ten-year period but the whole sum can be withdrawn over the bank counter at any time, and after one year this can be done without cost.

The gross return to the saver compares well with all but the best of the building society-linked assurance schemes, although the bank's own tax position is marginally less favourable than a building society enjoys. The return also compares well with S.A.Y.E. schemes which require savings to be committed for a full five or seven years' term to get maximum advantage of the rates of return offered.

Staff at all 522 Williams and Glyn's branches have been told of the scheme and a programmed learning system has been used to ensure that bank staff can explain exactly how the scheme would work for each individual customer. The scheme is open to anyone who can pay in a minimum of £5 a month, whether they bank at Williams and Glyn's or not. There is no maximum monthly contribution.

Effectively 95p in each pound is credited to the customer's account if the customer is a man up to 34 years old or a woman up to 37. The rest goes to provide life assurance cover equal to 180 times the total monthly contribution. For older customers the savings element falls and the insurance cost rises.

But the whole payment counts as an insurance premium and is eligible for tax rebate. P.A.Y.E. codes can be adjusted to reduce monthly tax deductions from the customers' pay-cheque by 15.5p in the pound in the case of standard rate taxpayers.

A young customer reduces his net contribution to 84.2p in the pound which raises his return to 10.6 p.c. gross or 6.1 p.c. net. The amount required to provide the insurance cover rises from a minimum of 5p in the pound to 15p for men aged 52 and women aged 55. At that point the insurance cost equals the tax rebate and the gross return to the standard taxpayer is 7.2 p.c., 4.4 p.c. net.

These rates may vary in future, with the basic interest the bank offers, but Williams and Glyn's expect rates to be distinctly sticky.

The bank's contribution for the time being will be a flat 6.1 p.c. on the actual amount the bank receives after the insurance premium has been deducted. This is a high rate of interest to offer compared with the 2.5-3 p.c. clearing banks offer on ordinary deposit accounts.

But Williams and Glyn's expects to have the bulk of the money for at least five years, and to be able to use it at a profit in its medium term industrial lending business, which will be expanded largely on the proceeds of the new savings scheme.

Mr Richard Lloyd, 42-year-old chief executive of Williams and Glyn's, said yesterday that the bank had planned to launch the scheme early this year, using its budding subsidiary Williams Glyn to avoid the cartel limiting interest payable on clearing bank deposits.

The bank has no need of the funds at the moment when supply exceeds demand, but Mr Lloyd made it clear yesterday that he expects the temporary surplus of cash to be mopped up within 6 to 10 months, after which a major battle for deposits will begin.

Williams and Glyn's will then be well placed to enlarge its share of the banking business, and resist the expansion of the building societies at the expense of the banks in general.

Turning the mortality tables

ONE OF THE MORE interesting areas of speculation about Britain's entry into the Common Market is the pattern of regulation that will ultimately form in European Insurance. Insurance legislation is far stricter in E.C. countries than here, in Italy, for instance no one may insure his life outside Italy.

Not unnaturally this subject was touched on last evening by the president of the Institute of Actuaries, Mr R. S. Skerman. Speaking at the Institute's biennial dinner he contrasted the British "tailor-made system" of insurance with the European "ready-made system." The former relied on the actuary to decide the proper level of reserves whereas the latter depended on a minimum level of reserves decreed by Government.

As officially imposed minima tend to be higher life assurance is a less attractive savings medium in Europe than it is in this country. Understandably Mr Skerman's plea to his principal guest, the Chancellor of the Exchequer, was to keep Savile Row and discourage the off the statutory peg business.

Mr Skerman, by implication, also touched on the general public view of actuaries—mathematically minded recluses who play perpetually morbid games at black covered mortality tables. The tables are gradually being turned.

The Institute has taken two cautious steps forward. It now permits corporate bodies to publicise the fact that it will make available to clients advice given them by their actuaries. And independent actuaries may if they wish advertise their services—"informative advertising"—though they are not yet allowed to compete by advancing though advertising the claims of the actuary's expertise against that of others.

Presumably when it becomes a matter of life and death that inhibition too will go.

Norcross in agreed £10m bid for Venesta

By DAVID BREWERTON

INDUSTRIAL holdings company Norcross yesterday put in a £10.3 million takeover bid for Venesta and the minority interest in Keizer Venesta and gained the board's support.

The Venesta board—which has been steadfastly resisting a £7.5 million bid from sensitised-paper maker Ozalid—their families and other major shareholders holding a total of 11.2 p.c. of the equity have agreed to accept.

In a statement the two groups say they see the merger "as a unique opportunity to blend two groups into a single organisation capable of dynamic expansion."

Meanwhile, Mr N. J. Kiely, managing director of Ozalid which has already put out its formal offer, said that there would be no new offer from his company.

Terms of the Norcross offer are one Norcross Ordinary plus 80p of 8.1 p.c. loan stock 1986-86 for every five Venesta 25p ordinaries.

Share price

Taking Norcross at an unchanged 179p and the loan stock at par, the offer is worth almost 52p a share. Venesta shares initially jumped to 54p on the news, but closed just 1 higher on the day at 52.5p.

For the 32.7 p.c. of the Keizer Venesta equity not held by Venesta, Norcross is bidding one of its shares plus 105p of the loan stock for every five Keizer 25p shares. This values the shares at close to 57p—in the market they rose 2 to 55p.

With the bid comes a forecast from Norcross that its profits for the year, which ends on Nov. 28, will be up from £3 million to £3.5 million and that the dividend will be stepped up from 22.2 p.c. to 24 p.c.

For the Venesta preference capital, Norcross will offer a similar number of new preference shares but with the dividend rate stepped up by half of one per cent. in the case of the 6 p.c.

Mr Ronald Plumley, Venesta chairman and Mr James Spooner, a Venesta director, will join the Norcross board.

Ready Mixed in surprise £73m bid for Redland

By NICHOLAS OWEN

A SURPRISE £73-million bid for Redland, the building materials supplier headed by Lord Beeching, came last night from its old rival Ready Mixed Concrete. At a stroke the move upset Redland's planned take-over of Purle Brothers, the waste disposal group. Announcing its intention to bid on a one-for-one share basis, RMC said the dropping of the Purle deal was a condition of the offer going through.

At all events, any Redland-Purle link seems certain to go into cold storage. A precautionary marking-down by dealers left the Purle share price 17p lower at 220p. RMC shares were 144p at the close. 1p down. Redland was marked up 13p to 130p.

Both Redland and Purle were caught unawares. Redland hurried out a statement saying its directors were considering the offer "of which they had no prior notice." An early reply was promised.

If RMC does succeed in acquiring Redland, a mammoth building material group with annual turnover approaching £250 million will be created. Mr Alan Endors, deputy managing director of R.M.C. explained that his company had been "thinking about a bid for several weeks. The Purle deal rather precipitated it."

Time factor

Redland has about 25 p.c. of Purle's shareholders agreeing to its £15 million-plus offer, which was made at the beginning of last week.

If RMC does succeed in acquiring Redland to absorb Purle—with its interest in the topical business of pollution—before making an offer for the enlarged group? "We can't afford the time," said Mr Endors. "We would have to wait until the New Year at least probably as long as six months."

It could also be that R.M.C. anxious to take over Redland,

IRC successor backed by Sir Frank Schon

By ROLAND CRIBBEN

FURTHER support for a City-backed successor to the Industrial Reorganisation Corporation came yesterday from Sir Frank Schon, former I.R.C. director and now chairman of another Government agency, the National Research Development Corporation.

Sir Frank, giving evidence to a Commons Select Committee sub-group investigating Government aid for industry, felt that any new body should have clearer terms of reference, freedom from political interference and assurance of continuity to provide confidence.

Earlier witnesses, including Sir Eric Roll, ex-Treasury and Mr Ronald Grierson, I.R.C.'s first managing director, have supported the suggestion that the semi-monolithic finance Corporation for Industry should be used as the vehicle for bridging the gap left by the demise of I.R.C.

Sir Frank saw the I.R.C. "replacement" operating in the risk capital field in the "national interest," backed by a mixture of private sector and Government finance.

But to avoid charges of "backdoor nationalisation," he said that Government should offer any private sector partners the option of buying out its interest as soon as possible.

Personalities would play an important part in the creation of the new agency and Sir Frank was apprehensive that it might antagonise the existing institutions, notably merchant banks and felt its role should be largely confined to providing aid in important "national" areas such as aircraft and motors.

He felt it was crucial that the



Mr W. R. Northcott, chairman of Ready Mixed Concrete — dropping the Redland deal with Purle Brothers a condition of the R.M.C. offer going through.

Thornycroft confirms offer of THF chair

LORD THORNEYCROFT yesterday confirmed The Daily Telegraph report that Sir Charles Forte had approached him to become non-executive chairman of Trust Houses Forte in May when the present chairman, Lord Crowther, is due to relinquish his position in favour of Sir Charles, now deputy chairman, chief executive and group managing director.

Lord Thornycroft, who made a statement after strenuous denials by the company—of which he is now a non-executive director—said he would decide nearer the time whether to accept Sir Charles' invitation. Much would depend on his existing responsibilities and, more important, the contribution "if any" which he might feel he could make to the company's troubled affairs.

He added last night that he had issued his statement after consulting with Sir Charles, who is in Cyprus addressing a group of European hoteliers, and is not expected back in London until Monday.

Lord Thornycroft said: "I wanted to correct the impression that we were moving over to the head of Geoffrey Crowther."

Reports that the Trust Houses side of Trust Houses Forte was moving above Sir Charles' head in seeking a divorce from the Forte group were flatly denied by Mr Eric Hartwell, a director of the company and a close associate of Sir Charles.

Arthur Bell heading for market

ARTHUR Bell and Sons, one of the remaining Scotch whisky independents, is coming to the market next Wednesday with a £13.65 million price tag. Morgan Grenfell is to subscribe for £2,500,000 of the £13.65 million of Bell, which will be offered for sale to the public at 150p each.

The offer will raise the total number of shares in issue to 10,500,000. At present the largest shareholder in Bell is the Gannochy Charitable Trust with 64 p.c. of the total. This holding will be reduced to just under 50 p.c. following the issue.

Things did not go so well for the company last year. Sales of its brands, which include Bell's "Extra Special," "12 Years Old De Luxe" and "Dufftown-Glenlivet" dropped by 15 p.c. in the United Kingdom, bringing the share of the home market down from around 15 p.c. to 10 p.c. Turnover at the same time fell from £27.8 million to £21.8 million, while trading profits for 1970 was almost £200,000 down at £1.58 million.

Mr R. C. Miquel, managing director, is however, "confident" that Bell will have a much better time this year. Last year around 40 p.c. of Bell's whisky production went for export.

Glint of hope in U.S. dock strike

By ALAN OSBORN in Washington

THERE WAS good news and bad news concerning the American dock strike yesterday. The good news was that negotiations aimed at ending the seven-week-old standstill on the East and Gulf Coasts were begun on a collective basis—with management and labour teams speaking for all the ports and jurisdictions involved for the first time since midsummer.

The bad news was a Court ruling in Baltimore permitting the 5,000 dockers in that key East Coast port to resume their strike. It was suspended by a temporary injunction last Thursday.

There are now 200 ships idle from Maine to Texas and the situation seems to be worsening daily. In the past week alone about a dozen smaller ports have been immobilised and activity is being hampered to a degree of concern to the 100,000 workers in the Carolinas and Florida.

The talks that began yesterday in Miami Beach at the urging of the Nixon Government's labour trouble-shooter, Mr Curtis Counts, now offer the best hope of a prompt settlement. There had been speculation earlier that the kind of local back-to-work Court orders that prevailed momentarily in Baltimore might have weakened the strikers' morale sufficiently to admit a piecemeal solution.

At the heart of the dispute is the right of the New York dockers to a guaranteed annual work allocation. There are important pay and fringe benefit issues as well, but the New York clash is the main stumbling block and the stoppages in other ports are essentially sympathy strikes.

The New York port employers are anxious to moderate work guarantees granted to dockers in the previous bargaining and which now seem to be unreasonably generous.

Meanwhile, the 80-day cooling-off period ordered by President Nixon in respect of the 15,000 members of the International Longshoremen's and Warehousemen's Union on the West Coast is now more than half over, with no evidence of any progress toward a settlement and a mounting backlog of idle cargo still barely touched.

Neither labour nor employers wanted the enforced return to work and their deliberate go-slow and obstructionist tactics have already won each side more than one contempt judgment.

The East and Gulf Coast strike—involving 45,000 members of the International Longshoremen's Association—has had virtually no impact on the self-sufficient American economy and, thanks to pre-strike delivery build-ups and the ability to switch cargoes to Montreal, surprisingly little effect so far on a number of major importers.

Neither British Leyland nor Chrysler (U.K.), for instance, is feeling any real pressure at the moment. But supplies of cars in dealers' and wholesalers' hands are dwindling fast and it may not be long now before Montreal gets iced up for the winter.

Abbey Property Bond Fund Highlights from the 4th Annual Report

	1971	1970
Total Fund Assets	£65,523,688	£36,946,781
Distributable Income	£1,919,610	£1,277,428
Increase in value of Properties	£4,167,287	£539,472
Gains on Government Stocks	£448,867	£—
Total Unit Appreciation	12.5%	5.6%

Extract from the Directors' Report to Bondholders for the year ended October 5th 1971.

During the last twelve months, property bonds have continued to be a competitor for the investment of public savings. The Abbey Property Bond Fund has come to be regarded as a specially attractive Fund, and the inflow of premiums, both annual and single, has increased as public awareness has become more widespread. Coupled with our record inflow of new premiums, has been an eminently satisfactory investment performance, with an overall appreciation in the value of 12.5%, which is higher than in any previous year. The constituent parts of this aggregate appreciation were the capital growth of the unit value of approximately 9.5% and income reinvested of approximately 3% after deduction of expenses for managing, maintaining and valuing the properties, the Company's annual charge and tax at the special Life Assurance Company reduced rate of 37.5%.

The Report which we have received from the Fund Managers shows that has taken place in the property market during the period under review. The Managers have continued to have regard to the paramount investment principle of security and the properties acquired during the year, many of which were individually substantial, reflect this policy. Some new development schemes have been entered into and some existing ones have come to fruition. Although in the past the policy on development schemes has only been to enter into approved developer where adequate guarantees are provided, the Directors of the Company have under consideration the possibility that a limited part of the funds allocated to development schemes should be taken up by direct development by the Fund Managers for the benefit of Bondholders.

In accordance with our stated policy of maintaining adequate liquid resources to ensure that in normal circumstances Bond-

holders can cash-in their bonds without delay, we have maintained an adequate margin of liquidity throughout the period. As the year progressed it became clear to the Investment Division of the Company that the probability of a decrease in short-term interest rates was high. As our previous practice on the investment of the liquidity of the Fund from time to time was essentially short-term (that is, Bank Deposits or Local Authority Loans) it was decided that Bondholders should be protected against the effects of a downturn of short-term interest rates by the investment of a significant part of the liquidity in short-dated British Government securities. The prime objective of this investment operation was to preserve the income yield at a satisfactory level, having regard to the essential requirement for immediate realisation, and this objective was achieved. In addition, however, the subsequent downturn in short-term interest rates resulted in the short-dated British Government securities so purchased moving on to a lower yield basis thus increasing in value for the benefit of Bondholders.

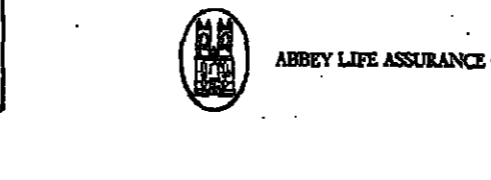
Recent Developments

On October 1, several important improvements were made in the Abbey Property Bond Fund contracts. The deduction for capital gains tax payable by the Company upon encashment was reduced and this improvement was made retroactive to most existing policies. The life assurance cover provided by the new contracts was increased. Investment guarantees were included for the first time. The new contracts include an investment flexibility which allows policyholders to convert units of the Property Bond Fund into units of either the Equity Bond Fund or the Selective Bond Fund. The withdrawal scheme is now available on as frequent a basis as monthly, subject to minimum requirements. These improvements have proven to be popular. Since October 5, the date of the Annual Report, the Abbey Property Bond Fund increased from £65.5 million to more than £72 million, a gain of £6.5 million in only six weeks.

It has always been the long-term goal of Abbey Life that the Abbey Property Bond Fund be managed by an organisation completely free of any other property investment interests. At more than £70 million, clearly the Fund is large enough to support its own management. The investment competence of Abbey Life has developed steadily over the years and we believe that it has evolved to a sufficiently professional and experienced level to allow this step to be taken now. We have made these views known to Hambros Bank and they have kindly agreed to assist us in every way to ensure that the transition will be orderly and will in no way hinder the continued progress of the Fund. We both believe that this decision is in the long-term interests of the policyholders.

By mutual agreement between the Company and Hambros Bank, the Property Division of the Bank will continue its full responsibility as Manager of the Fund until 4th January 1972 and thereafter will continue administrative responsibilities for an appropriate transitional period. After 4th January 1972 management of the Fund will be assumed by Abbey Life Property Investments Limited, a wholly owned subsidiary of Abbey Life established for this exclusive purpose. The Board of this company will initially be composed of members of the Investment Committee of Abbey Life, which has always directed the investment policy of the Fund. Mr. C. J. Baker has been named as Chairman of the management company and the other Directors are Mr. J. C. H. Anderson, Mr. N. H. Carpenter, Mr. T. J. R. Gordon and Mr. W. Samango-Turner. The Fund will not bear any additional expense by reason of these new arrangements and, after the transitional period, we expect that the expenses borne by policyholders will in fact be reduced.

Richard Ellis & Son, Chartered Surveyors, will continue as Independent Valuers and Whimsey Murray Ernst & Ernst will continue as Auditors for the Abbey Property Bond Fund.



ABBEE LIFE ASSURANCE COMPANY LIMITED, ABBEE LIFE HOUSE, 1-3 ST. PAUL'S CHURCHYARD, LONDON EC4M 8AR

F.T.—ACTUARIES INDICES
Industrial Group 169.80 (+1.99)
500 " 181.20 (+1.93)
All-Share 178.17 (+1.93)

SPANY HLIGHTS
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ATEST development in the oil process at the State National Freight Corporation, the sale of Atlantic Steam Line, and the two roll-on-shipping lines, the "Fire Enterprise" and "Viking" operator.
price for the whole of share capital and the of an interest-free loan by ASN to N.F.C. This is being satisfied by the sale of 5,750,000 shares at 147.5p each, N, which had net tangible of £6,324,000 at Dec. 31, made a pre-tax profit of 0% in that year, but the is forecasting that this they will be down to £1,950,000 to £1,500,000. This results in a 10% fall in Northern Ireland; the of stepping up capacity on Teilsauro-Europe routes; the absence of this time of the mally high charter income 70
his buy European Ferries services, which at present between the South Coast and ports to serve the Coast of England and . It will also develop the A.S.N. services into a multi-purpose carrying tourist cars and ers as well as commercial .
gtime, European estimates own pre-tax profit for the to April 30 was up from 65% to 81% over million and confirms its of a 35.2 p.c. final end, lifting the total by five .
H. Smith profits rise
ATEVER may be happening newspapers is a good year for W. H. and Son. During the eight 2 p.c. tax profits, a rise from £1,586,000 to £1,660,000 and with the Christmas ding prospects "looking good", board expects the remaining 6 months will show some advance in getting a rise, shareholders are getting a rise, a for though the 1/2 points in the interim to 5 p.c. Jan. 14 to reduce disparity, a board plans a final not s than 5 p.c. at last time.
Question—222

antho delays results

PUBLICATION of Lombr's preliminary results for the year ended Sept. 30, due yesterday, have been delayed by the board. Mr. Lombr's preliminary results are expected to show a profit of £1,500,000 and a 10% increase in the interim to 5 p.c. Jan. 14 to reduce disparity, a board plans a final not s than 5 p.c. at last time.
Question—222

Thos. Locker interim up

IN rounding up the interim dividend from 3 1/2 p.c. to 4 p.c., payable on Jan. 3, the directors of Thomas Locker (Holdings) points out this does not imply there will be any increase in total. At the half-year mark Locker's pre-tax profits are up marginally higher with £63,000 going against £62,000.
These figures do not include any dividend from the trade investment in Associated Petroleum and Weavers. The group's share of profit, profits, of A. P. and W. for the nine months ended Sept 30 was £170,000 (£165,000). A. P. and W. is to be changed in March 51, so profits for 15 months will be included in Locker's results for the 1971-72 year.
Question—222

Wedgwood down pre-tax

HIGH interest rates, the charge rising from £185,000 to £250,000, have rather dented Wedgwood's first-half performance. Despite unaided world monetary economic conditions, the company has pushed its sales up from £8,707,000 to £9,258,000 (including pre-tax profits of £2,000,000 to £2,100,000) and the interest payment means that pre-tax profits are down from £2,400,000 to £2,100,000. The interim dividend is up 15 p.c., payable on Dec. 20.
Question—222

M. K. Electric shines

THE substantial return in the building industry plus the benefits of its own heavy capital spending in improving manufacturing sites and plant has helped M.K. Electric Holdings' first half pre-tax profits up from £550,000 to £610,000 and the interim dividend 10 p.c. to 10 p.c. The forecast for the full year is "a considerable improvement in profitability."
Question—222

All hits at Trafalgar

WITH ALL its divisions having "performed satisfactorily" during the six months ended Sept. 30, Trafalgar Home Breweries has reported a 10 p.c. increase in profits from £2,200,000 to £2,400,000, and it is paying a 10 p.c. interim dividend on Dec. 10.
It is also changing its year-end from March to September and plans another 10 p.c. interim in July and a final in about six months from the same time as the previous year for the Sept. 1971-72 year.
For the 1970-71 year it paid a total dividend of 16.46 p.c. and had the chance of a total of 20 p.c. for the March, 1971-72 year.
Question—222

Rivlin's bumper package

IT'S MORE all round at the half-year mark than L. D. and S. Rivlin, the Cardiff-based wholesaler and retail distributor of clothing and textiles.
First-half pre-tax profits have risen from £1,700,000 to £1,800,000 for the full year to £1,800,000. Security is satisfactory. Full year pre-tax profits are up 10 p.c. to £1,800,000. The interim dividend is up 10 p.c. to 10 p.c.
Question—222

COMPANIES

Assam Doonars

SHARPLY increased profits are reported by Assam Doonars Holdings (Tea Estates) for 1970 and the dividend is being raised from 2 p.c. to 7 1/2 p.c. on Dec. 23. Group profit was £410,183 against £278,818, and net income attributable to the company came out at £394,168, against £45,052.

Balfour Darwins

ANDREWS Toledo, the Sheffield maker of engineering steel, is to be shut by the Balfour Darwins group at the end of the year because of its increasing losses, despite the use of "a considerable amount of capital." About 250 workers are affected.

Barton Transport

NOTTINGHAM-BASED passenger and haulage fleet operator Barton Transport is raising its tax-free dividend a point to 10 p.c. for the year ended on Oct. 31, 1971. Pre-tax profit advanced from £90,511 to £123,575 and the net after tax was up from £46,707 to £91,580.

Cope Sportswear

ITS NATIONAL advertising campaign is paying off in higher sales figures. Cope Sportswear's first-half pre-tax profits have risen from £50,948 to £45,445 and chairman S. Cope is confident the full-year profits will continue to reflect the increase in turnover. The interim dividend is a same-as-1970 7 1/2 p.c., payable Dec. 20.

G. H. Downing

THANKS in part to sales from stocks which are now substantially reduced the clay products maker G. H. Downing and Co. has pushed its first-half pre-tax profits up from £194,000 to £310,000, its best yet "opener." The group, which last time went on to make £430,888 for the full year, reminds holders that second-half results can be influenced by weather conditions.

Field Bros.

FROM A slightly reduced turnover of £1,805,000 (£1,972,000) pre-tax profits of Field Brothers fell from £150,500 to £114,000 in the six months to Oct. 31. Mr. R. E. Field, chairman of this Bradford worsted cloth manufacturer, says the present flow of orders is better than for some considerable time, but profit margins continue to be under pressure. Of the half-year turnover 88 p.c. was exported (85 p.c. last year).

Lloyds Bank

LLOYDS BANK is to set up an insurance department to provide a comprehensive insurance advisory service for its customers. The department will operate through a central office and also have regional offices. All branches will continue to handle insurance business, but managers will be able to call upon representatives of the insurance department whenever necessary.

Wheeler's

A TOTAL dividend stepped up 7 1/2 points to 60 p.c. is forecast by Wheeler's. Results for the year ending next March. The interim goes up from 17 1/2 p.c. to 20 p.c. on Jan. 10 and if all goes well will be 40 p.c. against 35 p.c. First-half profit was up from £26,475 to £31,565, before tax. Pursuing its expansion policy, the company has acquired three more restaurants.

W. I. Carr, Sons & Co.

W. I. CARR, Sons and Co. (Overseas), a subsidiary of London stockbrokers W. I. Carr, Sons and Co., is to open a representative office in Singapore next January. Main offices will be to expand its Far Eastern service for European institutional investors, provide a service on other starting area markets for their local customers and develop corporate finance business in Malaysia and Singapore.



Crouch Group Limited

Salient points from the circulated statement by the Chairman, Mr. R. E. Aris, F.C.A.

- Group Profit amounted to £315,278 an increase of nearly 12%.
Estate development companies finding it very difficult to keep pace with demand for houses.
Policy of greater selectivity in tendering in the Contracts Division is proving successful and could result in a trading profit for the current year.
Income from property investments will show an increase.
Hopeful that Plant Hire section has overcome its difficulties.
Profit for the current year should not be less than for 1970/71.

BUILDERS - CONTRACTORS - ALLIED TRADES

Copies of the report and accounts may be obtained from The Registrars, Samuel Montagu & Co. Limited, St. Olaf House, Toley Street, London, EC2 2PL.

RICOMAC 1200 ELECTRONIC CALCULATOR. Normal Price £169.00. Our Price Only £125. The Ricomac 1200 is a portable, rugged, accurate electronic calculator with 12 digits, multiplication, division, discount, percent, and other functions.

Young's Brewery

WELL-PLACED indeed for record profits again this time. Wards-Young and Co's Brewery, one of the small independents, is lifting its interim 2 p.c. to 7 1/2 p.c. on Dec. 6. Pre-tax profits for the six months to Sept. 30 rose to £310,644 from £251,785 for the same 1970 period. The figure this time includes £55,758 (£5,040) profit on sale of assets.

IN BRIEF

Alliance Investment: Net profit for half-year £135,200 (£118,800) after tax £110,000 (£95,000); interim 6 p.c. (8, already known; net asset value 196p (175p)).
Ambrose Investment Trust: Scrip issue 720,000 capital shares of 5p each to capital shareholders only (not 1-for-4 scrip, as wrongly reported last Saturday).

NEW ISSUES

Longton Transport INDUSTRIAL and Commercial Finance Corporation announces that underwriting has been completed for an offer for sale of 25p each in Longton Transport (Holdings) at 47p per share. Longton is the holding company for a group centred on Stoke-on-Trent engaged in transport, storage and distribution, steel stockholding and processing, and vehicle distribution.

De Beers

DE BEERS Industrial Corporation has decided to change its final dividend date. In future this Dec. 31 dividend will be paid on an interim in September and a final in March. Due to South African tax complications the company has decided to pay a second interim 25 cents per share on Feb. 3, and a final of about 50 cents in March 1972. Total pay-out for 1971 will be about 42 1/2 cents against 37 cents in 1970. The company says 40 cents can be regarded as the normal dividend for 1971 and the 2 1/2 cents a special bonus dividend.

Great Boulder

GREAT BOULDER Mines' 1971 accounts have been qualified by auditor Price Waterhouse, which says it is unable to form a view on whether or not the full value of the Western Mining shares GH holds is permanent. In the interim provision in the accounts should be made for this fall.

Roan Cons. Mines

ROAN Consolidated Mines' better-than-expected figures for the September quarter come from the Zambian copper producer, which has managed to lift net earnings per share to 50p against 19p for the June quarter and 30p for the September, 1970, quarter. Copper averaged 5336 a ton in September, 1971, against 4445 for the September, 1971, quarter, and 4471 for June. Output was 68,418 tons (61,807 for June, 1971, and 77,902 for September, 1970, while 77,454 tons (59,345 tons and 77,558 tons).

Littlewoods

MR JOHN MOORE, 75, founder chairman of Littlewoods, the Liverpool-based chain store, mail order and pools concern, is to retire within the next 12 months.

J. Samuel White

ISLE OF WIGHT engineer J. Samuel White is going to Spectrol Holdings, a wholly-owned subsidiary of Carrier Corporation of Syracuse, New York, for £1,437,000. The terms, accepted by Foreign and Colonial Investment Trust, which beneficially owns 81 p.c. of the company, include £1,437,000, plus 60p cash for each Ordinary and 6p cash for each Preference. The board of Spectrol has said it intends to expand and develop the Samuel White business.

Mettoy-Quaker

A DEAL with Quaker Oats will allow Mettoy to make Fisher Price's American toys in Swansea for the British market. It will also manufacture for Fisher

Paktank Storage

PAKTANK Storage has signed a 10-year deal with Cieche Chemical Exports and Imports, of Poland, to set up a 30,000-ton capacity liquid sulphur terminal on the Manchester Ship Canal at Runcorn. Throughput of the tanks will amount to seven or eight times the capacity and should double towards the end of the contract with all the contents going to sulphuric acid makers on Merseyside. The farm will come on stream in a year's time.

CHAIRMEN

BP Trading ABOUT £100 million would be needed to develop the full potential of the North Sea's oil and gas fields, Mr. Monty Pennell, chairman of BP Trading's executive board, said last night. Mr. Pennell, addressing the Waidale Institute in London, said that a large part of the investment would be earmarked for steel. Technology would be stretched to cope with the development problems.

MINING

Amalgamated Securities—Mr. J. Morrison: To facilitate the raising of further finance over the next few years, the present borrowing limit is to be raised from £12.96 million to £21.6 million. The company has formed a new subsidiary, Common Market Property, and the board intends to seek suitable investments in the Commonwealth.

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THE QUESTOR COLUMN

Trafalgar waiting for Cunard to do its duty

By PETER WELHAM and PETER DUFFY

EVEN AFTER knocking out the £17,000,000 dealing profit on the disposal of a quoted investment "Cost? Trafalgar House has added a cool £1 million to pre-tax profits at the half-year stage, which means earnings of 2.6p against 1.9p on the pre-Cunard capital.

The figures are good—even the slip in mining profits from £794,000 to £592,000 is more apparent than real, stemming from the revised treatment of Consolidated Gold Fields 50 p.c. slice of Cementation's South African subsidiary, so minorities are down by their £110,000 share also.

For the rest, housebuilding and developments have done as well as one would expect. Trollope and Colls is holding its own and is likely to continue to do so for the next twelve months, and hotels have kicked off with an £27,000 contribution—mere tithe of the likely out-turn next year.

All very creditworthy. But the real issue which keeps the share price floating at 140p is the impact of Cunard, January is the due date for Mr. Brookes' first exposition of the new seaborne Trafalgar House (motto: "England expects...")

First stage is to change the year-end to September to reap the full tax benefits of the deal. Cunard's first contribution will be described then, but not specified—for that we have to wait for the interim figures next June.

But first impressions are favourable, certainly on the cargo side, and Cunard could now be at break-even point. Exporting Cunard should be making £9 million on its own account if the dividend on the provisos are a fair guide, against hopes of some £7.5 million earlier and £6 million reported in 1971.

This still means that it will be 1972 before the full impact of Cunard is seen, and early 1973 before full accounts cum-Cunard emerge. Unavoidable it may be, but it will certainly tax Mr. Brookes' powers of description to keep everyone abreast of the true state of the group in the intervening period, particularly if earnings of, say 6p on the increased capital have to sustain the current 140p share price (motto: "City expects...")

Bull in a bookshop

PUTTING interim results from W. E. Smith into perspective, by far the larger part of its profits is still being earned in the closing four months of the year.

so that a \$2 p.c. gain in interim pre-tax profits adds less than 10 p.c. to last year's total. That said, Smith does not lack its interim dividend by 1 1/2 points lightly. And it is making the bullish noises about the second half so the market can be excused its exuberance in banging the shares up 35 to 50p.

Actual figures for the eight months to Oct. 2 show a 9 p.c. increase in sales to £79 million, while with margins expanding from 1.9 p.c. to 2.3 p.c. pre-tax profits are up from £1.39 million to £1.85 million.

It is not difficult to see where the improvements in profitability are stemming from. As a labour intensive operation Smith has much more to gain than most from the reduction in SET, worth perhaps £600,000 in a full year and beginning to show up in the interim figures. Additionally it is benefiting from the round of increases in cover prices on newspapers and magazines.

These were plus factors over which Smith had no control. For his own part it is now getting the full benefits of the central warehouse, the branch development programme and the trend to own name goods at fatter margins.

On the basis of reported profits for the past 12 months Smith is selling at 20.7 times earnings. This compares with a historic average of 22.7 for the stores sector, so clearly the shares are not expensive even before the forecast of some further advance in the remainder of the year.

As usual, quantifying the second half is not easy. But it will have the benefit both of larger contributions from higher newspaper prices and bigger savings on SET, with the buoyancy of retail trade at Christmas the very important cherry on top. Given that Smith can achieve at least a matching gain in the latter part of the year, then the prospective price/earnings multiple becomes a relatively modest 19.3.

Sparks from M K Electric

ALL THE POINTERS were for a sprightly performance by M K Electric in 1971-72, and the Christmas trading has not overjoyed had every cause to be satisfied with the interim figures to September. Unchanged at their year's high of 135 yesterday, M K shares have come up from 85 this year and don't look like retracing their steps in a hurry.

M K has had an element of good luck in the way the market has fallen. Having spent £1 million (out of retentions) on the past couple of years on top up for new products and redesigned fittings, all M K needed was the building boom, which couldn't have come at a better time. Hence the 47 p.c. profit increase to £810,000 in the first six months. This, with the fall in Corporation tax, leaves earnings ahead by all of 54 p.c.

The real test comes in the traditionally stronger second half, which turned in over 60 p.c. of profits last year. M K's new lines (such as safety plug fittings) are getting a good reception and with volume throughput well up (no one is saying by how much) the first half impetus should be well maintained.

If that means a target of £1.2 million at attributable level and a prospective price/earnings ratio of 13.14 the shares are soundly underpriced—the more so since at long last M K is loosening the purse strings.

A four-point rise in the half-time payment may not mean a similar rise at the year-end, but the omens can't be bad.

Drop one Purle knit two together

THE logic of a Ready Mixed bid for Redland is undeniable—both are serving the same industry with complementary products and operating in the same main geographical areas, the United Kingdom and West Germany. But the bid stands to fall on two counts, first because it will certainly be referred to the Monopolies Commission and secondly because the terms only look acceptable in the event of an agreed bid. And on past form there is no love lost between the two.

On the basis of the one-for-one share exchange and last reported annual figures Redland would end up owning 46 p.c. of the enlarged equity, while contributing 50.5 p.c. to combined profits.

Both have since reported excellent interim profits, 72 p.c. up in the case of RMC and 78 p.c. from Redland. So on the face of it Redland is not being offered very generous terms. But historically RMC has been a growth situation while Redland is still on a recovery track so arguably the quality of RMC's earnings is higher. Ready Mixed, too, could have something up its sleeve when it comes to forecasts for the second half. Meantime the bears of Purle look to be in for a lean time.

New management for Abbey Property Bonds

ABBEY LIFE is to part company with the managers of its property bond fund, the property division of Hambros Bank. By mutual agreement between the company and Hambros, the bank will continue as managers until Jan. 4, 1972. Responsibility for the fund will then be assumed by a wholly-owned subsidiary of the company, Abbey Life Property Investments.

Wholesale prices still rising

THE OVERALL RATE of inflation is being curbed, but still coming along at the wholesale level, the Department of Trade and Industry, states today. The wholesale price index of commodities monitors 95 items and increases on 25 of them are shown today in comparing October levels with those of September. Only four went down and the rest were static.

Shipton opens a specialist arm

THE KEITH Shipton Group, one of Britain's largest independent insurance broker organisations, has formed a new company, Keith Shipton Developments, with the object of applying insurance expertise to industrial and commercial needs as a means of strengthening a client's business.

Easier forward cover plea

THE Bank of England is being asked to relax its forward cover rules to provide additional protection for companies involved in overseas contract deals.

Carlton bid for Oldham

CARLTON Industries has wasted no time in putting forward its terms of a counter offer for Oldham International in which it already controls 25 p.c. of the equity. Carlton is offering 60p a share in equity or cash to value Oldham at £12 million.

GATT to assist developing states

THE 27th GATT session, meeting in Geneva on the second day of a 10-day assembly, agreed to hold a series of informal meetings to complete the drafting of a Protocol relating to trade negotiations between developing countries. It will be referred back to the full session next week, when its sponsors will press for its immediate adoption.

AMERICAN COMMODITIES

Table with columns for commodity names and prices. Includes items like Sugar, Coffee, and various oils.

FINANCIAL NOTICES

DE BEERS CONSOLIDATED MINES LIMITED (Incorporated in Africa) NOTICE TO THE HOLDERS OF PREFERRED SHARES...

MOUNT CHARLOTTE INVESTMENTS LIMITED

(Hotel and Catering Group) INTERIM STATEMENT The unaudited trading results of the Company for the 40 weeks ended 3rd October, 1971 are as follows:-

Table showing financial results for Mount Charlotte Investments Limited, including turnover, trading profit, and depreciation.

The Directors would make the following comments:- 1. Considerable improvements to the Company's premises have been effected during the period and apart from these a larger sum than usual has been expended on repairs and renewals in order to bring the premises up to the highest standards. The sum under this heading is £32,000 more than the figure for the comparable period of 1970.

2. The Royal Beach Hotel at St. David's and the Park Hotel at Cardiff have been acquired and both are now operating profitably. 3. Negotiations on further acquisitions are at an advanced stage.

4. The proposals to build a hotel in the Avon Gorge, Bristol, have been frustrated by the action of the Minister for the Environment who has called in Planning Permission previously granted by the Local Authority. A claim for compensation is now being formulated and will be actively pursued. 5. Detailed plans for the extension of the Park Hotel, Cardiff, are being prepared and proposals for improving and extending the Grand Spa Hotel in Bristol are under consideration. 6. The Directors confirm their earlier forecast of increasing profits in the future.

HOMERAY & COMPANY LIMITED

Extracts from the circulated statement of the Chairman, Mr D. E. Gillam: The year ended 26th June 1971 proved a difficult one for the carpet trade in some ways, but we managed to standards. The sum under this heading is £32,000 more than the figure for the comparable period of 1970.

An improvement in trading conditions can be expected next year, but profitability will depend almost entirely on whether costs can be contained within reasonable limits, especially as we have fully supported the recent initiative taken by the Confederation of British Industry to seek to stabilise price levels.

In the event of our entry into the E.E.C. we can hope for benefits from a newly enlarged market, in spite of keen European competition. The report and accounts were reported at the Annual General Meeting held on 17th November. Copies are obtainable from The Secretary, Homeray & Co. Ltd., Riding Hall Mills, Halifax, Yorkshire HX3 9XG.

WORLD MAP

In colour - 30" x 40" 25p from booksellers, or send 28p (cheque or P.O.) to Dept. W.M., The Daily Telegraph, 135, Fleet Street, London, E.C.4.

TRUST PRICES

Table of Trust Prices listing various unit trusts and their prices. Includes sections for Unit Management, M. & G. Group, and various other trust categories.

COMMODITIES

Table of Commodity prices including London Metal Markets, London Grain Markets, and other commodity prices.

MONEY AND EXCHANGES

STERLING HOLDS STEADY THROUGH QUIET SESSION. THE POUND closed at \$2.4859 after moderate trading in very narrow limits yesterday.

BISHOP'S STORES

Table showing financial data for Bishop's Stores, including Capital Employed, Turnover, Profit before Taxation, and Dividends.

The Life Assurance Company logo and advertisement for National Provident Institution, 48 Gracechurch Street, London EC3V 0BB.

LONDON TEA AUCTIONS. The balance of N. Indian African and other teas were sold at the London Tea Auctions.

NMA COMPANY OF NEW ZEALAND

The 95th annual general meeting of NMA Company of New Zealand Limited was held on November 17 in Wellington, New Zealand.

not an insurance company not management consultants not a computer company not engineers not road safety experts not this not that...

Keith Shipton Developments is, in fact, a new kind of Company. Offering a totally new range of services.

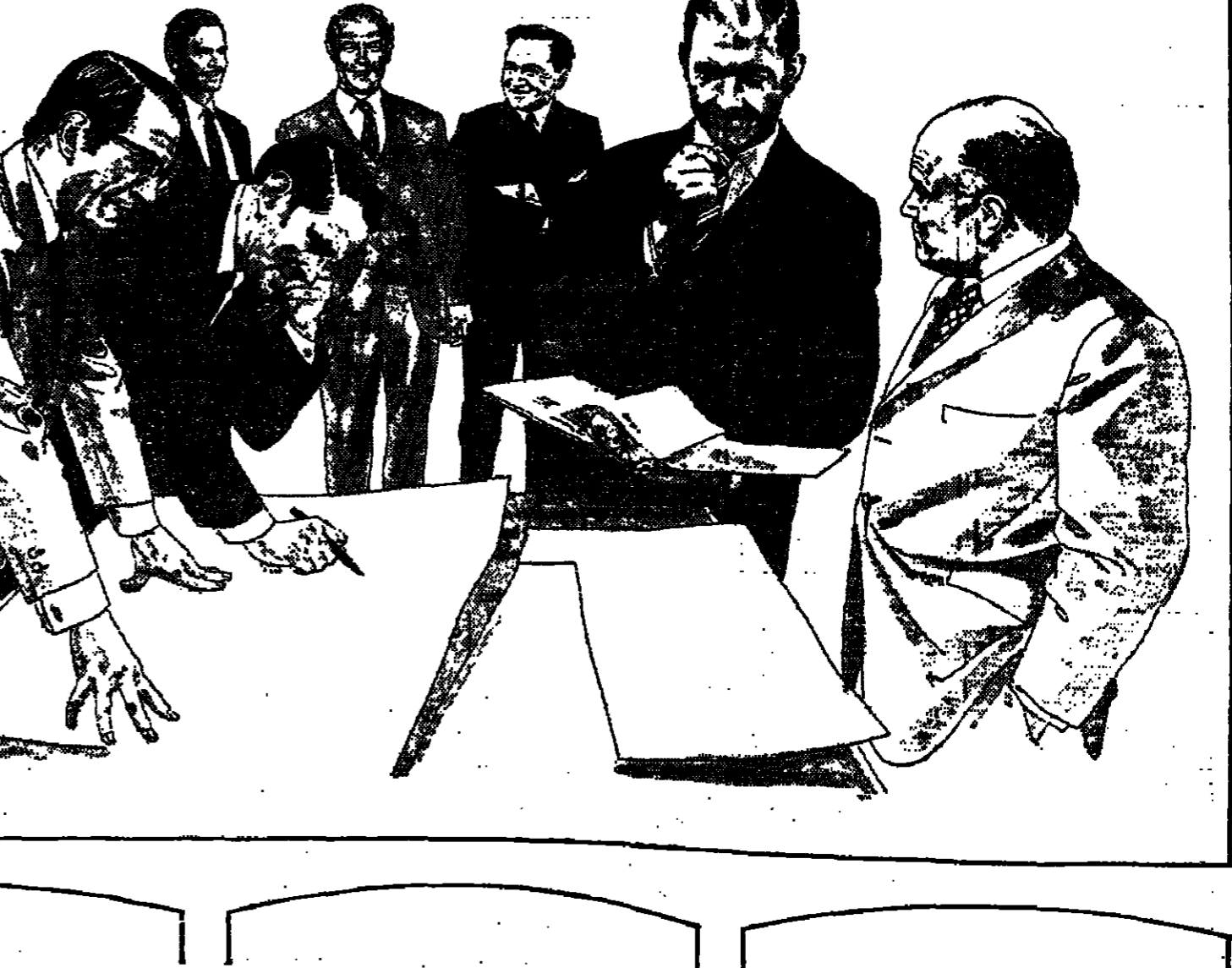
Keith Shipton Developments have their roots in insurance, of course. (It's not for nothing that their parent company has been a force to be reckoned with in British insurance for over 50 years).

building up the assets of your company - or even your personal assets - and their answers will surprise you.

Ask them to advise on practically any related business problem at all and their unconventional, uninhibited approach could cut its way through to a new solution where none had previously seemed possible.

Keith Shipton Developments Limited, Adelaide House, London Bridge, London EC4R 9DS

BOLTON BUILDING SOCIETY advertisement featuring a large '9%' interest rate and text: 'NEARLY 9% GROSS 5 1/2% p.a. tax paid equals £8-98% gross where income tax is paid.'



some things at Kimberly-Clark are indispensable- salesmen for instance

Kimberly-Clark, leaders in disposable products with famous brand names such as KLEENEX and HI-DRI, have a large share of the commercial and hospital disposable products markets, and are looking for experienced and trainee salesmen to join their expanding Industrial Division.

Ideal candidates will be people aged 24-36 with 'A' or 'O' level education who enjoy expanding work situations and the challenge of a highly competitive market. Experienced salesmen will preferably have had a background in industrial sales.

Additional people are now required in the following regions:

Commercial Sales Force
— SOUTH WALES, MANCHESTER, GUILDFORD area, CENTRAL MIDLANDS and SCOTLAND.

Hospital Sales Force
(Nurses could well be suitable)
— NEWCASTLE, SHEFFIELD, BIRMINGHAM and OXFORD.

This is an ideal opportunity for ambitious people to find real professional scope and a rewarding career leading to Sales Management.

Think about it—for the right people we offer good salaries, a thorough training in sales and territory management, a company car with full private use, generous fringe benefits, incentive schemes and a promising future.

So, have you got what it takes? Send brief details or phone today for an application form.

G. B. Womersley,
Senior Personnel Officer,
Kimberly-Clark Limited,
Larkfield, Maidstone, Kent.
Telephone (reverse charges)
Maidstone 77700.



Kimberly-Clark Limited

Leaders in disposable paper products

LONDON
BIRMINGHAM
MANCHESTER

Advertising Services

Please write directly to our client. No approach will be made to present or past employers without your permission.

Company Secretary



to act as one of two Assistant Secretaries of Reed International Limited. His work will cover the full range of secretarial activities associated with a large public company. Reed International has an annual turnover of about £500 million, fixed assets of £275 million and employs nearly 90,000, operating in 44 countries. Over 70% of its turnover is in the UK where 75,000 people are employed in almost 500 operating companies. The company's interests are very diverse and its products and services include: papermaking, packaging, paint, plastics, printing, publishing, fabrics, chemicals, engineering and electronics. He will also be appointed secretary of a

number of the subsidiary companies. This appointment could be a significant step in the career development of a man between 25 and 30 who seeks to widen his experience by a move to a progressive international company. He should be a professionally-qualified accountant or secretary with some years' experience in a company secretary's department. His current salary will probably be in the region of £3,000 per annum. Conditions of service are in line with those of major, forward-looking companies. Apply in confidence, quoting reference D722 to: The Secretary, Reed International Limited, Reed House, 82, Piccadilly, London, W1A 1LJ.

Sales Engineering

**Degremont
Laing
Limited**

Degremont Laing Limited carries out process engineering and contracting in water and waste treatment. Continued expansion of this young but successful company has created a vacancy for a technical sales engineer in the Industrial Proposals Department. Based on North London, he will cover the S.E. of England and make and maintain contact with industrial clients and their consultants, as well as main contractors. The man we are seeking will have at least 5 years' experience of industrial client contact in water and waste process contracting, and will be familiar with the London and Home Counties

IN WATER AND WASTE TREATMENT

market. He will be of a good standard of education, with preferably at least HNC in Chemistry or Chemical Engineering, probably in the 30 to 40 age bracket and earning at least £2,500 p.a. This permanent appointment carries all usual large-company benefits as well as an attractive salary which is reviewed annually, and a company car. Please write, giving brief details of age, qualifications, experience and current salary and quoting reference D50, to: T. M. D. James, Senior Personnel Officer, Engineering & Overseas Division, John Laing Construction Limited, Mill Hill, London, NW7 2ER.

Engineering Manager

**EMBERBROOK
ENGINEERING
LIMITED**

to take charge of a Contracting Engineering firm involved in the design, costing, procurement, installation and commissioning of dairy plants and utilities. Its main function is to act as prime contractor in the refitting and rebuilding of creameries. The Engineering Manager will be directly responsible to the Technical Director for the administration and day to day operation of the company and its 18 project engineers. He will work closely with dairy technologists and civil and building contractors.

Candidates, aged 35 to 45, should be chartered engineers with considerable experience in the management of an engineering group, and who are used to working under pressure of tight programmes. They must be willing to accept the challenges of applying new technologies to an expanding industry while working to a strict budgetary control. Please write for an application form to R. Renwick, Emberbrook Engineering Limited, Gigg's Hill Green, Thames Ditton, Surrey.

Works Training Officer

**TURNER
& NEWALL
LIMITED**

A management level appointment for a man aged 26 to 30 years with 2 years' training experience. He will control and develop operative and supervisory level training for the Manchester factory of TAC Construction Materials Ltd. The factory, employing about 1,000 people, manufactures a range of products for the building, engineering and shipbuilding industries. Reporting to the Works Manager, the man appointed will be responsible for

TAC CONSTRUCTION MATERIALS LTD.

analysing requirements and devising, implementing and evaluating training programmes which meet them effectively. Ideally he will have manufacturing experience and will have completed a recognised Training Officers' course. Please write, giving brief career details to: The Chief Personnel Manager, TAC Construction Materials Ltd., P.O. Box 22, Trafford Park, Manchester, M17 1RU.

Senior Technical Sales Appointment

TAC CONSTRUCTION MATERIALS LTD.

Applicants must be prepared to live in the Shrewsbury area or in the Home Counties North West of London. The job carries an attractive salary, company car and other benefits, together with career opportunities that will lead to an early managerial appointment. Please telephone for an application form to: T. P. Gerrard, Personnel Officer, Head Office, TAC Construction Materials Ltd., Manchester. Tel: 061-672 2181, Ext. 525.

SALES REPRESENTATIVE NORTH LONDON AREA

Portakabin Limited, manufacturers of the very successful Portakabin range of portable accommodation units, wish to appoint a Sales Representative for the counties of Hertfordshire, Middlesex and Essex.

The successful applicant will take over a busy sales area and will be expected to expand and develop sales to General Industry, Construction Industry, Local Authorities and Government Departments. Training in Portakabin products and procedures will be given. A good salary will be paid, supplemented

by an Incentive Scheme giving generous payments for above-average results. Additional benefits will include a Company Car or Car Allowance and membership of the Company non-contributory pension scheme.

All applications will be treated in confidence. Please write, giving brief details, or telephone for an application form from Mr. R.H. Wood, Personnel Officer, Portakabin Ltd, New Lane, Huntington, YORK YO3 9PT, Tel: 01904 (York) 59381, Extn. 41.



Portakabin self-contained portable accommodation

Progress Manager

Westland Helicopters Limited, leaders in the field of rotary wing aircraft, with a good order book selling to international markets, wishes to appoint a Progress Manager for its principal manufacturing division at Yeovil.

The person appointed will be responsible to the Production Control Manager for progressing large volumes of work in relatively small batches. He will work with a dynamic production control team on the implementation of an advanced, computer-based production control and progress system. Suitable applicants will have had considerable experience in responsible positions in Production Control and/or Progress in the engineering industry. Aircraft experience would be particularly relevant and also experience with computer-based production control system. Candidates must be capable of managing a large staff and working effectively with Line Management. It is unlikely that anyone currently earning less than £2,000 p.a. will be suitable for this appointment.

The Company operates non-contributory Pension and Life Assurance schemes. Generous assistance will be available, where applicable, for relocation. Apply, giving details of experience, qualifications, age and current salary and quoting Reference No. AS8 to: The Personnel Manager, Westland Helicopters Limited, Yeovil, Somerset.

DRAKE SCULL Mechanical and Electrical Services

Chief Buyer (Northern Region)

required to control and be responsible to the Regional Director for the efficient operation of the Northern Regional Purchasing Department based in Manchester.

This challenging senior position embraces full control of purchasing and all associated activities.

Special qualities required are:

- previous experience in a similar capacity;
- proven ability to negotiate best commercial terms with suppliers and sub-contractors;
- the ability to lead and enthuse an experienced existing staff of 8;
- the ability and tenacity necessary to implement and maintain Company purchasing policies and procedures;
- the ability to function as part of a vigorous management team committed to a planned growth programme.

Salary commensurate with seniority of appointment, superannuation and life assurance scheme in operation, together with other large Company fringe benefits. 4 weeks' holiday.

Apply in writing to: The Regional Director, Drake & Scull Engineering Ltd., Drake Scull House, 86 Talbot Road, Old Trafford, Manchester M16 0FG.

Marketing Development Manager

around £2,400 + car

We are a light engineering company in the packaging and laminating field, based 5 miles east of Reading and we wish to appoint a Marketing Development Manager to be responsible to the Sales and Marketing Director for:

1. Product Development and Market Research in connection with the enlargement of existing markets.
2. The profitable development of new markets and products.

Candidates should be in the age range 25-40, of good educational standard, and possess H.N.C. or equivalent, and have the ability to develop and launch new products. Previous experience in packaging, laminating or plastics would be advantageous.

Conditions of employment are first class including contributory pension scheme, and assistance with relocation expenses if required. A company car will be provided. Salary will be negotiable around £2,400.

Please write in strict confidence, giving details of age, education, qualifications and experience to:

C. D. Banbury, Personnel Manager, Huxley, Rozeas & Stevens Limited, Huxley Road, East, Woodley, Reading, Berks RG5 4SL.

Chief Accountant

Age: 25-40
Around £3000
North East England

Our clients are a member of a major industrial group. They require a Chief Accountant who will report to the General Manager and who will be responsible for the complete accounting function.

He will be responsible for operating a modern management information system based on standard costing, budgetary control, and detailed monthly operating statements.

He will be a qualified accountant, A.C.A., A.C.C.A. or A.C.W.A. within the preferred age range 25-40 years and with a minimum of five years' experience in manufacturing.

Please write or telephone for an application form (Ref: 452) to N. Plumley of Touche Ross & Co., Management Consultants, 27, Chancery Lane, London, WC2A 1NF. Tel: 01-242 9451.

Quality Control Manager

The Company we act for are a major light-engineering organisation, producing electro-mechanical goods for home and overseas consumer markets at several locations in the United Kingdom. The man we are seeking will be responsible for the design and control of a department consisting of Technical and Supervisory staff and works personnel in achieving maximum quality at optimum cost.

The person appointed will report to the General Manager at the location. He will require to motivate and control a department consisting of Technical and Supervisory staff and works personnel in achieving maximum quality at optimum cost.

The appointment will command an attractive starting salary. Fringe benefits are in line with the majority of organisations. Career development opportunities are excellent.

Applicants should write in the first instance to:-
The Security Manager (Ref. BH17), Bartlett's Publicity Service Limited, 35 Rye Lane, London, WC1R 4SP (Companies whose names do not appear in this list should be listed in a covering note).

LIN PAC PLASTICS LIMITED

A member of a large group of companies in the Packaging Industry require for its Plastics Factory at FEATHERSTONE, a

SHIFT PRODUCTION SUPERINTENDENT

to be responsible for the following functions:
* PRODUCTION * QUALITY CONTROL * MAINTENANCE * GENERAL DUTIES associated with the overall control of the factory on shift.

The applicant must currently hold a Senior Managerial position in industry but not necessarily in the Plastics or Packaging fields. Only persons with outstanding ability and initiative, capable of controlling and running a progressive and highly mechanised factory need apply.

APPLICANTS TO APPLY IN WRITING, GIVING BRIEF DETAILS OF CAREER TO DATE, TO:
THE TECHNICAL DIRECTOR, LIN PAC PLASTICS LTD., FEATHERSTONE, YORKSHIRE.

ELECTRONIC ENGINEER — DIRECTOR DESIGNATE

U.S.A. Job British Company
We are a young, vigorous company in the industrial electronics field. Last year we formed an American subsidiary in Washington which is already extremely successful. Now we want a senior electronic engineer who has a sound commercial outlook to join the team to head up commercial exploitation and engineering on the West Coast. When successful contribution to the project will be substantial. The company has a share option and stock participation could be anticipated. Relocation in a few years is possible, if desired.
Write to E.E.18762, Daily Telegraph, E.C.4.

Metal Box

PAPER GROUP Project Engineer—Packaging Machinery

We wish to appoint a Project Engineer to join a team engaged in designing and developing packaging machinery. The Project Engineers are responsible for the total execution of selected development projects from inception to installation at customer's plant.

Candidates should preferably be in their 30's or early 40's and should be qualified professional engineers, with extensive experience in the design and practical application of machinery—preferably in the packaging or food industries.

This appointment, which will be based at our Swindon Factory, is of considerable technical interest and offers scope for career development.

Please apply in writing, quoting Ref. SPE/1, to J. W. Thomson, Head of Staff Recruitment Division, The Metal Box Company Limited, London, W1A 1AN.

MANAGEMENT ACCOUNTANT

A recently qualified Accountant (ACCA, ACA) is required to fill a new career appointment with a major firm of City Stockbrokers to assist the Controller in the production of statutory and management accounts and budgets.

The successful applicant should have some concept of partnership taxation and accounts. Previous Stock Exchange experience is not necessary but relevant training will be given. Age 22-28. Remuneration about £2,700 plus normal fringe benefits. Please write giving age and brief details of qualifications and experience to Box No. DT4033, c/o Charles Barker Recruitment Limited, 20, Cannon Street, London, E.C.4.

Product Line Executive

The Reavell Sales and Contract Department is being re-organised on a product line basis with four major product groups each under the control of a Product Line Executive. Each Executive will be responsible to the Sales Director for his product line covering liaison with and support of the field sales force and the marketing section. In addition, he will be expected to make a major contribution to sales forecasting, market penetration plans, the introduction of new products and all commercial aspects of the product lines under his control.

There is a vacancy for a Product Executive (age 30 to 45) covering all positive displacement Rotary Vane Compressors and Exhaustors. A sound engineering background and considerable commercial and managerial experience are essential. Knowledge of the markets for low pressure sliding vane rotary compressors both at home and abroad is important and preference will be given to applicants with experience of sales forecasting, marketing and selling this type of machine. Salary by negotiation, depending on qualifications and experience. Additional benefits including contributory pension schemes are available. Applications which must include a summary of experience gained should be addressed to: Sales Director, Reavell & Company Limited, Ranelagh Works, IPSWICH, Suffolk.



A SALES CAREER

Let 1972 be the year you select the right company to start you off on a sales career.

Gillette Industries, a company with many well-known brand leaders in the shaving and toiletries fields, is seeking a number of young men who are keen to become top salesmen. Previous experience is not essential as full training will be provided by the company sales training staff and there will be ample opportunity for promotion to territory salesman and above.

Suitable applicants will be mobile, aged between 18 and 23, have unbounded enthusiasm, determination to succeed, self-assurance, be of neat appearance and educated to GCE 'O' level standard.

The areas available are North and South London, Birmingham, Leeds/Bradford, and Central Scotland. We will provide a generous 4-figure salary, expenses and a state car. Fringe benefits include nearly 4 weeks' holiday after one year's service, a non-contributory pension scheme and free life assurance.

Write or telephone giving brief personal details and saying why you think you should be considered, to:

Graham Maguire,
Assistant Personnel Manager,
Gillette Industries Limited,
Great West Road,
Ipswich, Middlesex.
Telephone: 01-560 1234.

BOWATER PACKAGING LIMITED

Packaging Systems Engineer

We specialise in the manufacture of Flexible Packaging and Carton and present trends indicate that packaging systems will form an increasingly important part of our packaging sales. At the present time our systems include Kikkok, Cartipack, Link Pack, Multi-Packaging, but we are also involved in the development of new systems to satisfy modern packaging requirements.

To meet this expansion we require a Systems Engineer within our Carton Division to design and supervise the installation of carton packaging systems in our customers' plants. He will be based at Gillingham but will spend half his time at customers' premises in the South of England.

To apply you must be a graduate packaging engineer, preferably with knowledge of our systems, who can demonstrate the quality of personality and character necessary to be an important individual contribution to our sales effort. An engineering qualification to H.N.C. level would be an advantage. A good commencing salary will be paid and a Company car will be provided.

Please write giving full details of age, experience and salary to: The Personnel Manager, Bowater Flexible Packaging Ltd, GILLINGHAM, KENT.

WORKS CHEMIST

THE DISTILLERS COMPANY (YEAST) LIMITED require a Works Chemist at their Yeast Factory near Menstris, Chesham, Bucks.

The successful applicant will be about 30 years of age and will have a degree in Chemistry or Microbiology, or equivalent qualification. He will be responsible for the administration and operation of the Works Laboratory and for advising Management on the significance of the quality control information obtained. It will be necessary for him to have experience of standard routine analytical techniques and a basic knowledge of microbiology, and he will be expected to show initiative in introducing new and improved factory analytical and microbiological control procedures.

The Company operates a non-contributory pension scheme. Assistance can be given towards the cost of house removal. Salary will be in accordance with qualifications and experience.

Application forms can be obtained on submitting brief personal and career details to:
Mr. A. Weir,
THE DISTILLERS COMPANY (YEAST) LIMITED,
General Yeast Factory,
Menstris, Chesham, Bucks.

REPRESENTATIVE

required for South-East England to call on builders' merchant contractors and local authorities. Company car and staff benefits. Please write in marking letters giving details of age, experience, etc. to: Sales Director, MILTON PIPES LTD., Cooks Lane, Sittingbourne, Kent.

SALES TRAINING OFFICER

Our client, a nationally known company, offers a challenging and rewarding appointment. The man they are seeking will require ambition, initiative, ideas and a flair for organising and motivating staff. He will already have proven sales training experience, and successfully managed a number of household textiles, and will be given a completely free hand to develop and implement a training programme throughout an extensive network of national retail outlets.

He will be based in North West Lancashire, with a car provided and be entitled to a competitive salary for his services.

Applicants should send all relevant career details, and should be addressed to: Personnel Controller REF. DT/18.

CONFIDENTIAL SERVICE
All replies will be forwarded direct to our client upon agreement in the appointment. Managers, listing companies to which they may not be forwarded.

Royds Manchester Limited,
Appointments Division,
Telecom House, 10-12, Mount St,
Manchester M2 5NU.

1/2p 1/2p 1/2p

SITUATIONS VACANT

Continued from Preceding Page

REPRESENTATIVES

BASIC SALARY £2/2,500

AN OFFICER under 30, start a new career in a stimulating job with unlimited scope for advancement...

FURNITURE AGENTS

Scandinavian leading furniture manufacturer, established in this country...

HOW DO YOU SECURE THE MOST SUCCESSFUL INDUSTRIAL SALESMEN

Do you find it difficult to recruit and retain the best industrial salesmen?

CONTINUOUS STATIONERY

We are a young dynamic and expanding stationery business providing a complete service...

PIPER SALESMEN

1,500 + 4% commission, London, 11-12, ATA Selection 587 8322.

CATERING SALESMEN

Vacancies for salesmen with one of the top 20 food companies in the country...

IS THE ATMOSPHERE

Required for nationally known engineering company manufacturing a leading range of sophisticated electronic equipment...

INDUSTRIAL REPRESENTATIVE

Required for nationally known engineering company manufacturing a leading range of sophisticated electronic equipment...

INTER-SELECTION

Offer a friendly approach and a warm welcome to all salesmen...

INTER-SELECTION

Offer a friendly approach and a warm welcome to all salesmen...

JUNIOR OFFICE SALESMAN

For our VEHICLE PROTECTION DIVISION based in the Midlands...

LAND REPRESENTATIVE

For our VEHICLE PROTECTION DIVISION based in the Midlands...

PERMANENT SALESMEN

For our VEHICLE PROTECTION DIVISION based in the Midlands...

EXPANDING COMPANY

For our VEHICLE PROTECTION DIVISION based in the Midlands...

EXPERIENCED SALESMEN

For our VEHICLE PROTECTION DIVISION based in the Midlands...

OSBORNE-GRANT LTD.

For our VEHICLE PROTECTION DIVISION based in the Midlands...

CAN YOU SELL QUALITY PRODUCTS?

For our VEHICLE PROTECTION DIVISION based in the Midlands...

OSBORNE-GRANT LTD.

For our VEHICLE PROTECTION DIVISION based in the Midlands...

Area Sales Manager Catering

A major food company, with a substantial turnover in short-life products to the retail grocery trade...

Bull Edington

High Calibre Salesmen

Robophone require ambitious and positive salesmen to join a dynamic sales team...

Write, giving brief details to: National Sales Manager, Robophone Limited...

ROBOPHONE

The Middle East

The following very rewarding and challenging vacancies have arisen in a stable area of the Middle East...

Plant Financial Comptroller up to £7,500

Chief Process Engineer up to £7,000

Senior Process Engineers (3) around £5,000

Machine Shop Superintendent around £6,000

Industrial Engineer (O&M) up to £6,000

Planners & Schedulers (2) around £4,000

Chief Plant Engineer up to £7,500

Senior Plant Engineers (3) around £5,000

Area Maintenance Supervisors (2) around £6,000

Electrical Supervisor around £5,000

Machine Shop Superintendent around £6,000

Industrial Engineer (O&M) up to £6,000

Planners & Schedulers (2) around £4,000

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Senior Plant Engineers (3) around £5,000

Area Maintenance Supervisors (2) around £6,000

Electrical Supervisor around £5,000

Senior Plant Engineers (3) around £5,000

Area Maintenance Supervisors (2) around £6,000

The Radiochemical Centre Engineers

We require two engineers.

The first, to work on Projects, will be experienced in the design and fabrication of mechanisms and the supervision of structural work.

The second, an Electrical Service Engineer, will have experience of power distribution up to 11KV with a knowledge of associated control and protection systems and the use of electrical equipment in factory processes.

Applicants must have served a recognised engineering apprenticeship or have equivalent training.

Salary for both positions will be assessed within the range £1650 to £2765 a year.

Applications should be made to: The Personnel Officer, The Radiochemical Centre, Amersham, Bucks. Tel: Little Chalfont 4444

Production Director

for the board of a British company pre-eminent in the metallurgical extraction and refining of non-ferrous metals...

THE role is to direct the present experienced management team in the control of all production operations in two factories employing about 1,500 people...

THE requirement is for a metallurgist, chemist or chemical engineer with powers of leadership proven in general and works management in fields similar to that in which the company is engaged...

Write in complete confidence to: Dr. W. M. Dixon as adviser to the company. JOHN TYZACK & PARTNERS LIMITED

10 HALLAM STREET - LONDON W1N 6DJ

CHIEF ENGINEER ARMAMENT

An interesting and responsible vacancy concerned with aircraft armament servicing and the storage of all explosives associated with military aircraft...

The position would particularly appeal to an Ex-Services Armament Officer who is capable of organising armament servicing including 50mm guns and the inspection of airborne missiles, ammunition and explosives.

Apply in writing with brief details quoting Ref. 315 to: Personnel Manager, AIRWORK SERVICES LTD., Bournemouth (Hurn) Airport, Christchurch, Hants.

SENIOR PROJECT ENGINEER LONDON c. £4,750

Our Client, a Design Procurement Construction Corporation, wants a Senior Project Engineer to be responsible for managing medium sized projects and sections of major projects in the petro-chemical, chemical and mechanical handling fields...

Apply in confidence Ref. 110/233, Hales & Hindmarsh Associates Ltd., Century House, 30/31 Jewry Street, Winchester, Hants. Telephone Winchester 66699 reversing the charges

PARTNERSHIP ADMINISTRATOR City £3,500+

As a result of a merger of four City based practices with provincial offices a new and substantial firm of Chartered Accountants seeks a first class administrator to free the partners from all routine matters.

Apply in writing with brief details quoting Ref. 315 to: Personnel Manager, AIRWORK SERVICES LTD., Bournemouth (Hurn) Airport, Christchurch, Hants.

Administrative Credit Controllers

Three attractive posts based at Bilston will appeal to men or women, minimum age 25, not necessarily qualified, but with some accountancy knowledge and specifically proven experience of Credit Control.

Apply in writing with 10th December 1971, giving details of age, experience and qualifications to: Staff Administration Officer, GKN SANKEY LIMITED, Albert Street, Bilston, Staffs.

Top Buying Negotiators

Senior appointments with the £187m. Manchester-based C.W.S. Grocery Group

Our buying function, operating within a total marketing strategy, spans most packaged grocery markets and also carries responsibility for negotiations on national promotions.

Apply in writing with 10th December 1971, giving details of age, experience and qualifications to: Staff Administration Officer, GKN SANKEY LIMITED, Albert Street, Bilston, Staffs.

A SENIOR ENGINEERING APPOINTMENT

An international group engaged in the manufacture and marketing of light engineering products is looking for a first class engineer to lead a team of professional men engaged in the development of special-purpose plant and equipment.

Apply in writing with 10th December 1971, giving details of age, experience and qualifications to: Staff Administration Officer, GKN SANKEY LIMITED, Albert Street, Bilston, Staffs.

A GENERAL MANAGER

is required to take complete charge of an electrical repair and re-wind company with a six-figure turnover that has considerable potential for growth, situated in the South of England.

Apply in writing with 10th December 1971, giving details of age, experience and qualifications to: Staff Administration Officer, GKN SANKEY LIMITED, Albert Street, Bilston, Staffs.

THE NURALITE COMPANY LIMITED REGIONAL SALES MANAGER (MIDLANDS)

A Regional Sales Manager is required for the region covering Yorkshire, Lancashire and the Midlands based in Stoke-on-Trent. The post will be attractive to energetic and capable Managers with proven Sales experience.

Apply in writing with 10th December 1971, giving details of age, experience and qualifications to: Staff Administration Officer, GKN SANKEY LIMITED, Albert Street, Bilston, Staffs.

William Boulton Limited INDUSTRIAL FINISHING DIVISION

Due to a massive expansion programme of our business in the Midlands we require Sales Representatives, Agents, and Field Service Engineers throughout the Midlands, Lancashire and the Midlands based in Stoke-on-Trent.



some things at Kimberly-Clark are indispensable- salesmen for instance

Kimberly-Clark, leaders in disposable products with famous brand names such as KLEENEX and HI-DRI, have a large share of the commercial and hospital disposable products markets, and are looking for experienced and trainee salesmen to join their expanding Industrial Division.

Ideal candidates will be people aged 24-36 with 'A' or 'O' level education who enjoy expanding work situations and the challenge of a highly competitive market. Experienced salesmen will preferably have had a background in industrial sales.

Additional people are now required in the following regions:

Commercial Sales Force
— SOUTH WALES, MANCHESTER, GUILDFORD area, CENTRAL MIDLANDS and SCOTLAND.

Hospital Sales Force
(Nurses could well be suitable)
— NEWCASTLE, SHEFFIELD, BIRMINGHAM and OXFORD.

This is an ideal opportunity for ambitious people to find real professional scope and a rewarding career leading to Sales Management.

Think about it—for the right people we offer good salaries, a thorough training in sales and territory management, a company car with full private use, generous fringe benefits, incentive schemes and a promising future.

So, have you got what it takes? Send brief details or phone today for an application form.

G. B. Womersley,
Senior Personnel Officer,
Kimberly-Clark Limited,
Larkfield, Maidstone, Kent.
Telephone (reverse charges)
Maidstone 77700.



Kimberly-Clark Limited

Leaders in disposable paper products

LONDON
BIRMINGHAM
MANCHESTER

Advertising Services

Please write directly to our client. No approach will be made to present or past employers without your permission.

Company Secretary



to act as one of two Assistant Secretaries of Reed International Limited. His work will cover the full range of secretarial activities associated with a large public company. Reed International has an annual turnover of about £500 million, fixed assets of £275 million and employs nearly 90,000, operating in 44 countries. Over 70% of its turnover is in the UK where 75,000 people are employed in almost 500 operating companies. The company's interests are very diverse and its products and services include: papermaking, packaging, paint, plastics, printing, publishing, fabrics, chemicals, engineering and electronics. He will also be appointed secretary of a

number of the subsidiary companies. This appointment could be a significant step in the career development of a man between 25 and 30 who seeks to widen his experience by a move to a progressive international company. He should be a professionally-qualified accountant or secretary with some years' experience in a company secretary's department. His current salary will probably be in the region of £3,000 per annum. Conditions of service are in line with those of major, forward-looking companies. Apply in confidence, quoting reference D722 to: The Secretary, Reed International Limited, Reed House, 82, Piccadilly, London, W1A 1LJ.

Sales Engineering

**Degremont
Laing
Limited**

Degremont Laing Limited carries out process engineering and contracting in water and waste treatment. Continued expansion of this young but successful company has created a vacancy for a technical sales engineer in the Industrial Proposals Department. Based on North London, he will cover the S.E. of England and make and maintain contact with industrial clients and their consultants, as well as main contractors. The man we are seeking will have at least 5 years' experience of industrial client contact in water and waste process contracting, and will be familiar with the London and Home Counties

market. He will be of a good standard of education, with preferably at least HNC in Chemistry or Chemical Engineering, probably in the 30 to 40 age bracket and earning at least £2,500 p.a. This permanent appointment carries all usual large-company benefits as well as an attractive salary which is reviewed annually, and a company car. Please write, giving brief details of age, qualifications, experience and current salary and quoting reference D50, to: T. M. D. James, Senior Personnel Officer, Engineering & Overseas Division, John Laing Construction Limited, Mill Hill, London, NW7 2ER.

Engineering Manager

**EMBERBROOK
ENGINEERING
LIMITED**

to take charge of a Contracting Engineering firm involved in the design, costing, procurement, installation and commissioning of dairy plants and utilities. Its main function is to act as prime contractor in the refitting and rebuilding of creameries. The Engineering Manager will be directly responsible to the Technical Director for the administration and day to day operation of the company and its 18 project engineers. He will work closely with dairy technologists and civil and building contractors.

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Works Training Officer

**TURNER
& NEWALL
LIMITED**

A management level appointment for a man aged 26 to 30 years with 2 years' training experience. He will control and develop operative and supervisory level training for the Manchester factory of TAC Construction Materials Ltd. The factory, employing about 1,000 people, manufactures a range of products for the building, engineering and shipbuilding industries. Reporting to the Works Manager, the man appointed will be responsible for

analysing requirements and devising, implementing and evaluating training programmes which meet them effectively. Ideally he will have manufacturing experience and will have completed a recognised Training Officers' course. Please write, giving brief career details to: The Chief Personnel Manager, TAC Construction Materials Ltd., P.O. Box 22, Trafford Park, Manchester, M17 1RU.

Senior Technical Sales Appointment

TAC CONSTRUCTION MATERIALS LTD.

TAC is a major subsidiary of the Turner & Newall Group, and the Pipes Division supplies asbestos-cement pipes to the civil engineering industry for water supply and sewerage. Discussion on the design and installation of pipelines with local government or consulting engineers and contractors is an essential element of the appointment. An engineering degree or professional qualification is desirable although management or selling experience in the civil engineering industry is more important.

Applicants must be prepared to live in the Shrewsbury area or in the Home Counties North West of London. The job carries an attractive salary, company car and other benefits, together with career opportunities that will lead to an early managerial appointment. Please telephone for an application form to: T. P. Gerrard, Personnel Officer, Head Office, TAC Construction Materials Ltd., Manchester. Tel: 061-672 2181, Ext. 525.

DRAKE SCULL Mechanical and Electrical Services

Chief Buyer (Northern Region)

required to control and be responsible to the Regional Director for the efficient operation of the Northern Regional Purchasing Department based in Manchester.

This challenging senior position embraces full control of purchasing and all associated activities.

Special qualities required are:

- previous experience in a similar capacity;
- proven ability to negotiate best commercial terms with suppliers and sub-contractors;
- the ability to lead and enthuse an experienced existing staff of 8;
- the ability and tenacity necessary to implement and maintain Company purchasing policies and procedures;
- the ability to function as part of a vigorous management team committed to a planned growth programme.

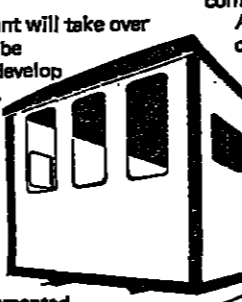
Salary commensurate with seniority of appointment, superannuation and life assurance scheme in operation, together with other large Company fringe benefits. 4 weeks' holiday.

Apply in writing to: The Regional Director, Drake & Scull Engineering Ltd., Drake Scull House, 86 Talbot Road, Old Trafford, Manchester M16 0FG.

SALES REPRESENTATIVE NORTH LONDON AREA

Portakabin Limited, manufacturers of the very successful Portakabin range of portable accommodation units, wish to appoint a Sales Representative for the counties of Hertfordshire, Middlesex and Essex.

The successful applicant will take over a busy sales area and will be expected to expand and develop sales to General Industry, Construction Industry, Local Authorities and Government Departments.



Training in Portakabin products and procedures will be given. A good salary will be paid, supplemented

by an Incentive Scheme giving generous payments for above-average results. Additional benefits will include a Company Car or Car Allowance and membership of the Company non-contributory pension scheme.

All applications will be treated in confidence. Please write, giving brief details, or telephone for an application form from

Mr. R.H. Wood
Personnel Officer
Portakabin Ltd
New Lane, Huntington
YORK YO3 9PT
Tel: 0904 (York) 59381
Ext. 41

Progress Manager

Westland Helicopters Limited, leaders in the field of rotary wing aircraft, with a good order book selling to international markets, wishes to appoint a Progress Manager for its principal manufacturing division at Yeovil.

The person appointed will be responsible to the Production Control Manager for progressing large volumes of work in relatively small batches. He will work with a dynamic production control team on the implementation of an advanced, computer-based production control and progress system.

Suitable applicants will have had considerable experience in responsible positions in Production Control and/or Progress in the engineering industry. Aircraft experience would be particularly relevant and also experience with computer-based production control system. Candidates must be capable of managing a large staff and working effectively with Line Management. It is unlikely that anyone currently earning less than £2,000 p.a. will be suitable for this appointment.

The Company operates non-contributory Pension and Life Assurance schemes. Generous assistance will be available, where applicable, for relocation. Apply, giving details of experience, qualifications, age and current salary and quoting Reference No. AS8 to: The Personnel Manager, Westland Helicopters Limited, Yeovil, Somerset.

Metal Box

**PAPER GROUP
Project Engineer—
Packaging Machinery**

We wish to appoint a Project Engineer to join a team engaged in designing and developing packaging machinery. The Project Engineers are responsible for the total execution of selected development projects from inception to installation at customer's plant.

Candidates should preferably be in their 30's or early 40's and should be qualified professional engineers, with extensive experience in the design and practical application of machinery—preferably in the packaging or food industries. This appointment, which will be based at our Swindon Factory, is of considerable technical interest and offers scope for career development.

Please apply in writing, quoting Ref. SPE/1, to J. W. Thomson, Head of Staff Recruitment Division, The Metal Box Company Limited, London, W1A 1AN.

MANAGEMENT ACCOUNTANT

A recently qualified Accountant (ACCA, ACA) is required to fill a new career appointment with a major firm of City Stockbrokers to assist the Controller in the production of statutory and management accounts and budgets.

The successful applicant should have some concept of partnership taxation and accounts. Previous Stock Exchange experience is not necessary but relevant training will be given. Age 22-28. Remuneration about £2,700 plus normal fringe benefits. Please write giving age and brief details of qualifications and experience to Box No. DT4033, c/o Charles Barker Recruitment Limited, 20, Cannon Street, London, EC4A.

Quality Control Manager

The Company we act for are a major light-engineering organisation, producing electro-mechanical goods for home and overseas consumer markets at several locations in the United Kingdom. The man we are seeking will be responsible for the design and control of a department consisting of Technical and Supervisory staff and works personnel in achieving maximum quality at optimum cost.

The person appointed will report to the General Manager at the location. He will require to motivate and control a department consisting of Technical and Supervisory staff and works personnel in achieving maximum quality at optimum cost.

The appointment will command an attractive starting salary. Fringe benefits are in line with the majority of organisations. Career development opportunities are excellent.

Applicants should write in the first instance to:—
The Security Manager (Ref. BH17), Bartlett's Publicity Service Limited, 35 Rye Lane, London, WC1R 4SP (Companies whose names do not appear in this list should be listed in a covering note).

LIN PAC PLASTICS LIMITED

A member of a large group of companies in the Packaging Industry require for its Plastics Factory at FEATHERSTONE, a

SHIFT PRODUCTION SUPERINTENDENT

to be responsible for the following functions:
* PRODUCTION * QUALITY CONTROL * MAINTENANCE * GENERAL DUTIES associated with the overall control of the factory on shift.

The applicant must currently hold a Senior Managerial position in industry but not necessarily in the Plastics or Packaging fields. Only persons with outstanding ability and initiative, capable of controlling and running a progressive and highly mechanised factory need apply.

APPLICANTS TO APPLY IN WRITING, GIVING BRIEF DETAILS OF CAREER TO DATE, TO:
THE TECHNICAL DIRECTOR, LIN PAC PLASTICS LTD., FEATHERSTONE, YORKSHIRE.

ELECTRONIC ENGINEER — DIRECTOR DESIGNATE

U.S.A. Job British Company

We are a young, vigorous company in the industrial electronics field. Last year we formed an American subsidiary in Washington which is already extremely successful. Now we want a senior electronic engineer who has a sound commercial outlook to join the team to head up commercial exploitation and engineering on the West Coast. When successful contribution to the project will be substantial. The company has a share option and stock participation could be anticipated. Relocation in a few years is possible, if desired. Write to E.E.18762, Daily Telegraph, E.C.4.

Marketing Development Manager

around £2,400 + car

We are a light engineering company in the packaging and laminating field, based 5 miles east of Reading and we wish to appoint a Marketing Development Manager to be responsible to the Sales and Marketing Director for:

1. Product Development and Market Research in connection with the enlargement of existing markets.
2. The profitable development of new markets and products.

Candidates should be in the age range 25-40, of good educational standard, and possess H.N.C. or equivalent, and have the ability to develop and launch new products. Previous experience in packaging, laminating or plastics would be advantageous.

Conditions of employment are first class including contributory pension scheme, and assistance with relocation expenses if required. A Company car will be provided. Salary will be negotiable around £2,400.

Please write in strict confidence, giving details of age, education, qualifications and experience to: C. D. Banbury, Personnel Manager, Huxley, Roarke & Stevens Limited, Huxley Road, East, Woodley, Reading, Berks RG5 4SL.

Chartered Accountant

A UNIQUE OPPORTUNITY exists for a young Chartered Accountant who has had experience in shipping finance and taxation within the Profession and who now seeks a career in the Shipping Industry.

Age 23/27 years, willing to be a trainee in the Broking and Management departments for a period of three years, with a view to becoming PROJECTS MANAGER, on completion of the training period. His duties will then be concerned with developing transactions involving the departments mentioned.

Salary, during the training period, according to age and experience and on appointment as Projects Manager, by mutual agreement.

Profit Sharing, Pension Fund and Life Assurance. House Purchase Scheme and other fringe benefits.

Apply in writing to Box 107, 4/5 Streets Financial Advertising, 2 Tokenhouse Bldgs, Kings Arms Yard, London EC2R 7AD.

Chief Accountant

Age: 25-40
Around £3000
North East England

Our clients are a member of a major industrial group. They require a Chief Accountant who will report to the General Manager and who will be responsible for the complete accounting function.

He will be responsible for operating a modern management information system based on standard costing, budgetary control, and detailed monthly operating statements.

He will be a qualified accountant, A.C.A., A.C.C.A. or A.C.W.A. within the preferred age range 25-40 years and with a minimum of five years' experience in manufacturing.

Please write or telephone for an application form (Ref: 452) to N. Plumley of Touche Ross & Co., Management Consultants, 27, Chancery Lane, London, WC2A 1NF. Tel: 01-242 9451.

SALES TRAINING OFFICER

Our client, a nationally known company, offers a unique training and rewarding opportunity. The man they are seeking will require ambition, initiative, ideas and a flair for organising and motivating staff.

He will already have proven sales training experience, and successfully managed a number of household textiles, and will be given a completely free hand to develop and implement a training programme throughout an extensive network of national retail outlets.

He will be based in North West Lancashire, with a car provided and be entitled to a competitive salary and benefits. Applications should be sent to the Personnel Officer, who will be pleased to discuss details, and should be addressed to: Personnel Controller REF. DT/18.

CONFIDENTIAL SERVICE
All replies will be forwarded direct to our client upon agreement in the appointment of a Sales Training Officer to which they may not be forwarded.

Royds Manchester Limited,
Appointments Division,
Telecom House, 10-12, Mount St,
Manchester M2 5NU.

Product Line Executive

The Reavell Sales and Contract Department is being re-organised on a product line basis with four major product groups each under the control of a Product Line Executive. Each Executive will be responsible to the Sales Director for his product line covering liaison with and support of the field sales force and the marketing section. In addition, he will be expected to make a major contribution to sales forecasting, market penetration plans, the introduction of new products, and all commercial aspects of the product lines under his control.

There is a vacancy for a Product Executive (age 30 to 45) covering all positive displacement Rotary Vane Compressors and Exhaustors. A sound engineering background and considerable commercial and managerial experience are essential. Knowledge of the markets for low pressure sliding vane rotary compressors both at home and abroad is important and preference will be given to applicants with experience of sales forecasting, marketing and selling this type of machine. Salary by negotiation, depending on qualifications and experience. Additional benefits including contributory pension schemes are available. Applications which must include a summary of experience gained should be addressed to: Sales Director, Reavell & Company Limited, Ranelagh Works, IPSWICH, Suffolk.



A SALES CAREER

Let 1972 be the year you select the right company to start you off on a sales career.

Gillette Industries, a company with many well-known brand leaders in the shaving and toiletries fields, is seeking a number of young men who are keen to become top salesmen. Previous experience is not essential as full training will be provided by the company sales training staff and there will be ample opportunity for promotion to territory salesman and above.

Suitable applicants will be mobile, aged between 18 and 23, have unbounded enthusiasm, determination to succeed, self-assurance, be of neat appearance and educated to GCE 'O' level standard.

The areas available are North and South London, Birmingham, Leeds/Bradford, and Central Scotland. We will provide a generous 4-figure salary, expenses and a state car. Fringe benefits include nearly 4 weeks' holiday after one year's service, a non-contributory pension scheme and free life assurance.

Write or telephone giving brief personal details and saying why you think you should be considered, to:

Graham Maguire,
Assistant Personnel Manager,
Gillette Industries Limited,
Great West Road,
Ipswich, Middlesex.
Telephone: 01-560 1234.

BOWATER PACKAGING LIMITED

Packaging Systems Engineer

We specialise in the manufacture of Flexible Packaging and Carton and present trends indicate that packaging systems will form an increasingly important part of our packaging sales. At the present time our systems include Kikkok, Cartipack, Link Pack, Multi-Packaging, but we are also involved in the development of new systems to satisfy modern packaging requirements.

To meet this expansion we require a Systems Engineer within our Carton Division to design and supervise the installation of carton packaging systems in our customers' plants. He will be based at Gillingham but will spend half his time at customers' premises in the South of England.

To apply you must be a graduate packaging engineer, preferably with knowledge of our systems, who can demonstrate the qualities of personality and character necessary to make an important individual contribution to our sales effort. An engineering qualification to H.N.C. level would be an advantage. A good commanding salary will be paid and a Company car will be provided.

Please write giving full details of age, experience and salary to: The Personnel Manager, Bowater Flexible Packaging Ltd, GILLINGHAM, KENT.

WORKS CHEMIST

THE DISTILLERS COMPANY (YEAST) LIMITED require a Works Chemist at their Yeast Factory near Menstris, Chesham, Bucks.

The successful applicant will be about 30 years of age and will have a degree in Chemistry or Microbiology, or an equivalent qualification. He will be responsible for the administration and operation of the Works Laboratory and for advising Management on the significance of the quality control information obtained. It will be necessary for him to have experience of standard routine analytical techniques and a basic knowledge of microbiology, and he will be expected to show initiative in introducing new and improved factory analytical and microbiological control procedures.

The Company operates a non-contributory pension scheme. Assistance can be given towards the cost of house removal. Salary will be in accordance with qualifications and experience.

Application forms can be obtained on submitting brief personal and career details to: Mr. A. Weir, THE DISTILLERS COMPANY (YEAST) LIMITED, General Yeast Factory, Menstris, Chesham, Bucks.

REPRESENTATIVE

required for South-East England to call on builders' merchants, contractors and local authorities. Company car and staff benefits. Please write in marking letters giving details of age, experience, etc. to: Sales Director, MILTON PIPES LTD., Cooks Lane, Sittingbourne, Kent.

1/2p 1/2p 1/2p

صحة من الإيهل

Biochemical Research and Development Unit, Roehampton

Applied Physicist/Electronics Engineer

to participate in experimental work with volunteer subjects, including amputees who carry measuring systems to determine parameters that describe human locomotion. The derivation of results from these experiments includes the use of the digital data processing facilities in an instrumentation complex. Candidates should have a degree, HNC or equivalent in multi-discipline studies, such as bioengineering, applied physics or electronic engineering. The post requires a sympathetic approach to the problems of the disabled.

Appointment will be as Assistant Experimental Officer. Non-contributory pension scheme.

Application Forms from Civil Service Commission, Alencon Link, Basingstoke, Hants, telephone Basingstoke 2922 ext 500 or London 01-839 1696 (24 hour 'Ansafone' service).

Please quote: S94-95/M8/B.

Closing date: 13th December 1971.

Marine Laboratory, Aberdeen

Electrical Engineer/Physicist

required in the Sonar Section to assist in the design and construction of specialised sonar equipment and to help with analysis of results obtained at sea. The successful candidate will be expected to take part in cruises on research vessels amounting to about 2 months a year.

Candidates (men only) should have a good understanding of electronic engineering.

Appointment will be as Experimental Officer or Assistant Experimental Officer.

Application Forms from Scottish Office Establishment Division, Room 171, St Andrew's House, Edinburgh EH1 3BX.

Please quote: SOED85/7/B.

Closing date: 14th December 1971.

Building Research Station, Watford

Electronics Engineer

to work in the Instruments Section of the Station on duties concerned with the design and installation of analogue or digital data acquisition systems for a variety of research projects. This post requires a knowledge of modern measurement transducers, transistorised and integrated circuitry, analogue and digital recording, and the ability to establish a system specification and design equipment to satisfy it. Candidates should have relevant experience.

Appointment will be as Experimental Officer.

Application Forms from Mr R. G. Gray, Building Research Station, Garston, Watford WD2 7JR.

Closing date: 14th December 1971.

Warren Spring Laboratory, Stevenage

Assistant Editor/Abstractor

for work on the selection and preparation of abstracts, particularly in the field of air pollution, indexing for publication and computer handling, and general assistance with commercial information retrieval services. Editorial experience would be an advantage and knowledge of a foreign language, preferably German, is desirable.

Appointment will be as Experimental Officer or Assistant Experimental Officer.

Application Forms from Mr G. Morgan, Warren Spring Laboratory, Gunners Wood Road, Stevenage, Herts. Closing date: 14th December, 1971.

Mervyn Hughes Associates Limited
Management and Executive Recruitment Consultants
Trent House, 59 St. Mary Axe, London, EC3A 3AR
Telephone: 01-263 0037

WHOLESALE CASH AND CARRY DEVELOPMENT

CHIEF EXECUTIVE (Managing Director Designate)
£4,500/£5,000 p.a. share of equity and car

A large and continuously expanding Group of Companies is forming a new subsidiary to promote a national chain of large Cash and Carry Wholesale Centres distributing a comprehensive range of goods. A Chief Executive, aged up to 40, is required who by reason of his business creative ability, entrepreneurial qualities, wide experience and proven record of success in the wholesale cash and carry field is fully competent to head the new company and aggressively promote its success. He will have the support of a wealth of talent covering every aspect of development operations and finance and successful performance will lead to appointment as Managing Director. Salary and car - share of equity and other benefits by negotiation.

Applications in strict confidence under reference A3677 to Col. H. D. Mugeridge, O.B.E.

A CHALLENGING OPPORTUNITY - WEST COUNTRY

Our clients, the principal operating subsidiary of a Public Company with widespread interests in fields analogous to civil engineering require a Financial Controller who will be responsible directly to the Managing Director for all financial accounting and management reporting functions. To be eligible candidates must be qualified, preferably A.C.A. or C.A., ideally aged 30 to 40 and able to present a progressive career record which supports other sound evidence of full competence to accept individual responsibility for the financial management of a company with an annual turnover of £2 million. Non-const. pension scheme up to £12,000 p.a. - assistance with removal expenses.

Applications in strict confidence under reference A3676 to D. R. Whately.

A HIGHLY RESPONSIBLE INDIVIDUAL ROLE - MIDLANDS

This is a new key appointment which offers excellent prospects of advancement as Credit Controller of the newly formed rental subsidiary of a major Group (consumer durables) with a large widely distributed chain of retail outlets. An appropriate degree of specialised experience at senior level is essential allied to full competence to accept responsibility for all aspects of credit control including surveillance over new business, substantiation of credit worthiness, supervision of documentary procedure, credit records and debt collection. Normal fringe benefits and assistance with removal expenses.

Applications in strict confidence under reference A3678 to D. G. Mugeridge, M.B.E.

LONDON-BASED INDUSTRIAL GROUP - CAREER OPPORTUNITY

Our clients - a diversified and progressive British Group in various engineering fields - wish to appoint an Economics or Business Graduate as a senior member of a team engaged in business research projects related to their international production and marketing plans. Travel in the U.K. and on the Continent may be involved and knowledge of a European language would be helpful. At least two years industrial or commercial experience supported by evidence of full competence to plan and direct important assignments is essential. There are genuine promotion prospects within the Group and its subsidiaries.

Applications in strict confidence quoting reference A3618 to T. C. Walker.

EXCELLENT PROSPECTS - INTERNATIONAL ENVIRONMENT

A major international company, based in Central London, requires an Assistant Controller. His responsibilities will be varied and will include systems development, budgeting, financial analysis, consolidations, special studies and appraisals of acquisitions. Candidates - ACA/CA preferred, under 30 and with some commercial experience - must be temperamentally and professionally equipped to play an effective part in the management of a rapidly expanding organisation. Language qualifications advantageous. Occasional European travel. Liberal benefits.

Applications in strict confidence under reference A3679 to E. A. C. Griffin.

INHERENT CAREER PROSPECTS

Our clients are a group of companies, under dynamic management, based in a pleasant South West Country town and engaged in specialised printing and allied activities. Applicants should be qualified accountants (A.C.A. or C.A.) with extensive commercial experience and professional competence equips them to assume responsibility for all aspects of the financial and management accounting of two of the constituent companies. Successful performance will be recognised by enhanced status and salary in the short term. Pension scheme, life assurance and assistance with removal expenses.

Applications in strict confidence under ref. A3675 to B. C. Linton.

A CAREER OPPORTUNITY FOR MATURE CANDIDATE - N.E. SURREY

The successful applicant, who will be a qualified Accountant (ACWA or AOCFA) with appropriate industrial experience and probably aged 26-40, will enjoy the advantages of carrying considerable local managerial responsibility within a large and progressive British process manufacturing Group. A member of the local management committee, his duties will include not only all aspects of factory accounting, but also elements of financial accounting and general administration. Generous contributory pension scheme and other employee benefits, including relocation expenses if necessary.

Applications in strict confidence under ref. A3674 to O. E. B. Hughes.

A GROUND-FLOOR OPPORTUNITY IN A GROWTH ENVIRONMENT

In pursuance of a programme of planned expansion our clients, a leading London-based group of multiple ladies-wear retailers, wish to recruit a self-motivated young Graduate in Economics, Commerce or related disciplines. Operating as an internal consultant, he will critically examine various sectors of the business and adopt a creative approach to the improvement of methods, systems operational procedures, management techniques and organisational structure, thereafter assuming related administrative responsibilities with inherent prospects of promotion in line with the company's further growth.

Applications in strict confidence quoting reference A3679 to T. C. Walker.

Stamp Promotion Officer

Thirty-Thousand Million Co-op stamps are distributed annually, over the past 3 years this has become the established way of paying dividend. A further development has been their availability at garages and significant penetration has already been achieved.

Joining an enthusiastic and dynamic team, you will be responsible for assisting Retail Societies in using stamps as a promotional device, organising promotions through garages, and developing promotional programmes. You will have had experience of sales promotion, possess creative, administrative ability and the capacity to establish and maintain good customer relationships. A Company car is provided and generous relocation assistance is available where necessary. Starting salary is negotiable.

Apply to: A. B. Gray, Personnel Officer, C.W.S. Limited and subsidiary departments of New Century House, Manchester M60 4ES.

CO-OPERATIVE WHOLESALE SOCIETY

CONFIDENTIAL REPLY SERVICE

Send us full career details, including present salary. List on a separate sheet any companies to whom we should not forward your reply. Please mark your envelope with the reference number. You will be notified of the result of your application.

Manager for Insurance Department (NORTH WEST)

Our client, a large Building and Civil Engineering Contractor in the North West, requires a manager to take charge of a compact but busy Insurance Department.

It is essential that applicants have experience of insurance in the building and civil engineering industry. Preferably they will be over 30 years of age with membership of the Institute of Insurance.

This is a responsible position and is likely to appeal to those earning in the region of £2,000 p.a. The Company operate a Pension & Life Assurance Scheme and the post carries benefits one would expect of a leading company in the industry.

Reference DT/1065

Charles Barker Recruitment
Charles Barker Recruitment Ltd., 20 Cannon Street, London, EC4M 6XQ.

SERVIER LABORATORIES require an EXPORT EXECUTIVE

To assist the Export Manager in the control and administration of our rapidly expanding product and service exports of pharmaceutical products developed by our research laboratories. Our U.K. Company holds marketing rights for 66 countries in Scandinavia, Africa, Middle and Far East, Australasia and the Caribbean.

Applicants should be experienced in the promotion of ethical pharmaceuticals - preferably involving overseas markets - and a knowledge of export procedures would be an advantage. Salary will be attractive and other benefits include pension and BUPA scheme.

We invite applications with full curriculum vitae, from men aged approximately 25-35, which should be addressed to: The Export Manager, Servier Laboratories Ltd., Forest House, Finster Road, Harrow, Middlesex, HA1 4HQ.

SALES REPRESENTATIVES

Packaging - around £2,000 and Car

For a large division of a major public company with a consistent growth record. Recent promotions have created vacancies for several ambitious salesmen aged 25 to 35. Applicants should live in, or be willing to move to, GREATER LONDON & HOME COUNTIES.

You should be capable of developing a very substantial existing turnover by negotiating with major industrial accounts. Experience, preferably in a similar field, is essential although, as full product training is given a really successful sales record in other markets would suffice.

Rewards are high - starting salary is negotiable around £2,000 with car, expenses and benefits. Success will lead to involvement in a comprehensive management development programme.

For a confidential discussion preferably please ring 01-734-1133 reversing the charges. Alternatively write comprehensively to Ref. P.141.

PETER HARROP AND PARTNERS
Management Selection
CROWN HOUSE-REGENT STREET LONDON
W1E 5QZ TELEPHONE: 01-734 7123

Industrial Relations

Due to the impending retirement of our Industrial Relations Officer, we seek the services of a man aged 35-40 already well versed in Industrial Relations work in a Federated Company employing not less than 1,000 personnel.

He should be mentally and physically active, genuinely interested in Human Relations and have a well-developed sense of judgement and discretion which will enable him to play a significant and effective part in this vital area of the Company's activities. Membership of the I.P.M. would be an added advantage.

A good commencing salary commensurate with qualifications and experience is offered, together with an excellent Staff Pension Fund and Sickness Benefit Scheme.

Applications in strict confidence should be addressed to:

Electrolux
Personnel Manager,
Electrolux Limited,
Oakley Road, LUTON, Beds.

ELECTRICAL ENGINEER

An Electrical Engineer is required for the development of new arc welding processes and for the improvement of existing processes with particular reference to semi-automatic and fully automatic methods.

Candidates should have a degree or equivalent professional qualifications in electrical engineering or physics. Experience of welding process development preferred but consideration would be given to new graduates.

Preferred age group 25-30. Attractive salary and benefits which include good holidays, good working conditions, pension scheme and sports and social club and welfare facilities.

Please write or telephone:-
Personnel Manager (RA/71),
MUREX WELDING PROCESSES,
Waltham Cross, Herts.
Telephone Waltham Cross 23636.
(Member of the British Oxygen Group of Companies)

servier

North Area Sales Manager

£2,750+

Our client, a member of a major nationally known group, is offering an outstanding opportunity to obtain a challenging position in the textile industry.

The successful candidate is likely to be at present an Area Manager in the grocery or allied fields. He will have sound selling experience and be involved in the continual training, supervision and motivation of salesmen. Full company support will be provided and he will be given a relatively free hand in reorganising and running his area.

Applications are invited from men aged 26-36, living in the Manchester or Leeds area, who can demonstrate experience in the above activities.

Remuneration, which is by way of a good salary and incentive bonus, should produce for the right man, an income in excess of the figure illustrated. A company car is provided together with full expenses. Promotional prospects are excellent.

Please write, in strict confidence, quoting reference DS.0814.

TACK MANAGEMENT CONSULTANTS
RECRUITMENT SERVICES DIVISION,
176-178 VICTORIA BRIDGE ROAD,
LONDON, S.W.1.

Selling to Dentists

At Johnson and Johnson we have a first class, professional sales team, selling to dentists such products as ADAPTIC Dental Restorative - the world's leading product of its type.

Due to expansion we have two vacancies. In the North, preferably based on LEEDS, and in the South, based around GUILDFORD.

You should be 23-35, preferably have experience of selling high quality Dental products and must have a solid educational background with a technical or scientific bias. Alternatively you may be a Dental auxiliary who feels confident of becoming a successful member of our sales team.

If you meet our requirements please write for an application form to:

Graham Crisp, Personnel Manager,
Johnson & Johnson Ltd.,
289 Bath Road,
Slough, Bucks. SL1 4EA

Sales Manager

A MAJOR INTERNATIONAL COMPANY serving the KITCHEN FURNITURE market seeks a Sales Manager to lead the SALES effort in this field.

Wide experience and proven ability to sell this equipment on the British market are the essential requirements for this post.

An attractive salary is offered together with the use of a company car.

Applications giving full details of career and present salary should be addressed, quoting ref: SM.

B.E. Bartlett Recruitment Services
25, Red Lion Square,
London, WC1R 4SP.

Letters will be passed UNOPENED to our client and dealt with in the strictest confidence. All applications will be acknowledged and your letter to be forwarded, should be listed and addressed to the Security Manager.

BP Gas Turbine Engineer LIBYA

Continuing development of the company's overseas activities has given rise to a vacancy for a Gas Turbine Engineer. He will supervise the operation and maintenance of the company's gas turbine installations in Libya, consisting of a 18 M.W. power station, a gas compressor station and a remote booster pumping station. This is a bachelor post but with generous and frequent home leave.

Candidates, aged 30-40, should have HNC in Mechanical Engineering or equivalent. They must have served an apprenticeship in gas turbine manufacture followed by experience in their erection, testing and commissioning, and with associated control systems.

Please write with relevant information about yourself, and quoting reference R119/D, to: G. I. Andrews, External Recruitment, The British Petroleum Company Limited, Britannic House, Moor Lane, London, EC2Y 9BU.

UNITED LIFT COMPANY LIMITED

Through the re-organisation and reconstruction of our Company we have vacancies for:

5 REGIONAL OFFICE MANAGERS

in the following areas
LONDON, LEEDS, BIRMINGHAM, MANCHESTER AND GLASGOW

This is a responsible staff position for men aged approximately 35-45 who are capable of working upon their own initiative. Duties will be of a general clerical nature, mainly dealing with inter-company correspondence and in particular Head Office. Applicants will be expected to control and maintain discipline of clerical staff within the office.

A good starting salary will be paid which is negotiable according to age, qualifications and experience together with a Company pension scheme.

Please apply in writing to:

The Personnel Manager,
The United Lift Company Limited,
Dryart Works, Keighley, Yorkshire.

ROLATRUC EXPAND AGAIN

Immediate vacancies exist for Salesmen to sell Fork Lift and Hand Pallet Trucks in London, Home Counties, West Country, North East and Midland Areas.

Full training provided, if aged 22-28 please telephone today between 4 p.m.-8 p.m. any of the following numbers:-

Sloagh 30551 Wellington (Somerset) 2141
Manchester 061-740-9513 Birmingham 021-558-5633

GLOSTER CRUSADER OPERATORS

WE ARE EXPANDING IN:
LONDON MANCHESTER LIVERPOOL MIDLANDS

WE NEED: EXECUTIVES EXPERIENCED IN SELLING AN OPERATED VENDING SERVICE.

WE OFFER: AN EXCELLENT CAREER. VERY HIGH EARNINGS.

PHONE 01-965 8051.

REPRESENTATIVE

Architects and the Food Industry

Private Company manufacturing and selling under Swedish Licence a wide range of specialised glass fibre doors for the Food Industry wish to create a sales organisation by appointing a Representative to cover North England and Scotland.

Candidates should be under 45 years of age and be experienced in industrial selling. Some knowledge of the Meat Industry would be an advantage. Salary negotiable but not less than £2,000 p.a. Car provided.

Write in first instance giving full particulars to: R.A. 18758, Daily Telegraph, N.C.A.

QUALITY CONTROL

c.£3,000

The Quality Control Department plays a key part in the activities of the Production and Supply Division of the Gas Council by identifying and preventing potential hazards and ensuring high standards of materials and equipment are maintained. Currently there are vacancies for—

Co-ordinator Non-Metallic Materials

(Ref. PS/QC/856)

He will be responsible through his staff for co-ordinating the quality assurance of plastics, elastomers, oils and paints. This involves advising senior members in the Gas Industry on specifications and devising supplier quality assurance schemes for manufacturers throughout the U.K. Although based in London the job will entail travel in the U.K. and overseas.

Candidates will have a degree or senior professional qualification in chemistry and at least 10 years' experience in the testing and application of oils, elastomers, paints and plastics.

Starting salary is in the range £3,180—£3,715.

Senior Construction Inspectors

(Ref. PS/QC/865)

They will be responsible for applying agreed quality assurance procedures to all site installations. This includes non-destructive testing techniques, welding inspection and general safety. They will liaise at all levels with site construction engineers and contractors. From bases, in Hinckley, and Cambridge they will have some travelling for which company cars will be provided.

Candidates will have H.N.C. or a professional qualification in N.D.T. or welding and a minimum of 5 years' experience of N.D.T. techniques. Starting salaries are in the range £2,450—£3,215 plus car.

Please telephone or write for an application form, quoting the relevant reference, to the Personnel Manager, The Gas Council, 59 Bryanston Street, Marble Arch, London, W1A 2AZ. Tel: 01-723 7030 ext. 2503.

Closing date for applications is 7th December.

GAS COUNCIL



South African Council for Scientific and Industrial Research

Senior Systems Programmer

The National Research Institute for Mathematical Sciences in Pretoria has a vacancy for a Senior Systems Programmer (not Systems Analyst) to take charge of the systems software and the operation of a moderately large IBM 360/65 centre devoted to scientific computing. He will be in charge of all technical and service operations, but with a minimum of administrative duties.

Minimum qualifications required are B.Sc. in Computer Science and adequate experience in an equivalent Centre. The officer must be capable of designing and implementing modifications and new software based on official IBM/360 software. SALARY: Commencing between R5,700 (£3,325) and R8,100 (£4,725). Permanent or three year contract appointment.

BENEFITS: Pension, medical and group life insurance schemes, 39 days p.a. leave, holiday bonus, house purchase aid, travelling expenses to South Africa.

Further information and application forms from: The Office of the Scientific Counsellor, South African Embassy, Chichester House, 278, High Holborn, London, WC1V 7HE. Telephone: 01-242 9641.

Marketing Manager

The Linread Group has a long established reputation in the Industrial Fasteners field.

Our Fabco Division, which is based in modern premises at Cheltenham, supplies a highly specialised range of fasteners to the Roofing and Cladding Industry.

We are currently seeking a Marketing Manager to head the sales function of this Division and to continue its development and expansion. The man appointed will be aged between 30 and 45 and should have had experience of Marketing within the Industrial Building or Fastener fields. He must also be thoroughly experienced in commercial administration and be able to undertake high level negotiations. Considerable travel will be involved.

The terms of this appointment will include a salary to be negotiated on the basis of age and experience, the use of a company car, membership of our Group Life Assurance and Pension Scheme and consideration will also be given to relocation expenses if necessary.

All applications in writing only should be addressed to: The Personnel Manager,

LINREAD LIMITED,
P.O. Box 21,
Cox Street,
Birmingham B3 1RP

Work Study

The constant need to review our production methods has created vacancies for two Senior Work Study Engineers to lead a programme of Methods Improvements in the Assembly and Machine Shop areas.

Applicants must have an engineering background with formal Work Study training and 3 or 4 years' subsequent practical experience with the emphasis on Method Study rather than Time Study. They should be qualified to level of H.N.C. or equivalent, members of I.W.S.P. and preferably within age range 25-35 years. However, we will consider applications from suitably qualified men above this upper age limit.

The starting salary for these progressive positions will be negotiated within the range £1,700-£2,000 per annum. Fringe benefits include Non-Contributory Pension and Life Insurance Scheme.

Apply in first instance giving brief details of age, qualifications and experience to:
The Personnel Manager,
THE ZENITH CARBURETTOR CO. LIMITED,
8-10 Creechside, Deptford, London, S.E.8.

BRITISH TISSUES LTD.



WILL MAKE YOU A PROFESSIONAL SALESMAN

SELLING DISPOSABLES TO INDUSTRIAL OUTLETS

ARE YOU: Resident Greater London, East Midlands, Newcastle or Liverpool? 25-34 Years? Married? Of Good Education and Presentation? Keen to Make a Career?

WE OFFER: A Good Salary A Better Incentive Bonus £2,000 p.a. Possible Earnings A Motor Car A Pension Scheme An Expense Account

WRITE TO: M. W. ANNAND, TRAINING MANAGER BRITISH TISSUES LTD CRESCO DIVISION, BROUGHAM ROAD, WORTHING, SUSSEX.



Senior Geologist Minerals Exploration

Shell International Petroleum Company Limited has vacancies for two Senior Geologists for minerals exploration. These are challenging appointments in a new and expanding organization concerned with exploration for a wide range of metals and minerals throughout the world.

Applicants should possess an honours degree in geology or an equivalent qualification and should have a minimum of 8 years' experience in active exploration for metallic mineral deposits. Up-to-date knowledge of geophysical and geochemical techniques is essential together with some experience of application of these techniques in the field. The ideal age is between 30-45.

The successful candidates will be based in London initially but thereafter can expect to be assigned to responsible positions supervising mineral surveys overseas on assignments of 1 or 2 years duration.

Fluency in English, both written and spoken, is essential.

Applications giving full particulars should be sent to: Shell International Petroleum Co. Ltd., Recruitment Division (A) PNE/L33, Shell Centre, London SE1 7NA.



P-E Consulting Group Limited
Appointments Division, 12 Grosvenor Place, London SW1

Scottish New Towns Computer Service Computer Director

£5,000+

The Development Corporations of the five Scottish New Towns formed this Service in 1970, and a staff of about twenty has been established at Cumbernauld. A Burroughs 5500 computer is to be installed in June 1972, with terminal facilities (TC 800) in each town. Programming is in hand on several of the main applications, such as rent accounting, basic financial routines, bills of quantity for building contracts and other technical work. The first tasks of the Director required will be to install the computer and to implement these applications. Later, additional and more complex applications are expected as well as the

marketing of services and operating time. The intention is to operate the Service on a commercial basis as soon as possible. Candidates should have experience of installing and operating computer systems, preferably on a bureau basis. While a professional qualification or university degree is desirable, the personal qualities needed to carry through a complex project serving several authorities are more important. The posts are annual with a starting salary of not less than £5,000 per annum. A car allowance will be paid, and housing can be arranged. Removal expenses will be re-imbursed. Please write, in confidence, to R. E. Brown (Ref: B/26/2)

Works Manager/Director Designate

In view of the growth and potential of colour television, a national manufacturing Company is seeking to strengthen its factory operation and to recruit a thoroughly competent Works Manager as soon as possible.

The successful candidate will probably be between 38-45 years of age, have a thorough experience of modern production methods with an established record of success in this field, and accept full responsibility for the achievement of production programmes. In addition, it is essential that he has both the technical ability and maturity of personality not only to head up the existing works management team but also to warrant promotion to Works Director after an appropriate period.

Having regard to the demanding nature of this position it is unlikely that anyone earning less than £5,000 per annum will possess the experience which is essential to the appointment. The commencing salary and other benefits will be negotiated.

Please send full details of career, experience and qualifications in the strictest confidence to: W.M.18752, Daily Telegraph, E.C.4.

ASSISTANT LIAISON ACCOUNTANT

An opportunity arises for an accountant to join the European accounting liaison team of the International Wool Secretariat.

The team, which is based in London, is directly responsible to the Financial Controller for the control of branch financial matters.

A sound knowledge of accounting principles to monthly trial balance is essential. Additionally since certain aspects of the work will involve visits to Northern Europe, knowledge of Swedish and/or another Scandinavian language would be an additional advantage.

A starting salary of between £1,750-£2,000 is envisaged for this post. In addition I.W.S. operates a progressive policy for life assurance, pension and other benefits.

Please apply in writing to:

The Financial Controller
International Wool Secretariat
Wool House
6-7 Carlton Gardens
London
SW1Y 5AE

giving details of age, experience and qualifications, etc.

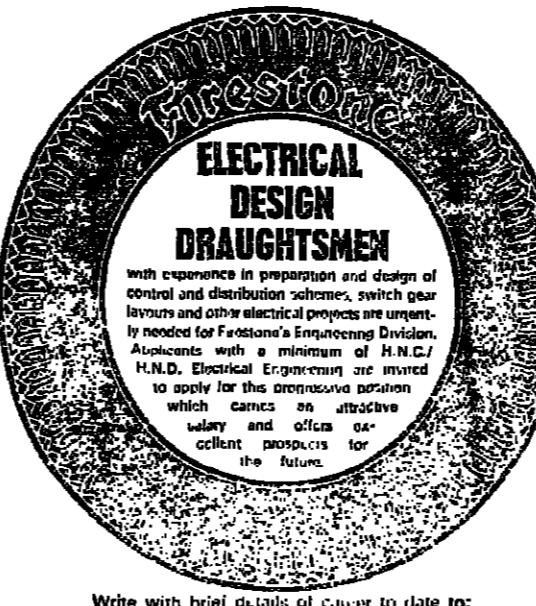
Technician-Pharmacology

An experienced pharmacology technician is required to work for a senior pharmacologist engaged on a long-term research project concerned with animal models of anxiety. Previous experience in behavioural research is desirable plus familiarity with general pharmacological techniques.

In addition there is a requirement for biological testing of new products emanating from the Medical Electronics Department. Candidates should be aged under 37 and have H.N.C., H.N.D. or other equivalent qualification in a biological subject plus at least two years' laboratory experience.

The Company's premises are situated in pleasant parkland just outside Harlow. Transport is provided from nearby towns and full details in regard to this provision and to fringe benefits would be given at an interview. The Company works a 9.30am-5.00pm shift. In the first instance send brief details of age, qualifications, experience and salary required to:
Administration Manager,
SMITH & NEPIEW RESEARCH LTD.,
Giston Park, Harlow, Essex.

marking the envelope "Pharmacologist."



Write with brief details of career to date to:
Mr. J. Grant, Staff Personnel Manager,
Firestone Tyre & Rubber Co. Ltd.,
Great West Road, Brentford, Middlesex.

PINNACLE ELECTRONICS LIMITED

ELECTRONIC COMPONENT SALES

To cope with planned expansion, we are seeking three experienced Sales Engineers to complete our sales force marketing to industry and Research Establishments, electronic components including:

Sophisticated electronic valves such as Klystrons, Ignitrons, Ceramic Planar and Alpha Numeric tubes manufactured by General Electric (U.S.A.), for whom we are U.K. stocking distributors.

Silicon Gate M.O.S. Memories and Linear Integrated Circuits, manufactured by Microsystems International Limited.

The Pinnacle range of industrial replacement valves.

A knowledge of the application of these components and contact with O.E.M. users and Ministry departments would be particularly useful.

Areas to be covered:—

- (1) London and S. England.
- (2) Midlands, based on Birmingham.
- (3) North West, based on Manchester.

Salary by negotiation + Commission on Sales. Company Car and expenses.

Apply in writing, giving full details of age, qualifications and experience, to:

T. J. Nixon—Manager (Industrial Sales),
Pinnacle Electronics Limited,
Achilles Street,
New Cross,
London, S.E.14.

Legal Opportunities Overseas

Hong Kong

The following appointments are available for legal staff. Applicants should be Barristers or Solicitors, qualified in the United Kingdom or Republic of Ireland, with respectively a minimum of three years' experience since Call or two years' experience since Admission. The emoluments shown are based on basic salary scales and allowances. Terms of service usually include free family passages, paid leave, education grant, subsidised accommodation and free medical attention. A terminal gratuity of 17% is payable and income tax is at low local rates. Starting salaries are calculated on the basis of one increment in the salary scale for each completed year of experience since obtaining the minimum qualification. Appointments are on contract to the Government of Hong Kong for an initial period of three years. Revised salary scales and conditions of service are currently under consideration.

CROWN COUNSEL

£2,101-4,309

To undertake prosecutions, civil litigation, advisory work and legislative drafting.

MAGISTRATES

£2,101-4,309

To undertake the trial and determination of cases in a Magistrates' Court with jurisdiction limited to the imposition of penalties up to two years' imprisonment.

SOLICITORS (REGISTRAR GENERAL'S DEPARTMENT)

£2,101-4,309

To undertake legal work in the various branches of the Department. This will include the Land Office, the Official Receiver's Office and the registration of companies, trade marks, patents, births, marriages and deaths.

For more information about these vacancies write giving your age and a brief statement of your qualifications and experience to:

The Appointments Officer, Room E301A, Eland House, Stag Place, London, SW1E 5DH.

Systems Analysts

HAWKER SIDDELEY AVIATION
Kingston upon Thames

designers and manufacturers of the revolutionary VTOL HARRIER aircraft are embarking on their next major project, using an advanced production and budgetary control system. There is a requirement for two analysts to join the Systems Department which is equipped with a disc/tape I.C.L. 1903-32K. It is proposed to enhance substantially this installation during 1972. Applications embrace Financial, Commercial, Production and Technical areas.

Responsibility will be to the Assistant Systems Manager for the detailed analysis, design, control and implementation of computer based systems. Applicants aged over 25 with Degree, N.C.C. or B.C.S. qualifications should have a minimum of two years' experience, including one year as a Programmer, and be able to demonstrate a stable career pattern.

Application Forms will be sent only to those selected for interview. Please apply briefly in own handwriting quoting P2/DT/10, giving essential details including age and present salary in confidence to:—

The Personnel Manager,
Hawker Siddeley Aviation Limited,
Richmond Road,
Kingston upon Thames, Surrey.

Market Manager

• THIS new career appointment stems from a restructure of the marketing organization of a leading British chemical company.

• THE role is to develop the company's business in relation to a major sector of industry as well as to direct the sales effort and the technical service to customers.

• MANAGEMENT experience in industrial marketing is prerequisite, preferably in chemicals. Knowledge of the textile, paper and pulp industries would be an asset. A graduate is strongly preferred.

• AGE early thirties. Starting salary will appeal to a man already earning at least £3,300. Car provided.

Write in complete confidence to G. W. Elms as adviser to the company.

JOHN TYZACK & PARTNERS LIMITED
10 HALLAM STREET • LONDON W1N 6DJ

PLANT MANAGER

Well established subsidiary of American Public Company requires a first class Management and Production Engineer with appropriate educational background to control complete production facilities of two modern plants fabricating and packaging fast-selling consumer products made of Leather and Plastic. Experience in soft goods not necessary.

FUNCTIONAL AND OPERATING REQUIREMENTS:

- (1) Management Accounting
- (2) Budgetary Control
- (3) Work Study
- (4) Production Control

AGE: 30 to 40 years.

SALARY: £4,000 or higher subject to qualifications, plus bonus plan, Company car and non-contributory pension and insurance benefits.

Write furnishing full details, to:

Chairman,
TOPPS OF ENGLAND LTD.,
(Division of Cole National Corporation)
VICTORIA ROAD,
BURGESS HILL, SUSSEX.

CAN YOU SELL FIRE PROTECTION?

We are looking for a number of self-starting, ambitious men between 25-50 with drive, initiative and the ability to sell.

Our products are generally acknowledged to be among the finest in the industry and your efforts are backed by a nationwide service organization. Experience in the field of fire alarm or extinguishing systems engineering would be a significant advantage although not essential. We offer a very attractive salary and benefits package in your very first year, but we are looking for men who would not be content with that level of remuneration, as an upper limit exists on our terms and there are excellent promotion prospects for the future.

New-style units for sale in all parts of the men we are looking for will write until details of age, experience and salary are given, with earnings progression, or telephone an application to us.

The Personnel Manager,
THE WALTER KIDDE COMPANY LIMITED
Belvue Road, North, H. Middlesex,
Telephone: 01-845 6611.

Chief Engine Estimator

Hong Kong about £3,000

The Taikeo Dockyard & Engineering Co. of Hong Kong Ltd., one of the leading ship repair yards in South East Asia, employing over 4,000 people, require a Chief Engineering Repair Estimator, with a marine background, aged about 35/35.

Candidates should have H.N.C. in Mechanical or Electrical Engineering and seagoing experience, preferably with a First Class M.O.T. Certificate (in case of marine engineer candidates). Drawing Office experience would be an advantage.

He will be responsible for supervising and co-ordinating the issue of tenders for ship repair contracts on the engine and electrical side, assisted by experienced and technically qualified Chinese estimators.

The initial agreement will be for two years with starting salary of £2,952 p.a., including expatriation allowance, and thereafter regular increments according to ability and seniority. Outstanding overseas allowances are also available. Income Tax in the Colony of Hong Kong is presently limited to a maximum of 15% of gross salary.

Applications, stating age, education, technical qualifications and experience, to: The Engineering Director, Scotts Engineering Company (1969) Limited, Carlsburn Dockyard, Greenock, Renfrewshire.



THE CORPORATION OF DUNDEE PLANNING DEPARTMENT

TWO ADDITIONAL TECHNICAL ASSISTANTS

are required for the above Department

Salary range—£477-£2,127 per annum.

Applicants should preferably have passed the Intermediate Examination of the Royal Town Planning Institute and preference will be given to applicants with previous experience in a Planning Office. Applications will be considered, however, from persons not possessing either of these two qualifications if a high standard of draughtsmanship can be demonstrated.

Placements on the salary scales will be given according to qualifications and experience.

Removal Expenses up to a maximum of £100 will be paid in appropriate cases.

Consideration will be given to the provision of housing accommodation if required.

Appointments are subject to the Corporation's General Conditions of Service and to the passing of a Medical Examination.

Application forms may be obtained from the Planning Department, 21 City Square, Dundee, and should be lodged with the undersigned by 10th December, 1971.

City Chambers, DUNDEE DD1 3BY GORDON S. WATSON, Town Clerk.

Civil Engineering Technicians and Draughtsmen

up to £2361

plus supplementary London weighting. Applications are invited from civil and structural engineering technicians and draughtsmen with an interest in urban highway design and detailing for the design division of the Department's Construction Branch.

Candidates must be fit and competent draughtsmen capable of preparing detailed drawings for roads or for highway structures in concrete or steel with a minimum supervision.

Application forms available by 3rd December, from the Joint Director, Department of Planning and Transportation (P/232/11), County Hall, SE1.

GLC GREATER LONDON COUNCIL
Department of Planning and Transportation.

PRINT ORDER CLERK (MALE)

for the Central Buying Group of a multiple retail and wholesale organisation. The duties include ordering a wide range of printed matter, letterpress and litho. The successful applicant will be over 25 and will have a knowledge of silk screen printing and point of sale display work.

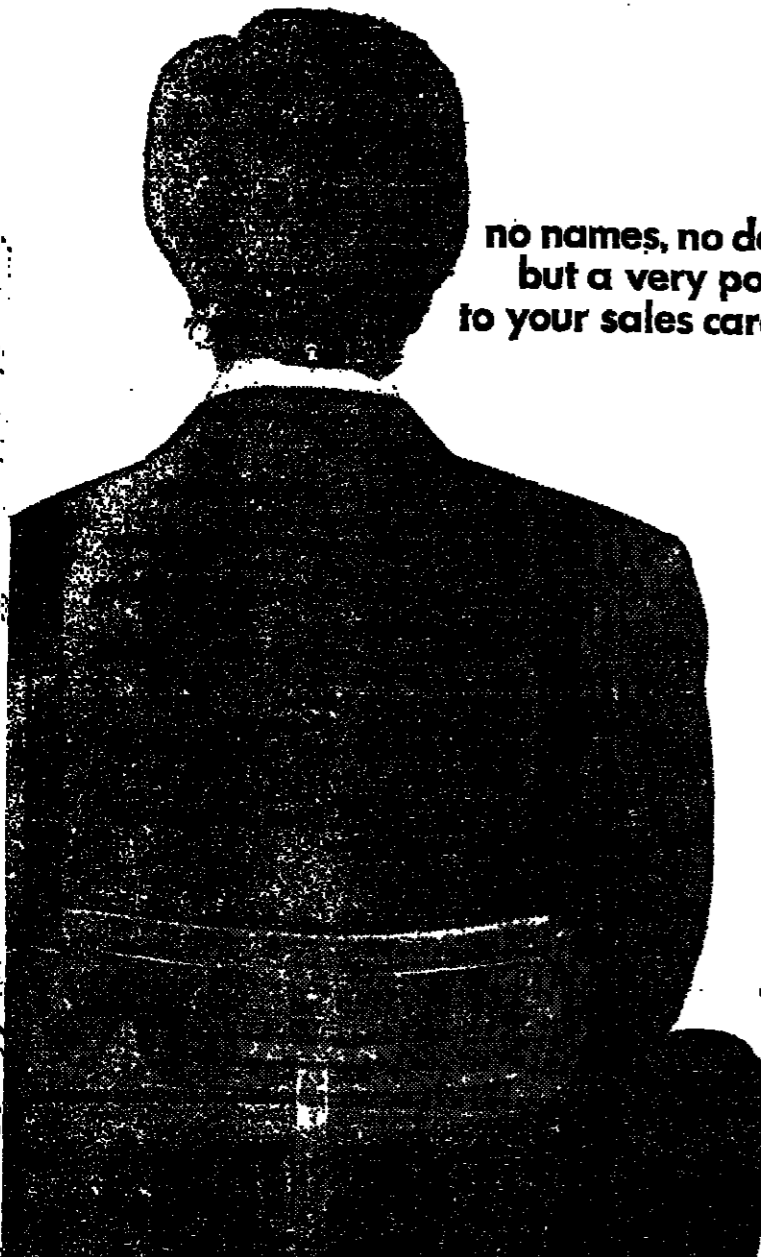
Salary not less than £1,566.

Please write or telephone for an application form to: Employment Officer.

W.H. SMITH & SON
STRAND HOUSE, PORTUGAL STREET,
LONDON, WC2A 2HS.
Tel: 01-205 4343. Ext. 293.

Handwritten note: *John G. 1/50*

no names, no details... but a very positive challenge to your sales career



In the mass production, pre-package, high speed 70's, 'unique' is a very over-worked word. And you're probably the major culprit. So if we tell you we're a unique, well established, world-leading company, producing a unique range of sophisticated products and that we have a unique career proposition to put to you, you might not believe us. That's your prerogative. Salesmen are a cynical breed anyway. But we know you're a very adventurous breed too. So may we appeal to your taste for intrigue by asking for your response to what could be an entirely new era in your sales career?

We are looking for professional salesmen, throughout the Country, men with excellent sales training and at least 3-4 years' experience in the consumer durables or technical fields. Our ideal man will be 25-35, confident, mature and ambitious—it could well be you we are looking for. Find out more for yourself—we assure you it will be well worth your while.

ACTION—Telephone Terry Francis (rewards charged if necessary) today or tomorrow between 9.00 a.m. and 6.00 p.m. on 01-437 9262.

AK ADVERTISING

AUSTIN KNIGHT LIMITED

LONDON 01-437 9261 BIRMINGHAM 021-454 7361 MANCHESTER 061-228 1486 GLASGOW 041-248 6171

Industrial Engineer

London

A qualified Industrial Engineer is required for the London factory of a British-owned international group which is engaged in a major programme of reorganisation and re-equipment. He will join a recently established Industrial Engineering department, which by means of work study and other techniques will make improvements in lay-out, methods and the evaluation of new plant, whilst establishing the necessary data for production planning, costing, waste control and the measurement of plant and departmental efficiency. He will be experienced in work study. A formal qualification in Production Engineering would be desirable as would experience in the paper, print or paper converting industry.

Age up to 35. Salary negotiable around £2,500 according to age and experience.

Please write giving brief description of career details, age and present salary to Position No. ECI 2894, Austin Knight Limited, London, W1A 1DS. Applications are forwarded to the client concerned, therefore, companies in which you are not interested should be listed in a covering letter to the Position Number Supervisor.

Taxation Assistant

A Senior Assistant is required by our Taxation Manager. He will be concerned with the preparation, negotiation and agreement with the Inland Revenue of the Company's tax position, tax planning work, and the review and interpretation of tax legislation.

Applicants must have at least 5 years' experience of company tax in the accountancy profession, commerce or Inland Revenue; an accounting or taxation qualification is desirable.

An attractive commencing salary is offered and employee benefits include a contributory pension scheme. Please write with details of qualifications, experience, age and present salary to B. R. Allen, Mobil Oil Company Ltd., 54/60 Victoria Street, London, S.W.1.

Management Accountant

Our client, a large furniture manufacturing company, has a vacancy for a young man, a qualified A.C.W.A.

Applicants for this responsible position must have a practical background in industry, and furniture trade experience would be particularly useful. They should have a knowledge of product costing on a marginal basis; material wastage control; labour control associated with P.B.R. systems. Experience of controlling wages payment section, though not essential, would be an advantage.

Salary is negotiable from £2,350 per annum.

Please write giving full details of age, education, qualifications, career to date and present salary, to Position No. CSM 2979, Austin Knight Limited, London, W1A 1DS. Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Position Number Supervisor.

Quality Control Supervisor

The international manufacturers of soaps, toothpastes and household detergents, Colgate-Palmolive Ltd., are currently seeking an ambitious young man or woman to head their team of Quality Control Inspectors.

Supplying directly to the consumer market, the Company pays particular attention to the quality of its products and therefore demands close scrutiny of its finished goods and incoming packaging materials. 24 hours a day, the control and co-ordination of this function throughout the plant in Salford demands either some industrial experience and a qualification in applied mathematics between the levels of H.N.D. and University Degree or extensive practical knowledge of quality control. Above all, the successful candidate will have a thorough grounding in statistics along with the ability to lead a team of Quality Control Inspectors.

The position offers a starting salary commensurate with experience and qualifications and excellent prospects of a profitable career with the Company.

To obtain further information about the position and an application form, write, giving details of employment and educational history, to: Mr. A. Bush, Colgate-Palmolive Ltd., Ordsall Lane, Salford, M5 3FS.

Technical Representative

South London—Telecommunication Components

Due to expansion, PYE TMC's Components Division, which markets a range of relays, switches, push-button keys, digital printers, etc., needs a technical representative to promote the sales of its products.

Applicants must have proven sales experience and the personal qualities to maintain present customer relations and generate new business. Technical training to HNC level is necessary and telecommunication products knowledge is desirable although we give comprehensive product training.

The position carries a company car. There are excellent prospects for career development.

Write to Mrs. W. Davis, Divisional Personnel Officer, PYE TMC Limited, Roper Road, Canterbury, Kent.

We require the following

HIGHLY QUALIFIED ENGINEERS for Permanent Staff Appointments

Our client is an international Petroleum Company located in Surrey, whose principal function is to provide Management, Technical Services and Personnel for project task forces in Europe, to render technical services to international affiliates, and to perform development engineering.

Cost Engineer	experienced in process plant estimating and project financial controls.
Electrical Engineer	experienced in the engineering, maintenance and operation of electrical systems for process plants.
Heat Transfer Engineer	experienced in all phases of refinery heat transfer applications, with a background in thermal and mechanical design of fired heaters and unfired heat transfer equipment.
Piping Engineer	experienced in detailed design and construction of refinery piping systems.
Plant Design Engineer	experienced in petroleum refinery plant design.
Process Engineer	experienced in detailed process design of conventional refinery processes.
Project Engineer	to manage and direct overall business and technical functions involved in implementing the construction of new or revamped process plants.
Rotating Equipment Engineer	experienced in design, fabrication, operation and maintenance of pumps with a manufacturer and/or a petroleum refinery company.
Utilities Engineer	experienced in the engineering, maintenance, operation and construction of utilities systems for process plants, with emphasis on design aspects.

Successful candidates will be Graduates with experience in the petro-chemical field or associated industries. Attractive salaries are offered with normal fringe benefits and opportunities for travel within Europe.

Please send fully detailed resume to—

Personnel Manager,
Comprehensive Designers International Ltd.,
Phoenix House, The Green, Southall, Middx.
01-374 2334.

THOUSANDS ARE NOW USING STEPHENSON'S

How to get a better job

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Detailed and practical advice on every stage of successfully applying for a new job. How to write letters, how to interview, how to answer interviews, how to negotiate salaries, how to get the job for which you are best qualified.

It is a fact to be noted that if you follow the directions you can find the job for which you are best qualified.

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YOUNG COMPANY SOLICITOR

A leading firm of solicitors in the City requires a solicitor with at least two years' professional experience in company law and who is under 30. An excellent opportunity for a man with ability. Salary up to £4,500 per annum.

Write with full particulars of education and career to Y.C.18748. Daily Telegraph, E.C.4.

TOTAL

FIELD ENGINEER SOUTH EAST

The Company's expansion in both the industrial and retail markets has been considerable in the last few years and current plans include the appointment of a Field Engineer for the London Branch.

He will assist the Branch Engineer in the design, development and maintenance of service stations and allied petroleum marketing facilities. Specific duties will include the inspection and approval of drawings, ordering of equipment, liaison with contractors and maintenance of existing stations.

This is an excellent opportunity for a young man between 21 and 25 years of age, who has reached an intermediate stage of study in Building or Civil Engineering and now wishes to broaden his experience in this field.

The appointment will be based in West London and will involve some travelling. An excellent commencing salary is offered and employee benefits include a Company Car Scheme.

Please write, or telephone for an application form to—C. J. Ouston, Esq., Personnel Officer, Total Oil Great Britain Ltd., 38 Cavenish Square, London, W1M 0JE. Telephone No: 01-489 6993, Ext. 232.

TOTAL TOTAL OIL GREAT BRITAIN LTD.
One of the fastest growing oil companies in the U.K. and a subsidiary of the ninth largest oil group in the world—Compagnie Française des Pétroles.

The Company: We seek a first class representative to cover a large area in the South of England.

Territory: We seek a first class representative to cover a large area in the South of England.

Job Requirements: A proven sales background with the capability of taking considerable responsibility including that of being a sales manager, and able to improve on existing sales. Previous experience of selling sophisticated products not essential.

Age & Qualifications: The successful applicant will be over 25 years of age and seeking an opportunity to join a progressive and expanding Company with both excellent financial and promotional prospects.

Salary: In the first year will be in the region of £1,750 plus 10% commission. Car will be provided. The company also operates a pension scheme.

Application: Send in confidence brief details of age, experience and career to date to the Sales Manager, 4th Fl., Fishponds, Bristol, Wiltshire, Bristow.

European Sales/Marketing Manager

Knowles Electronics Ltd., an international Electro Mechanical components manufacturer located in a pleasant part of rural Sussex require a professional executive to head up their expanding European Sales operation.

The company manufactures high quality miniature electro mechanical components and rapid expansion has taken place in both the U.K. and European markets.

The successful candidate must demonstrate proven success in marketing sophisticated applications of high technology audio and electronic products in export markets. He will possess the ability to liaise at high level amongst both managerial and professional staff within the company and its international clients. Corporate objectives are high and strong qualities of leadership, drive and determination will be necessary to accomplish these targets.

Our man is likely to be aged 35-45 and possess a degree in physics or electronics. A first class salary will underline the importance given by the company to this position.

Generous fringe benefits including contributory pension plan, free life insurance, B.U.P.A., company car and annual bonus are offered. If you feel that you measure up to these exacting specifications write or better still telephone me, reversing charges either at Burgess Hill 5432 during office hours or at Brighton 31308 after 7 p.m.

A. Hurst, Personnel Manager, Knowles Electronics, Victoria Way, Burgess Hill, Sussex.

Knowles ELECTRONICS

TECHNICAL DIRECTOR

THE COMPANY—located in a pleasant part of the East Midlands. Member of a major International Group—designs, manufacture and markets a wide range of light engineering products which are a household name.

THE MAN The Company is looking for to head up its Technical Services will have some depth of modern management practice—be in the 30 to 45 age range, a qualified engineer with design experience related to mass-produced electrically powered appliances particularly in the consumer durables market.

SALARY—It is expected that the successful candidate will be currently earning not less than £5,000 per annum—the salary is however negotiable well in excess in this figure for the right man. A car and other benefits included.

Write in confidence to H. Arthur Finch—adviser to the Company.

SPECTROMAN LIMITED 61 Upney Lane, BARKING, Essex.

SALES MANAGER Designate (H & V)

Simply Products Company is a subsidiary of the GKN Group and is a major supplier of equipment to the heating and ventilating market.

Applications are invited from men whose background includes a number of years' sound experience selling to Local Authorities, Specifiers, Estate Developers and large Contractors. Sales management and organisational ability will be a decided asset.

Initially, the successful applicant will be provided with a unique opportunity to undertake the sales launch of a new product to the heating and ventilating market. It is anticipated that this first assignment will be completed in approximately six months and successful completion of the project will confirm the applicant in the position of Sales Manager.

In this capacity, he will assume responsibility for the development of an organisation to sell other products which are scheduled to be launched in the future.

Basic salary will be commensurate with the initial responsibilities and in addition a commission incentive will be paid. Other conditions of employment include the use of a Company car, free Life Assurance, Contributory Pension Scheme and four weeks' annual holiday.

Applications, giving full details of previous experience and current salary, should be sent in strict confidence and should be addressed to—

Personnel Director,
Simply Products Company,
201, The Yate, Wotton, Leamington, W.3

GKN—Britain's largest international engineering group

ASSISTANT PURCHASING CONTROLLER

North West £2,500

The continued growth of one of the country's major engineering groups has necessitated a strengthening of the Purchasing Directors team. The principal responsibility of the man will be to co-ordinate the efforts of a small team of buyers and to improve upon internal purchasing procedures. Additionally considerable capital expenditure is planned over the next few years and there will be a deep involvement in the purchasing of the appropriate equipment. Only candidates with appropriate experience and personality aged about 30 will be considered for this important and challenging position. Career prospects are excellent. Ref: 1940/DT. Apply to R. D. Howgate, Read Executive, 15, Piccadilly, Manchester, M1 1LT. Robophone: 061-832 6633.

Leading Draughtsman

Metropolitan Police Architect and Surveyor's Department require

in the PUBLIC HEALTH ENGINEERING BRANCH at NEW SCOTLAND YARD which deals with design. QUALIFICATIONS: H.N.C. or O.N.C. (PHE) or equivalent.

SALARY: £2,174 (including London Weighting Allowance), rising with service to £2,402.

For application form and further particulars send a postcard to: The Secretary, Room 753 (PHE/LD/DT), New Scotland Yard, Broadway, London, SW1H 0BG, or telephone 01-230 1212 extension 2605.

TOOL STEEL REPRESENTATIVES LONDON AREA

We invite applications from tool steel representatives to represent us in an area East and South of London, including Kent.

Applicants should be aged between 25/40 years and must have had a marketing experience in this field in the London area.

Excellent salary offered together with sales bonus. New car. Superannuation scheme. Expenses and other fringe benefits. Positions need to be filled immediately.

Apply in confidence to—

The Personnel Manager,
SCHOELLER-BLECKMANN STEELS (G.B.) Ltd.
Birmingham New Road, Tipton, Staffs.

BENJICKS OF MAYFAIR

Due to continued growth of this famous Company specialising in the manufacture of hand made chocolates, we now require a further Representative for the London area, which consists of most London Postal Districts, together with the County of Surrey.

He will be directly responsible to the London Area Manager. The appointment is superannuated. Good salary, plus commission, car and all out of pocket expenses.

Please write direct to the London Area Manager, Benjicks (Mayfair) Limited, Moorside Road, Winnal, Winchester.

REED EXECUTIVE

LONDON • BIRMINGHAM • MANCHESTER • LEEDS

WELCONSTRUCT

AREA REPRESENTATIVE

We require a Representative, age 25-30, to sell our wide and competitive range of Storage and Handling Equipment, covering the following areas:

- Warrwickshire, Leicestershire, South Derbyshire and Northamptonshire.

Previous selling experience not essential, but applicants should have an engineering background. Starting salary £2,675 plus commission and expenses (average earnings £2,800), plus a substantial 6% after monthly sales of £1,000. A 1960L Cordia car is provided, & non-contributory pension scheme is in operation.

Write with full particulars to: M. A. PHILLIPS, Sales Manager, Welconstruct Co. Ltd., Parade, Birmingham, B1 3QB.

Stock Control/Sales Forecasting

The Company
Clarks Limited is one of the largest shoe manufacturers in the United Kingdom. It employs over 7,000 people, mainly in the South West, and is a major subsidiary of a group with world-wide interests. We have vacancies in two areas—

Stock Control
This involves all aspects of a computer-based stock control system; statistical analysis, delivery control, stock investment, short term forecasting, etc.

Sales Forecasting
Involves the development of medium term forecasting models for planning and budgeting purposes and improving short term forecasting methods. It also involves ad hoc project work in related areas.

The Persons
Likely to be in their mid-twenties, well educated and highly numerate. We are looking for proven ability in analysing, interpreting and acting on statistical data. Experience in stock control, sales forecasting or related areas is desirable as is some formal training in statistical analysis techniques. The persons appointed must be able to communicate effectively at all levels and work largely on their own initiative.

Salary
To start in the region of £1600—£1800 p.a., depending on experience and qualifications, higher for exceptionally qualified candidates. The Company also runs a non-contributory pension and insurance scheme.

Applications
Giving full career details, including present salary, should be made in writing, before Friday, 26th November, to: Staff Personnel Officer, Box 112, Clarks Limited, Street, Somerset.

Clarks

proprietary products manager—

C. £3,000 + CAR

We are the UK proprietary and cosmetics division of an international pharmaceutical and proprietary medicines complex, formed as a result of a recent merger between Schering (USA) and Plough.

We are looking for a man in the 27-33 age group who has had at least three years' experience in a consumer goods company using sophisticated marketing techniques. He will probably have a brand management background but not necessarily in proprietary pharmaceuticals.

The man appointed will control the total marketing of at least three advertised brands: Rinsend Pastilles, Meggexone and Cushion Grip. He will be closely involved also in testing proved U.S. products and supervising their eventual launch in this country.

He will report to the Managing Director and work with a young and progressive team.

Please send your CV and present salary in confidence to:

Personnel Director, White Laboratories Limited
Penarth Street, London S.E.15.

service manager

up to £3,500+Volvo car

Brooklands Motor Company, a part of the diverse and rapidly expanding Lex Service Group, requires a Service Manager for the main Volvo Distributorship in London.

The successful candidate will probably be aged 28 to 35 and have a proven service/business administration record within the retail motor or similar service industry. He will be responsible for planning and organizing this important Service Department as well as setting and achieving his profit targets.

The salary will be negotiable up to £3,500 per annum, and a new Volvo car will be provided.

There are opportunities for promotion on merit within the progressive Lex Service Group and non-contributory pension and sickness benefit schemes are in operation.

Please apply in writing giving brief details of age, qualifications and experience to:

S. A. Leach, Training Manager, Brooklands Motor Co. Ltd., Lex House, 370-388 High Road, Wembley, Middlesex HA9 6AY.

Lex Service Group

Technical Representative

Richard Lees Branch, a large manufacturer of high quality pre-stressed, precast concrete flooring units and other ancillary products, requires a Technical Representative to augment its sales activities in the London area.

Applications are invited from established representatives having good connections with the Building and Civil Engineering industries and associated professions. Experience in promoting structural concrete building components would be an advantage. Age is not a major criterion but applicants must be fit and of a lively disposition in order to blend with the rest of the marketing team.

Good salary and conditions of employment, which include the use of a car and membership of contributory pension fund.

Please write for an application form, quoting ref. C.B.11, to:

Manager, Personnel Development & Services,
British Steel Corporation,
Constructional Engineering Division,
53 Goldington Road, Bedford.

Works Engineer

Zambia

from £3,100 + gratuity

Chilanga Cement Ltd., the only producer of cement in Zambia, requires a Works Engineer for maintenance of their wet-process plant at Chilanga, some 12 miles south of the nation's capital, Lusaka.

The Chilanga Works, opened about 1950, is the larger of 2 plants in the country and produces some 300,000 tons per annum from 3 kilns. The successful candidate will be responsible for all electrical and mechanical plant maintenance, the transport fleet, and buildings, roads and property within the Company's works and its township about 13 miles distant. He will have reporting to him a maintenance staff controlled by expatriate foremen in each department, a drawing office, and secretarial assistance on plant records and spares. He will report directly to the Works Manager, and will be expected to co-operate with the Personnel and Training Manager with regard to the training of Zambians.

Applicants should be qualified engineers with both electrical and mechanical knowledge, and must have experience on plant maintenance in a heavy manufacturing, engineering or sea-going capacity. Knowledge of transport fleet operation and maintenance, and building and construction work would be an advantage, as would previous overseas experience. The Company offers a 3 or 4 year contract with part-furnished accommodation at nominal rental, children's educational and holiday travel allowances, and a gratuity rising to 20% after 3 years.

Applicants are asked to send brief details of career to date to: Head of Personnel, Commonwealth Development Corporation, 33 Hill St., London, W1A 3AR, quoting serial no. 1734.



Retail Management Trainees

with their sights set on £4,000 p.a. plus.

We will be happy to talk about our **Management Development Programme**

with men with some retail management experience or men wishing to make a career in retailing.

from 6.00 p.m. to 9.00 p.m.

on Monday 22nd or Monday 29th November



SAFWAY
Supermarkets of the Seventies

at CORA HOTEL, Upper Woburn Place, London W.C.1.

If you can't make it, write for more information to:

The Personnel Manager (MDP/DT), Safeway Food Stores Limited, Forstal Road, Aylesford, nr. Maidstone, Kent.

FINANCIAL CONTROLLER SOUTHERN COUNTIES

The Managing Director of an expanding and progressive engineering company engaged in the field of specialist electronics, wants an accountant with a strong commercial bias who will report directly to him.

He must be a qualified accountant whose experience has preferably been gained in an engineering environment.

He will be responsible for profit and cash flow forecasting, profit reporting, analysis of profit against budget, credit control and all other aspects of financial and management accounting.

He should be able to appraise the financial operations generally, and must have the experience and imagination to continually improve the systems and the supply of financial information.

The successful man will have an enquiring mind and the maturity and ability to deal at all levels within the company.

This is a stimulating and challenging career opening, and aptitude and personality are more important than age.

Salary: Negotiable around £4,000.

Conditions: Non-contributory pension and life assurance, three weeks annual leave and relocation expenses.

Write in confidence to:

MERRICK CHAPMAN ASSOCIATES, 193 VICTORIA STREET, LONDON, S.W.1.

Senior Contracts Manager c.£4,000 pa.

A Tyneside Building Contractor is shortly to appoint a further Senior Contracts Manager with direct responsibility to the Managing Director for the organisation and profitable control of a number of large building contracts amongst which may be several high and medium rise housing schemes.

Candidates should:

Be in the age range 35/45

Be professionally qualified

Have many years' experience in the Construction Industry, including local authority housing with not less than 5 years as a Contracts Manager or equivalent.

Be experienced in up to date methods of contract planning, co-ordination of sub-contractors and site cost control.

Have an essentially commercial

approach to contracts management and a clearly discernible ability to get things done.

The successful applicant will be of a calibre to demonstrate to the Company that, by his achievements as Senior Contracts Manager, he would make a suitable member of the Board of Directors.

Initial salary for the post will be in the order of £4,000 p.a. dependent upon qualifications and experience. The Company operates a bonus scheme, contributory pension scheme and a car will be provided.

Please write to us, stating current salary and how you meet our Client's requirements, quoting reference SCM/3181/DT on both envelope and letter. No information will be disclosed to our Client without permission.

Urwick, Orr & Partners Limited

COPPAS INTERNATIONAL

Technical Service to the World's Processing Industries

Come overseas with COPPAS

Exciting job

Exciting countries

Top tax-free salaries

Bonus

Free accommodation

Short and long-term contracts

Continuity

Reliable 'home base'

MECHANICAL MAINTENANCE ENGINEER

Immediate requirement for mechanical engineers (min. qual. H.N.C.) to undertake 12 months' extendable contract. Middle East. Must have 5 years' active Process Industrial, Plant, Petroleum, or Petro-chemical Maintenance experience. Some knowledge of critical path analysis techniques and planned maintenance an advantage.

Senior Project Commissioning MANAGERS and ENGINEERS

for field teams and Plant trouble-shooting. Experience necessary in the Petro-chem. or related Process Industries. These positions required for our extensive 1972 overseas programmes.

RING 01-640 0553 or WRITE, quoting reference LHF 17 to: COPPAS INTERNATIONAL (UK) LTD., Wandie House, Riverside Drive, Mitcham, CR4 4YS. Telex Number 25909.

GULF OIL TERMINALS (IRELAND) LTD.

Bantry Bay Oil Terminal

MECHANICAL FOREMEN

Gulf's operation at Bantry Bay Oil Terminal, County Cork, requires a competent Mechanical Foreman with experience in pipeline, petroleum, or a related industry.

Candidates must be familiar with mechanical construction techniques and competent in the repair and maintenance of large pumps, diesel engines, valves, hydraulic systems and general workshop practices.

A competitive pensionable salary will be paid to the right man who should ideally be of Irish nationality and enjoying excellent health.

Please send brief resume in the first instance to:

Terminal Manager, Gulf Oil Terminals (Ireland) Ltd., P.O. Box 12, Bantry, Co. Cork.

WHERE IN THE WORLD DO YOU WANT TO WORK

EUROPE? PHILIPPINES? KOREA? AUSTRALIA? UNITED KINGDOM? NEW ZEALAND? SOUTH AFRICA?

A world famous International Corporation needs outstanding representatives to fill vacancies in the above countries. The men we seek must be of above average intelligence, articulate, ambitious and of unquestionable integrity; age 21-35 with car, and available immediately.

You will be placed on a £120 per month guarantee if you meet our requirements. If you are selected and qualified, after a 4-month training programme in the U.K., we will pay your transportation to your choice of the above countries. Your earning potential will be £3,000-£6,000 per year. Men selected will be chosen by a scientific aptitude test.

For appointment telephone your local office:

London 681 1977 Birmingham 643 3077

Aberdeen 7248 Bristol 28045

Glasgow 248 5683 Leeds 23799

Liverpool 709 9273 Swansea 41339

Manchester 834 0164

Applicants will be selected on the basis of their ambition and potential in our industry rather than their previous background or experience and subject to meeting company qualifications and to the local entry regulations in those countries where the company maintains an installation.

NEWMARK

PRODUCTION ENGINEER

Applications are invited for the position of production engineer. The successful candidate will be required to carry out the following duties:

1. Solving technical problems arising on production.

2. Supervision of production drawings.

3. Implementation of modifications.

4. Liaison with the research and development and inspection departments.

5. Responsible for adequate testing equipment. He will need to have a minimum qualification of O.N.C. Electrical with mechanical experience. Age 25 to 35 years. He will be based at our New Addington establishment, Croydon, Surrey.

Salary will be by negotiation according to qualifications and experience.

Apply in writing giving brief details to:

The Personnel Manager, Louis Newmark Ltd., 80, Gloucester Road, Croydon, Surrey.

Graduates

make your second job a career

Michelin would like to hear from graduates of two or three years standing who now feel the need to move on to broader career prospects in a major, growing international organisation. Development will be initially via Work Study, O and M or Production Management. Degree discipline is comparatively irrelevant. Management potential, flexibility and an appreciation of the industrial environment are essential.

Introductory and training periods will be based at Stoke-on-Trent; preparedness thereafter, to take up an appointment at any UK location is necessary.

Discussion interviews will be arranged at convenient centres throughout the UK, but first write for an application form to:

D. C. Jeffrey, (M404/DT), MICHELIN TYRE CO LTD, Stoke-on-Trent, ST4 4EY

move up with **MICHELIN**

NORPRINT LIMITED TICKOPRES MACHINE DIVISION

Salesman £2,500 PLUS

Territory: Warwickshire, Worcestershire, South Staffordshire, South Derbyshire, Shropshire and Montgomeryshire.

Benefits: Guaranteed minimum salary £1,560 per annum, with commission, earnings in excess of £2,500.

Company car. Non-Contributory Pension Scheme. Thorough product training. Comprehensive field training programme. Active field support through Sales Promotion, Advertising, Local Exhibitions.

Qualifications: Experience in selling to industrial outlets. A proven sales record. Clean driving licence. Aged between 28-45 years. Resident in or near the vacant territory. A desire to join one of the country's leading Sales Organisations in a satisfying job with prospects for the future, on a proved and lucrative territory.

Action: Telephone: Derek Jones (reverse the charge) 021-351 1009 Thursday/Friday 10 a.m.-8 p.m.



EXHIBITIONS ASSISTANT/COPYWRITER

c. £2,000

We require an Information Officer to research, prepare and progress exhibition copy and graphics through to production and site assembly. Three years or more experience in publicity/exhibitions will have given you the all round knowledge of exhibition processes, graphics and typography, together with the knowledge you will need for obtaining and recording information.

As an Information Officer with the Gas Council you can expect a salary of between £1,800-£2,300.

Please telephone or write for an application form, quoting reference MEX/834, to the Personnel Manager, The Gas Council, 59 Bryanston Street, Marble Arch, London, W1A 2AZ. Tel: 01-723 7030 ext. 2503. Closing date for applications is 30th November.



QUALITY CONTROL CHEMIST

A fully qualified chemist is required to fill an important position, which has developed in the control of standards of plastic products. Applicants who will be under 30 years, should be familiar with gas chromatography and u.v. spectroscopy techniques and have knowledge or interest in measurements of physical properties. A university degree or its equivalent in chemistry, together with at least 2 years in industry is required. This is a position of considerable responsibility and an ability to supervise staff is essential.

There is a good commensurate salary. Fringe benefits conform to modern practice. Further information will be given at an interview. Write quoting reference OCC/4.

Administration Manager, SMITH & NEPHEW RESEARCH LTD., Gilston Park, Harlow, Essex.

DEVELOPMENT OFFICER

Consumer Products Division of English Calico Ltd. covers three manufacturing areas: men's wear, women's wear and household textiles. Brand names include: TOTAL, RAEL-BROOK, HANSE, CONLOWE AND SMAN.

Requires an assistant manager making comparisons to identify new products and improve existing ones. He will examine methods and organisation and increase the rate of technological development. Production engineering or production management experience in women's or men's wear manufacturing operations, based on formal training in clothing or textile technology is desirable. A knowledge of work study techniques would be an advantage. Candidates will appreciate that while the base is Manchester, operations are evenly spaced in the London area, Midlands and North West. A car is provided.

The salary and conditions will match the challenging nature of the work. First-class group pension scheme.

Please write briefly in first instance, stating whether available for interviews in Manchester, to:

Group Appointments Manager, ENGLISH CALICO LIMITED, 56 Oxford Street, Manchester M60 1HJ.

OILFIELD N.D.T. SPECIALIST

Required by an International Company intending to establish a non-destructive inspection service in Europe relating to oilfield tubular goods and structures.

The successful applicant will preferably be a qualified member of a related society and will presently hold a position of responsibility, having gained several years of experience in modern N.D.T. techniques.

This position, to be based in Great Yarmouth, will involve travel in the U.K. and on the Continent. Good remuneration, permanent position, pension and excellent prospects.

Enquiries and applications giving details of qualifications and experience should be sent in confidence to N.D.18750, Daily Telegraph, E.C.4.

electrical engineer

An Electrical System Design Engineer is required for the Chief Electrical Engineer's Department of Allied Breweries (UK) Limited based at Burton upon Trent.

Applicants should be qualified to at least HNC standard and should have a bias towards instrument system design, together with experience in power system design. Applicants should also have a knowledge of process control involving electronic and electro-pneumatic design, and must be capable of working with a minimum of supervision. The person selected for this position will be responsible for installation design, enquiry, specification, contract supervision and commissioning of equipment associated with a number of projects shortly to be undertaken.

The salary offered will be commensurate with qualifications and experience, and assistance with house removal expenses will be available if required. This appointment is likely to be of interest to persons currently earning in the region of £2,000 per annum.

Applications giving full details of age, experience, qualifications and present salary should be sent to:

Assistant Staff Manager, Allied Breweries (UK) Limited, 107 Station Street, Burton upon Trent, Staffordshire.

Allied Breweries (UK) Limited

Test Engineer West Country

Computer based electronic control systems

Present projects of our Signal and Mining Division include train description units and time and frequency division multiplex systems. Candidates should have 2 to 3 years' experience in the design of sophisticated test equipment and co-ordination of all associated services. Experience of Honeywell 316 machine using DAP 16 (low level assembler) programming language is considered essential. Candidates should be aged 25-40 with a degree, H.N.C. or equivalent in electrical or electronic engineering.

Chippenham is in a pleasant, yet convenient, part of the West Country. Salaries are negotiable and assistance with removal and relocation expenses can be given. Please apply for further details and an application form to: The Personnel Officer, telephone Chippenham 4141 ext. 7 (reversing charges).

WESTINGHOUSE

Brake and Signal Co. Ltd., Foundry Lane, Chippenham, Wilt.

WORKS MANAGER

A Major International Company has a requirement at one of its manufacturing subsidiaries for a

Applications will be welcomed from Engineers able to substantiate proven experience as managers with full responsibility for industrial and production engineering departments, also assembly and quality control of small batch and one-off electronic and electro-mechanical products in a cost conscious environment.

Age range 30-55. Technical qualifications would be an advantage, also an industrial relations' proven record. Company strength approximately 400.

Applicants should already be earning in excess of £3,000 p.a. The Company offers excellent conditions of employment and assistance will be given in relocation expenses.

Write A.M.18756; Daily Telegraph, EC4

Handwritten note: J.P. 11/20

MICROWAVE/RADIO TELEMETRY SYSTEMS ENGINEERS

Wales Gas will commence installing and commissioning an extensive Microwave, U.H.F. Link and Telemetry network throughout South Wales in early 1972. This will form the backbone of an Integrated Communications System which will be extended in the next few years to include a considerable part of North Wales. The prime responsibility for the installation, commissioning and maintenance of this system will be carried by a team of Technician Engineers headed by an Assistant Engineer (Major Radio Systems) operating from the Control Centre at Grangetown, Cardiff.

Applicants for the post of ASSISTANT ENGINEER should hold at least an H.N.C./H.N.D. in appropriate subjects or be an associate member of the I.E.E., I.E.R.E., in addition to having at least 7 years' experience in a wide range of radio systems engineering, including responsibility for a major network.

The salary offered for this post will be within the range £2,217-£2,904. Applications are also invited from TECHNICAL ENGINEERS who should hold at least an H.N.C. or C. & G. Final Certificate in Electronics or Telecommunications and who have had at least 5 years' experience of similar systems.

Salary range: £1,707-£2,013. There is a sick pay scheme and a contributory pension scheme in operation. Please write for application forms to: Personal Director (R/S) Wales Gas Board, Sneling House, Bute Terrace, Cardiff, CF1 2UP.

Group Data Processing Manager

This appointment offers a position as part of a senior management team in a progressive group with exciting expansion plans in progressive D.P. techniques. Ability will be rewarded by personal development either in the expansion of the D.P. function or in other areas of management.

The job is to take charge of and develop a Group Computer Centre with a staff of over 100, controlling a powerful 1800 system worth over £500,000, on the forthcoming retirement of the present D.P. Manager.

The D.P. department is being extended to accommodate the continuing growth of the Group and also to cover new applications, including a proposed communications network and service centre. It is already providing an integrated accounting and management information system, using successfully used 1300 computers since 1964.

SGB Group Limited, with 4,500 employees and a £20m turnover, provides a wide range of supplies and services to the construction, electro-chemical and manufacturing industries. It is the recognised leader in its field with a sound and profitable growth record.

The man we appoint will first and foremost be a Manager, able to motivate and develop staff, able to operate as a separate profit centre. He is expected to be under 40, earning in excess of £4,000 per annum, and have managed and successfully implemented substantial projects. His experience should include: a) at least 5 years' experience of computer systems, preferably using GEORGE 2 or 3.

Please write giving appropriate details of career to date to: Mr. R. D. Halsall, Personal Secretary, SGB GROUP LIMITED, Willow Lane, Milsam, Surrey, GU8 4TQ. Tel: 01-685 9400, Ext. 212.

ENERGY PRODUCTION/SALES EXPERIENCE

challenging opportunity for an executive with sound knowledge of energy to manage our newly acquired solar mill in Eire.

Free house in exceptional countryside, company and excellent salary available for the successful candidate.

Applications to The Managing Director, Joseph & Sons (Buildings) Ltd., Northway House, 105, Road South, Liverpool 21 E.P.

Make 72 Your Year of Opportunity

DIVISIONAL MARKETING SALES MANAGER

CIRCA £2,500

SALESMEN

CIRCA £2,000

They also require Salesmen for various parts of the country, with ambition and energy, aged between 24-32. Company car, expenses, etc. Applications in writing should be addressed to: The Marketing Director, c/o Cross Courtenay Ltd., 56, Oxford Street, Manchester, M1 6HH.

HONOURS GRADUATES

A professional training

Just one of the rewards of an Inspector of Taxes.

As an Inspector of Taxes you have a really professional job. From the outset you get the thorough training in law, accountancy and management—and the practical experience—needed to do it. At the end of your training you have a qualification which carries weight both inside and outside the Civil Service. You must have, or expect to obtain, a degree with honours—at least second class honours ability is looked for—and be under 32.

If you start at 21, you can expect to be earning over £2,300 at 23 and nearly £3,000 at 28. By your mid-thirties you should be on a scale rising to £5,200. By 40, if you're successful, you will be on a scale rising to £6,300; and there are higher posts still. Salaries are increased in London.

To find out more, and for an invitation to visit a Tax Inspector and see the job (in Link, Basingstoke, Harb. Please quote—224, 155).

SALES MANAGER

PUBLIC COMPANY requires SALES MANAGER for jointers works in North East. Knowledge of joinery trade essential. Works and office administration experience would be advantageous. The opening Director. Appointment in near future of Sales.

This is a good opportunity for the right man with initiative and drive to become Sales Director in the short term with prospects of further promotion.

Box Number 185 DORLAND (CITY) LIMITED, 1, ROYAL EXCHANGE AVENUE, LONDON, EC3 3JL.

Opportunities Overseas

The posts described below are wholly or partly financed by the British Government under Britain's programme of aid to the developing countries. They offer a challenge and the possibility of doing a responsible and worthwhile job.

The emoluments shown cover basic salaries and allowances; salaries are assessed in accordance with qualifications and experience. Terms of service usually also include paid leave, free family passages, educational allowances for children and free or subsidised accommodation. In some cases an appointment grant is payable and a car purchase loan made available. Appointments are on contract usually for 2 or 3 years in the first instance. Candidates should normally be citizens of, and permanently resident in, the United Kingdom.

FACTORIES INSPECTOR UGANDA

£Stg 2,061 - 3,308 plus 25% Gratuity

To undertake the statutory testing and examination of pressure vessels and lifting equipment at factories and other industrial premises in implementation of the requirements of the Factories Act. He will also be required to advise the Chief Factories Inspector on safety in the design and use of such equipment. The duties will involve a considerable amount of travelling. Candidates must have a degree in mechanical engineering or Corporate Membership of the Institution of Mechanical Engineers (or qualifications leading to that status) or be a member of the Institute of Marine Engineers. He should also have had practical experience in the operation and use of steam pressure plant. Contract 21-27 months.

AGRICULTURAL ECONOMICS ADVISER LEeward AND WINDWARD ISLANDS

£2,245 - 4,095

To analyse and interpret agricultural statistics including those on marketing; recommendations for the frequency and regular collection of such statistics and their economic evaluation; the assessment of current agricultural projects and advise governments accordingly; also assist the Department of Agriculture to formulate an agricultural development plan for the island concerned to be integrated with the overall national development plan. Candidates must be 28-45 with a degree in agricultural economics or honours degree in agriculture and experience in agricultural economics. Emoluments quoted above include a variable tax free overseas allowance of £445-1,095 p.a.

ENTOMOLOGIST ZAMBIA

£2,845 - 3,930 plus 25% Gratuity

To study malaria-carrying mosquitoes in relation to malaria incidence and to investigate and implement mosquito control and eradication measures. Candidates must be aged 25-40 and have a higher science degree in entomology or allied subject.

MINING ENGINEER GHANA

£3,725 - 5,480

To advise on new dredges the State Gold Mining Corporation may acquire and train Ghanaian in alluvial prospecting and the recovery of alluvial minerals. He will also be required to take charge of the Corporation's dredging operations. He should have a degree or equivalent qualification in Mining engineering with extensive experience of alluvial and dredging prospecting preferably in the tropics, and be familiar with both hand and power-driven tools for drilling river and terrace gravels. Emoluments quoted above include a variable tax free overseas allowance of £725-1,480 p.a. Contract: 2 years of 18 months.

AGRICULTURAL MECHANISATION OFFICER SWAZILAND

£2,065 - 3,316 plus 25% Gratuity

To organise a pilot farm mechanisation pool in rural development areas and to supervise mechanical units. Candidates must have a degree in agricultural engineering and experience of Tractor Units, including repairs and maintenance.

CHIEF ACCOUNTANT, CO-OPERATIVE DEVELOPMENT BANK UGANDA

To advise on and institute accounting systems for the Bank and its branches; to advise on investment of Bank funds and to arrange staff training; supervise supporting staff and prepare annual accounts and budget. Candidates must be CA or ACCA with experience in banking and financial administration. In addition to salary which is arranged a variable tax free overseas allowance of £390-1,265 p.a. is payable.

AGRICULTURAL ECONOMIST BRITISH HONDURAS

£2,195 - 4,345

To advise and assist the Farm Planning Unit and to assist in staff training. Candidates must have a good degree in agricultural economics or in economics, or in agriculture with a postgraduate diploma in agricultural economics, and considerable postgraduate experience. Emoluments quoted above include a variable tax free overseas allowance of £445-1,095 p.a.

CHEMISTS/FOOD SCIENTISTS WINDWARD ISLANDS

£1,613 - 3,295 plus 25% Gratuity

To assist in improvement of storage, preservation and processing of agricultural produce and to take charge of newly established laboratory/pilot plant units. Pre-appointment training provided by Tropical Products Institute. Candidates must have a minimum upper second class honours degree in chemistry or food science, or equivalent qualification with three years' relevant experience.

INSPECTOR OF MINES ZAMBIA

£1,780 - 3,384 plus 25% Gratuity

To examine and inspect surface working and treatment plant, open pit and underground operations with special regard to the safe use of explosives. Candidates should have a degree or diploma in mining engineering or an equivalent qualification with at least 5 years' experience in large scale underground and/or open pit mining, and good general knowledge of the mining industry.

PRINCIPAL ANIMAL HUSBANDRY OFFICER NIGERIA

£3,425 - 5,760

To assist the Director of the Veterinary Research Centre, Vom. To develop the Animal Production Division. Candidates should have a degree in agriculture or allied science with at least 10 years' experience in agriculture, including animal science preferably in the tropics. Emoluments quoted above include a variable tax free overseas allowance of £925-1,760 p.a.

ECOLOGIST ZAMBIA

£1,734 - 3,354 plus 25% Gratuity

To carry out research on the problems of bush encroachment in grazing areas; assist in land use planning and maintain an herbarium. Candidates must have a degree in agriculture, agricultural botany or natural science, with postgraduate experience in ecological research.

CATTLE RESEARCH PROJECT BRAZIL

£4,230 - 5,165

To assist the director with the management of the animal husbandry, veterinary and pasture research project.

POST A: PASTURE AGRONOMIST: Candidates must have a degree in agriculture or allied science with several years' experience in pasture development work.

POST B: ANIMAL HUSBANDRY SPECIALIST: Candidates must have a degree in agriculture or allied science, with several years' postgraduate experience in animal husbandry and beef production.

POST C: VETERINARY SPECIALIST: Candidates must have a degree in veterinary science with several years' post graduate experience preferably in diseases related to nutrition and reproduction.

ALL POSTS: Emoluments quoted above include a variable tax free overseas allowance of £730-1,365 p.a.

OVERSEAS DEVELOPMENT ADMINISTRATION

For more information about these vacancies write, giving your age and a brief statement of your qualifications and experience to: The Appointments Officer, Room E301A, Eland House, Stag Place, London, SW1E 6DH

LONDON SALESMEN: HOW DOES YOUR JOB COMPARE WITH OUR CAREER?

Compare the prospects. Over the last two years we've doubled our turnover. We're still growing. There's still plenty of room. If you've got the ability, we'll supply the money and the opportunity. We're looking for young men (say, 21-30) preferably with 'A' Level or good 'O' Level qualifications.

Compare the training. The minute you join Olivetti, you go on your first training course. It consists of four weeks at our new training centre in Surrey. We'll teach you to be professional salesmen of typewriters, adding machines and calculators. Then you'll get a territory of your own, where you'll spend between 12 and 18 months (being trained all the time). After that, you should be ready for promotion. So we'll train you for specialist jobs, such as selling micro-computers or accounting machines.

Compare the money. Olivetti will start you on a minimum of £1000 a year, then bump you up rapidly.

You'll get a £100 raise after just six months. All being well you'll get this again when you've been with us a year. During this first year you'll also get the chance to pick up another £500 in bonuses. (The average first year bonus is £400.) By the time you've been with us three years, you should be getting close to £3000 a year. And it doesn't stop there. Many of our senior salesmen are making much more than that, either by selling to National Accounts, or selling sophisticated computer peripherals. To apply, just fill in the coupon and send it to Mr. W. B. Carr, Dept. T20 (DT) Olivetti Limited, 30 Berkeley Square, London, W.1. He'll send you back an application form.

To it now. Getting a career instead of a job never hurt anyone.

I'm interested. Please send me an Olivetti application form.

Name: _____
Address: _____

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We promote from inside.

COMMERCIAL LAWYER LONDON c. £5,000

A Leading International Construction Company wants a man to be responsible for advising on company and contractual matters.

He will work closely with the Marketing Department in drafting contracts for large scale construction projects and advising on the legal and commercial aspects of financial negotiations. He will act as an internal consultant for wider legal matters including employment conditions.

Ideally he will be aged about 40, a Barrister or Solicitor who has had experience of contractual matters and financial negotiations with either a leading oil/chemical operating company, a major contractor or industrial property developer.

REWARD: High negotiable salary with good fringe benefits.

Apply in confidence, Ref. DT 109/245.

Hales & Hindmarsh Associates Ltd.,
Century House, 30/31 Jewry Street, Winchester, Hants.
Telephone Winchester 6699

Executive Sales Consultant

The successful applicant for this unique opportunity will, by first having reached the top of his selling career, and will be seeking an introduction to the highly rewarding field of investment consultancy. Aged between 25 and 35, he will be willing to travel throughout the U.K. He will immediately earn between £8,000 and £10,000 commission during the first year with our progressive marketing organisation. Dept. No. WYIG Marketing Ltd., 46, Maddox Street, London, W.1. Tel: 01-493 5946.

Our Salesmen have 'NEVER HAD IT SO GOOD!!!'

We have built a service to back a fabulous range of products that is earning terrific market acclaim. Every member of our sales force receives a generous basic salary and earns a high commission paid for achievement figures that are true to expectancy! Naturally we supply a Company car and expenses as well as regular sales prizes that make the pace even faster!! We can offer you a complete new approach to selling as well as broaden your horizon by achieving earnings in excess of £3,250 in your first year. You will become part of a successful and friendly National Sales Force, with first-class career and promotion opportunities.

Join us in our exciting expansion if you are earning over £2,000 p.a., aged between 25-35 and live in Greater London, the Home Counties, Lancashire, Cheshire or Midlands Areas.

Drop us a line telling us a little about yourself and your present selling career, or phone for an appointment (Reverse Charges). Early Interviews will be held locally.

M. Henshaw, Roboserve Ltd., 75, Wesley Avenue, London, N.W.10. Tel 01-965 7744.

Representatives £2,000+ commission

The continued expansion of Black Arrow the leading furniture leasing company means that we are looking for Sales Consultants for many areas experienced in the fields of office furniture, business equipment, hotel furniture or catering equipment in the following areas: London, Beds, Herts, Cambs, Derby, Notts, Leics, Staffs, N. Lancs, S. Yorks.

Our standards are high—the equivalent of 'A' levels, at least two years' successful sales record—and the ability to make effective client contact at senior management level.

So if you are around 30-40 and can contribute to our planned growth we would like to hear from you. Initially the salary is £2,000 p.a. plus commission, car and expenses and the generous Granada Pension and Life Assurance benefits.

Please send relevant details to H. J. Northeast, Chessham House, 150 Regent Street, London W.1, or telephone 01-734 8080.

BLACK ARROW GRANADA GROUP

WANTED for Yorks, Lancs areas. **TECHNICAL REPRESENTATIVE** experienced in field of computer, electronics and scientific equipment. Apply: S. C. Smith, Unitex (S.E.) Ltd., Bangor, Gwent.

ASSISTANT WORK STUDY MANAGER

Golden Wonder Limited, a member of the Imperial Tobacco Group, seeks an experienced Work Study Practitioner to assist in the control and development of company wide work study projects at our Head Office in Market Harborough.

Applicants should have a thorough knowledge of method study and work measurement techniques, together with proven experience at a senior level in the application of labour control procedures, statistics and standard costing. Salary is negotiable and the position offers opportunities for advancement in the Work Study field or in line management.

Brief applications should be addressed to: Company Personnel Manager, Golden Wonder Limited, Embassy House, Abbey Street, Market Harborough, Leicestershire.

If your aim is £4,000 p.a. and over...

... we are interested in you. You may now be in almost any type of business or profession, or in one of the services, and although successful you are perhaps feeling that the ceiling of earnings is not high enough for you. With us, there is no ceiling; many of our top men are earning over £5,000 p.a., achieved by their own initiative, energy and ability to command respect. If you are under 45 and have these qualities, we will train you for the rewarding but exacting work of selling modern investment and assurance plans—ethically and without high pressure, to ABCI men. Guaranteed starting remuneration followed by pay increases according to results. Pensionable positions are open to successful applicants. Post the coupon for full details.

To: F. Taylor, Manager of Agencies, The Alanlife Group, 197 Knightsbridge, London S.W.7. Assets exceed £700,000,000. Established 1887.

Please send me details of the opportunities for a sales career in your organisation.

NAME: _____
ADDRESS: _____

Pilots Arabian Gulf

Gulf Aviation Company Limited require experienced pilots holding U.K. Licences to operate Islander Aircraft based in Abu Dhabi, Arabian Gulf. Licence endorsement for Islander is desirable but not essential. A tax-free salary of over £3,600 per annum is offered and there are generous marriage and children allowances where applicable. Furnished air-conditioned accommodation is provided free of charge for pilots and their families. Two months leave is granted each year with air passages to the U.K. for pilots and families. An excellent Provident Fund exists and free medical attention is provided. There are other fringe benefits including the usual rebated travel facilities on other airlines. Applications to: Personnel Superintendent, BOAC Associated Companies Ltd., P.O. Box 10, Hounslow, Middlesex.

Hasler

Hasler A.G., Switzerland's largest telecommunications organisation, requires **Systems Analysts/Programmers** to work on REAL-TIME computer controlled telecommunications projects. Location is Berne, Switzerland's capital—an excellent centre for skiing and touring. Applicants: Degree plus at least three years' relevant experience. Age 24+. German/French very useful. Should be prepared to stay at least three years. Assistance given with flat finding. Interviews: 24, 25, 28 November in Croydon. Write with full details and state contact telephone number to Software Manager, Hasler (Great Britain) Ltd., Commerce Way, Croydon, CR0 4XA. Tel: 01-886 0801.

LONDON BOROUGH OF LEWISHAM

MANAGEMENT INFORMATION OFFICER

Required to accept substantial responsibility for developing an information service to the Chief Executive and Chief Officers. An understanding of modern management methods and techniques, a flair for communication, and the ability to present complex data clearly, including visually, are the desired qualities. An enthusiasm for researching the local authority environment will be an acceptable substitute for local government experience.

Salary scale £2,388 (£2,472 from 1st April 1972)—£2,871. For application form and full details, write or phone (01-69 3443 Ext. 37) quoting reference CE.139, Town Clerk, Lewisham Town Hall, Catford, S.E.6. Closing date for applications 3.12.71.

Gevafax salesmen have all the advantages

Gevafax salesmen start out with the biggest advantages of all. The Gevafax range of copying machines. These electronic copies are of really advanced design and proven success. Having a good product to sell is only the beginning—basic salary is £1,500 p.a. plus generous commission enabling earnings to be around £3,000.

There then are extra benefits. A Corina 1600 Estate car, generous daily allowance, quarterly bonus and a pension scheme.

If you're ambitious, dedicated and experienced in selling copying machines and live in the London area (Tel: 01-569 2072 immediately) and ask for Malcolm Lewis, Area-Manager Ltd., General Division, Room 600, 350 Great West Road, Brentford, Middx.

SENIOR BUYER

This appointment, responsible to the Purchasing Manager, will involve buying and negotiating over a wide range of components and ferrous and non-ferrous metals. Applicants should preferably be in the age group 35-40 years and have wide experience particularly in the electrical industry. Membership of the I.P.S. is desirable. The position will interest a man currently earning around £1,800. Applications should state experience, qualifications etc., and be addressed to: Mr. H. E. Starway, Sangamo Weston Limited, Great Cambridge Road, Enfield, Middlesex.

REGIONAL SALES MANAGER

FOUR SEASONS, a leading Company in HOME IMPROVEMENT products, requires a well-trained Manager to control sales in West Sussex, Hampshire and Dorset. Direct sales experience to the householder is preferred. The ability to LEAD and motivate Area sales managers, and a genuine team of salesmen will ensure an income of £3,500/£4,500 in the first year. Car and usual benefits.

Area Sales Managers working on high commission and bonuses, also required in areas: Reading, Oxford, Brighton, Bristol, Exeter and Northampton. The Company is well established (1881) and progressive.

Refer and concise details to: The Managing Director, Four Seasons Window Co. Ltd., Havlock Road, Southall, Middlesex. Tel: 01-874 7111.

